

U.S. CUSTOMS SERVICE'S ABILITY TO ACCURATELY DETERMINE THE VALUE OF IMPORTED GOODS ENTERING THE UNITED STATES

Y 4. W 36: 103-20

U.S. Customs Service's Ability to A...

HEARING

BEFORE THE

SUBCOMMITTEE ON OVERSIGHT

OF THE

COMMITTEE ON WAYS AND MEANS HOUSE OF REPRESENTATIVES

ONE HUNDRED THIRD CONGRESS

FIRST SESSION

JUNE 17, 1993

Serial 103-20

Printed for the use of the Committee on Ways and Means



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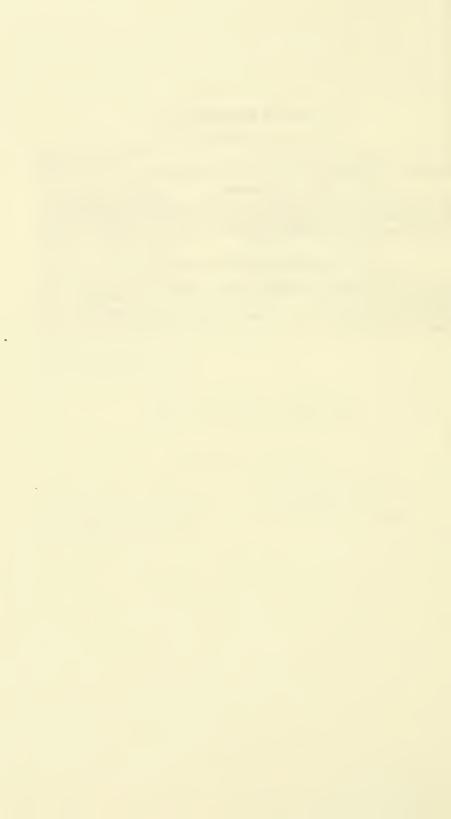
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U.S. CUSTOMS SERVICE'S ABILITY TO ACCURATELY DETERMINE THE VALUE OF IMPORTED GOODS ENTERING THE UNITED STATES

THURSDAY, JUNE 17, 1993

House of Representatives,
Committee on Ways and Means,
Subcommittee on Oversight,
Washington, D.C.

The subcommittee met, pursuant to call, at 9:37 a.m., in room B-318, Rayburn House Office Building, Hon. Harold E. Ford presiding.

[The press release announcing the hearing follows:]

FOR IMMEDIATE RELEASE FRIDAY, JUNE 11, 1993

PRESS RELEASE #10 SUBCOMMITTEE ON OVERSIGHT U.S. HOUSE OF REPRESENTATIVES 1135 LONGWORTH HOUSE OFFICE BLDG. WASHINGTON, D.C. 20515 TELEPHONE: (202) 225-5522

THE HONORABLE J. J. PICKLE (D., TEXAS), CHAIRMAN, SUBCOMMITTEE ON OVERSIGHT, COMMITTEE ON WAYS AND MEANS, U.S. HOUSE OF REPRESENTATIVES, ANNOUNCES A HEARING TO REVIEW THE U.S. CUSTOMS SERVICE'S ABILITY TO ACCURATELY DETERMINE THE VALUE OF IMPORTED GOODS ENTERING THE UNITED STATES

The Honorable J. J. Pickle (D., Texas), Chairman of the Subcommittee on Oversight, Committee on Ways and Means, U.S. House of Representatives, announced today that the Subcommittee will conduct a hearing to review the ability of the U.S. Customs Service (Customs) to accurately determine the value of imported goods entering the United States. The hearing has been scheduled for Thursday, June 17, 1993, beginning at 9:30 a.m., in room B-318 Rayburn House Office Building. The Subcommittee will receive testimony from the Commissioner of Customs.

BACKGROUND

Customs collects annually approximately \$20 billion in duties, taxes, and fees from importers and international travelers. In almost all cases, the amount owed to Customs (whether it is in the form of duties, taxes, or fees) is a percentage of the value of imported goods. Importers must disclose to Customs the value of imported goods at the time they are entered into the United States. However, it is Customs' responsibility to determine whether an importer's claimed value is correct.

Under current law, Customs may demand documentation to support an importer's claimed value. Current law also provides Customs with access to an importer's books and records and, in cases involving foreign-based multinational corporations, access to the parent corporation's books and records. However, Customs does not have access to taxpayer information maintained by the Internal Revenue Service (IRS).

PURPOSE AND SCOPE OF THE HEARING

The purpose of the hearing is to receive testimony from Customs about its regulatory audit program and how Customs determines whether an importer's valuation of goods, for duty and other purposes, is correct. Of particular interest is Customs' experience in using voluntarily-supplied tax return information in the process of determining an import's correct value, and the utility of this information in the audit process.

During the hearing, the Subcommittee will examine several cases where Customs has used tax returns, voluntarily supplied to Customs by the importers, in the course of conducting audits of the value claimed by the importers. In one case, an importer's tax returns showed much higher amounts for its costs-of-goods-sold deductions than it had claimed as the Customs value for its imports during the same period. When Customs asked the importer to document its costs by using cancelled checks and other bank records, Customs discovered that the importer had paid almost \$3 million more for the imports than it claimed they were worth when it filed its entries, and additional duty was assessed.

In another case, an importer represented to Customs that he was in the business of facilitating assembly of wearing apparel in Mexico for a number of U.S. wholesalers. The importer, a sole proprietor, claimed that he had an arms-length relationship with the assembler, a maquiladora, in Mexico. At the same time, he reported to IRS on his tax return that he was an employee of the maquiladora and earned no

income other than the salary paid to him by the maquiladora. Customs determined that this importer undervalued his imported merchandise by over \$2 million during the period from 1986 to 1989, and additional duty was assessed.

In another case, Customs used an importer's tax returns to identify payments made to an overseas trading company totaling approximately \$3 million. These payments were included in the costs-of-goods-sold deductions claimed on its tax returns, but were not included in its statements of value reported to Customs. In investigating the nature of these payments, Customs determined that the \$3 million was not related to the importer's business and, therefore, not dutiable. Also, since these payments may not be deductible for tax purposes either, Customs referred the case to IRS.

Finally, in another case, an importer retained two sets of invoices for its imports, one for Customs purposes and the other for tax purposes. When the importer filed its entries with Customs, it attached only one set of invoices and claimed that the total value of its imports for a two-year period was approximately \$27 million. When filing its tax returns for the same period, it used amounts from both sets of invoices and claimed costs-of-goods-sold deductions of more than \$119 million, a difference of over \$90 million. Again, this case was referred to IRS.

In announcing the hearing Chairman Pickle said: "The Subcommittee has been aware for some time that some importers, particularly some importers who are related to their overseas suppliers, have been taking advantage of how our Government administers our tax and tariff laws. They know that our various agencies, such as Customs and IRS, are not able to share information systematically and effectively. Consequently, an unscrupulous importer may not get caught when claiming a low value on imports for Customs purposes and, at the same time, claiming a high costs-of-goods-sold deduction for tax purposes. Engaging in these abusive practices creates a "win-win" situation for the importer, minimizing both the duties that they pay Customs and the taxes they pay IRS. The public does not expect our Federal Government to accept such behavior. Something needs to be done!"

DETAILS FOR SUBMISSION OF WRITTEN COMMENTS:

Persons submitting written comments for the printed record of the hearing should submit \underline{six} (6) \underline{copies} by the close of business, Thursday, July 8, 1993, to Janice Mays, Chief Counsel and Staff Director, Committee on Ways and Means, U.S. House of Representatives, 1102 Longworth House Office Building, Washington, D.C. 20515.

FORMATTING REQUIREMENTS:

Each statement presented for printing to the Committee by a witness, any written statement or exhibit submitted for the printed record or any written comments in response to a request for written comments must conform to the guidelines listed below. Any statement or exhibit not in compliance with these guidelines will not be printed, but will be maintained in the Committee files for review and use by the Committee.

- All statements and any accompanying exhibits for printing must be typed in single space on legal-size paper and may not exceed a total of 10 pages.
- Copies of whole documents submitted as exhibit material will not be accepted for printing. Instead, exhibit material should be referenced and quoted or paraphrased. All exhibit material not meeting these specifications will be maintained in the Committee files for review and use by the Committee.
- Statements must contain the name and capacity in which the witness will appear or, for written comments, the name and capacity of the person submitting the statement, as well as any clients or persons, or any organization for whom the witness appears or for whom the statement is submitted.
- 4. A supplemental sheet must accompany each statement listing the name, full address, a telephone number where the witness or the designated representative may be reached and a topical outline or summary of the comments and recommendations in the full statement. This supplemental sheet will not be included in the printed record.

The above restrictions and limitations apply only to material being submitted for printing. Statements and exhibits or supplementary material submitted solely for distribution to the Members, the press and the public during the course of a public hearing may be submitted in other forms.

* * * * *

Mr. FORD. The Subcommittee on Oversight will come to order. I am delighted to chair these hearings today for the subcommittee chairman, Mr. Pickle, who is back at home in his district for a funeral today.

I am delighted to join with my other colleagues on the Committee on Ways and Means, Subcommittee on Oversight's hearing on the review of the U.S. Customs Service's import duty and audit

program in this subcommittee hearing today.

We are here today to examine how the U.S. Customs Service determines the correct value and therefore the correct duty, taxes and

fees owed for goods imported into the United States.

More specifically, we are going to examine whether and to what extent Customs has used voluntarily provided tax return information in the process of determining an importer's correct value, and the specific utility of this information in the audit process.

I have asked the new Customs Commissioner, the Honorable George Weise, an old friend and former employee of the Committee on Ways and Means, to first give the subcommittee some back-ground on Customs' audit program. I have also asked the Commissioner to explain to the subcommittee how Customs determines the value of imported goods and for what purposes.

More importantly, I have asked the Commissioner to describe several cases illustrating how Customs uses voluntarily provided tax returns in the process of determining the correct value of im-

ported goods and the results.

The subcommittee has been aware for some time that some importers have been taking advantage of how our government administers our tax and tariff laws. They know that Customs and IRS are not able to share information systematically and effectively. Consequently, an unscrupulous importer will probably not get caught when claiming a low value of imports for Customs purposes and at the same time claiming a high deduction for tax purposes. Engaging in these abusive practice creates a win/win situation for the importers, minimizing both the duties that they pay Customs and the taxes they pay the IRS.
Something needs to be done. So today we will look to Customs

to sort out the issue for this subcommittee and hopefully would have the oversight subcommittee in the Treasury Department and especially the new Commissioner of Customs to lead us and give

us some clear direction.

I welcome you, Mr. Weise, before the committee, once again welcome back to our subcommittee and the full committee on Ways and Means, and it is a real delight to have worked with someone over the years and to see now that you are on the other side of the table and we certainly look for your expertise and your willingness to lead us and to guide us and certainly to inform us and hopefully we will not only in this instance, but in many others, have an opportunity to continue to work together.

It is a policy of this subcommittee to have all witnesses sworn in and we would like to ask you to take the oath this morning. As is the practice for this subcommittee, I ask the panelist to raise his

right hand to be administered the oath.

[Witness sworn.]

Mr. FORD. May the record reflect that the witness has said yes. At this time, I would like to recognize the Ranking Minority Mem-

ber of the committee, Mr. Houghton.

Mr. HOUGHTON. Thank you very much, Mr. Chairman, for calling this committee hearing. It is important, timely. I know in reading the history of the Ways and Means Committee in the whole taxation policy of the United States Government that basically the revenue, the tax revenue which was generated when our country first started was all in tariffs and excises, and I guess quite a bit of money, something like \$19 billion comes through this process now.

It wouldn't be enough to keep our government going but it still is an important figure. Certainly there are issues about whether importers are really abiding by the law or not, and there are all sorts of examples where that is not happening, and I am sure, Mr. Weise, that you will be describing that.

On the other hand, of course the question is whether we are using this as sort of a scapegoat policy to try to unearth facts

which really aren't in existence at all.

So the question really is access to tax returns by the Customs in order to submit and to assist in any audits. So without further ado, I welcome you here, and Mr. Banks and Mr. Inch.

I thank you, Mr. Chairman, and look forward to the whole proc-

ess of this meeting.

Mr. FORD. Thank you very much. The Chair will recognize Mr. Hancock.

Mr. HANCOCK. Thank you, Mr. Chairman. I recognize that there is a definite problem that exists in this area. I do have the same reservations that I think probably every member of the panel and I think Congress will have, and that is the access to what histori-

cally has been confidential information.

I do think that we need to address the situation. I just would like to say that I think there should be an indication of probable cause and some way to give Customs access, but not to allow the potential of fishing expeditions, because I know, and I am sure that the panel knows, that in some cases the cost to the importer just as a result of an investigation, even though it finds everything is fine, but that can be very expensive on the part of the business community that has to spend the time.

So I believe in what we are attempting to do here, but I also think that there has to be some restrictions to prevent fishing expeditions. I know that Mr. Weise was not going to have any problem with that, but I also know that some future Customs administrator might use his power in a way that wouldn't be beneficial. So

that is the only reservation that I have.

Thank you, Mr. Chairman.

Mr. FORD. Thank you, very much. Commissioner, let me once again welcome you back to the committee, the one that you served so long and worked so tirelessly for over the past 9 years.

Let me welcome you and would you also introduce the gentlemen

who are accompanying you from your office here?

STATEMENT OF HON. GEORGE WEISE, COMMISSIONER OF CUSTOMS, U.S. CUSTOMS SERVICE, ACCOMPANIED BY WIL-LIAM F. INCH, DIRECTOR, OFFICE OF REGULATORY AUDIT, AND SAMUEL H. BANKS, ASSISTANT COMMISSIONER FOR COMMERCIAL OPERATIONS

Mr. WEISE. Thank you very much, Mr. Chairman. It obviously is a great pleasure for me to make my first appearance as Commissioner of Customs before the House of Representatives, before this

august body.

Mr. FORD. We wanted you before you went over to the Senate. Mr. WEISE. Unfortunately, I did have an appointment with the Senate Appropriations Committee last week, but this is my first appearance in the House of Representatives and I am so pleased, after spending only 5 weeks as Commissioner of Customs and 9 years serving this fine committee, I still am a little more uncomfortable being on this side of the table than that. But it is great to be in this room again where I feel so much at home.

And because I have only had 5 weeks of experience as Commissioner, I do have some real experts that I want to introduce. I have on my right Sam Banks, the Assistant Commissioner for Commercials Operations, and on my left, I have Bill Inch, the Director for the Office of Regulatory Audit, and I also have a lot of reinforcements behind me if one of the three of us can't respond to any par-

ticular questions.

There may be others that I will be calling upon to help in getting the record as clear as we possibly can on this very important issue.

But, Mr. Chairman, I would like to, before I get into the substance of the testimony, indicate how much I appreciate, and I think the Customs Service appreciates, the work of this Oversight Subcommittee over the years in the Customs area. They have made tremendous contributions to the Customs Service and although before I went down to the Customs Service, I think there has been some defensiveness over the years about the work of the Oversight Subcommittee. I think virtually everyone in Customs now clearly recognizes that we are a better agency as a result of the fine work of this committee, and I want to give Chairman Pickle absentia tremendous credit for his strong leadership and for you and the other Members of this committee, and coming from where I came from, if you will bear with me, I would also like to give credit to two staff people from this Oversight Subcommittee, Tom Arnold and Chris Smith who have worked diligently. They are household names within the Customs Service and a lot of people, when they hear their names, cringe a little bit, but they have done tremendous work in serving this subcommittee and also serving the Customs Service.

We are a better agency as I said because of the strong supporting work of this committee. As long as I am the Commissioner of Customs, we expect to work closely with the subcommittee, with the Congress, to ensure that we are trying to achieve the same objective.

I want the Customs Service to be the best agency it possibly can be. I want to make sure that we are effectively carrying out our laws and responsibilities and the mission that we are charged with carrying out and I know that is the objective of this subcommittee and I look forward to a long working relationship as Commissioner.

Today, Mr. Chairman, I have come to describe the Customs regulatory audit program and how Customs determines the Customs value of imported goods. I will also provide case studies in using tax information to assist in determining correct values of imports.

Valuation of merchandise is complex and is becoming increasingly important for Customs' audits of multinational corporate firms as a number of such firms increase and they have become a

predominant force in the international marketplace.

Before reviewing the current valuation situation, I believe it will be useful to place the problem within the context of our commercial processing system. When imported goods arrive at our airports, seaports or land border ports, Customs receives descriptive information about the goods from the importer or the agent. This data, usually submitted electronically, is processed through our automated commercial system to decide which merchandise must be examined or which documents must be reviewed.

Customs inspectors examine about 8 percent of all shipments entering the United States to determine if the goods are admissible. The next phase begins 10 days later when the importer submits a full declaration of the tariff classification, appropriate duty rate, the value of the goods, and the duty amount. The payment is also

a part of this formal transaction.

Customs import specialists typically review these declarations to insure accuracy. The Customs Modernization bill, which I urge you to enact and this is an initiative I will be hopefully working very close with this committee, will place greater responsibility on the importer for submitting accurate, electronic information, including classification and value information.

Determining the appropriate value and its related rate of duty is the issue we are discussing today. The methodology for determining import value, the data to be used and the procedural rules are spelled out in international agreements, particularly the Customs Valuation Code of the General Agreement on Tariffs and Trade, the

GATT.

As stipulated by the agreement, the Customs value is usually based on the price actually paid by the importer. This method of appraising the value of imported goods is commonly known as transaction value. It is used for most imported merchandise regardless of whether related parties are involved in the transaction.

However, the circumstances of related party transactions must be tested to establish the acceptability of such transaction value. If it is determined that the business relationship affected the price, then Customs must follow a set progression of rules to establish the correct value through a methodology other than transaction

value.

These are the rules that our 1,250 Customs import specialists are responsible for evaluating when reviewing information supplied by importers. In practice, import specialists review the submitted entry for accuracy and if no problems are identified, the transaction is accepted and finalized by Customs, what we call liquidated in Customs terminology.

Entries are automatically liquidated within 1 year except when suspended or extended by Customs when additional information is necessary or legally required. If Customs amends the entry and if additional duty is required, the importer has a right to file a protest. During the protest period, the importer has the opportunity to substantiate the validity of the submitted information.

If the protest is ultimately denied by Customs, the importer still has the right to seek judicial review in the Court of International Trade. The appraised value is the key element in determining the duty for these transactions. This can become complicated when the

transactions occur within multinational corporations.

These so-called transfer prices are an important concern for both the Customs Service and the Internal Revenue Service in determining duties, user fees and taxes. Customs has intensified its review of these transactions to determine if accurate values are being reported.

Congress has recognized that some companies have devised means of structuring their transactions so as to avoid the payment of duties and taxes. As a result, Congress enacted section 1059A

of the Internal Revenue code to close this loophole.

We realize that this subcommittee and the IRS have been examining this issue since your subcommittee's hearing held in July 1990. It is an area in which I believe the Customs Service and the IRS have common concerns which will be evident in the examples

that I will present today.

One common thread in these examples is that tax information voluntarily supplied by companies we audited has proven to be invaluable in analyzing the accuracy of the value claimed for imported goods. This tax information has also been critical in determining the acceptability of related party transaction values under the GATT valuation code.

It should also be noted that Customs' audits have uncovered information which has proven to be helpful to the Internal Revenue

Service in determining tax liabilities.

In recognition of the problems being uncovered, Customs established a special task force almost 2 years ago to reinvigorate our valuation program. Upgraded training was implemented for all Customs personnel working with value-related issues.

The task force itself has evolved into a pilot National Customs Value Center responsible for setting our policies and procedures for

value related issues.

The value center will operate in conjunction with our import specialists, regulatory auditors and other Customs functional groups. A critical component of the Customs value initiative is the regu-

latory audit program which we are discussing today.

Established in 1974, it has grown to approximately 360 personnel stationed in 26 regional and branch offices. The auditors conduct approximately 600 audits a year of all types. These include national audits, fraud audits and audits for compliance, user fees, special trade preference programs, such as the Canadian Free Trade Agreement.

In 1992, regulatory audit identified approximately \$167 million in recommended duty recoveries and penalties. The national audits, which review all aspects of an importer's transactions, employ

substantial Customs auditor time but have produced multimillion

dollar returns to the government.

For example, the two largest national audits returned \$16 miland \$21 million respectively. Audits are selected and prioritized by highest potential revenue return. Many of these audits are based on referrals from other Customs functional areas, such as import specialists and inspectors, however, because of its many responsibilities, the regulatory audit program can conduct only a limited number of these resource intensive audits.

It has been Customs' long-range goal to audit every major importer every 5 years. But we are currently operating on a 25-year cycle. This is clearly unacceptable. I believe the audit program is a vital piece of our trade enforcement strategy and I will continue

to emphasize its priority.

The problems confronting regulatory auditors are primarily centered on information access. We believe the Customs Modernization Act will alleviate most of the major problems, and once again, I

hope we can get that enacted as soon as we possibly can.

However, we still face the problem of foreign records access which is a problem we share with the Internal Revenue Service. We also do not have access under the Internal Revenue laws to information companies prepare for the IRS even though such data would prove invaluable for Customs' audits. Undoubtedly, we could productively use many of the same records and cost information.

While the laws and regulations of the IRS and Customs require different audit approaches and analysis of data, both agencies need similar information. The extent to which Customs has routine and legal access to a company's tax information will facilitate effective

Customs' audits.

This will contribute to the reduction of the Federal deficit and improve U.S. industries' competitiveness. In response to the subcommittee's request, I am presenting examples today of audits I believe will be of interest. Because of business confidentiality and ongoing court cases, company identity is concealed. However, you will note the areas of overlap with the Internal Revenue Service.

We believe information sharing would be beneficial to both agencies. In these example cases, the tax information was voluntarily

supplied by the company to the Customs Service.

Mr. Chairman, Members have before them detailed descriptions of the examples of audit cases that I will now briefly summarize. In the first case, Customs reviewed and tabulated the total amount paid for imported goods as declared on the importer's Customs entries. To corroborate this information, Customs requested and received voluntarily supplied tax returns from the importer. Based on the tax return and substantiating records, Customs determined the importer had undervalued its imports by almost \$3 million and underpaid duties and taxes by about \$800,000.

In another case, the importer claimed to have no direct relationship with the foreign exporter, a maquiladora in Mexico. The importer stated that he only facilitated the assembly of goods for U.S. wholesalers and he stated on the Customs entry documents that there was no relationship which affected the declared values.

Upon reviewing the importer's personal tax return, again provided voluntarily to the Customs Service, it was learned, however, that his only income was from wages from the Mexican maquiladora. He was actually an employee of the company. This triggered further audit which revealed the importer's direct involvement in undervaluing the shipments by almost \$6 million and preparing invalid claims resulting in over \$1.5 million in duties.

The third case disclosed that what was originally thought to be an undervaluation of Customs declarations but which turned out to be a false deduction on the importer's tax claim. The Customs audit revealed a related party transaction which prompted a request for

the importer's tax return, once again voluntarily supplied.

The Customs auditors found \$1.4 million in commissions which were not listed on the Customs forms and ultimately proved to be falsely constructed. The Customs auditors discovered that these false business expenses were actually claimed as tax deductions on the Internal Revenue form. This case was referred to the Internal Revenue Service for them to proceed with.

In the fourth instance, the importer provided invoices to Customs that totaled \$28 million for goods imported over a 2-year period. During the course of the Customs' audit, the importer voluntarily provided the tax returns in an attempt to validate certain claims

to Customs.

A full review of those tax returns disclosed claims to the Internal Revenue Service for cost of goods sold that totaled \$119 million. The discrepancy exceeded \$90 million. This case, again, was re-

ferred to the Internal Revenue Service.

Mr. Chairman, you have—and Members have before them an additional handout that I am going to walk through very quickly before opening this up for questions, to sort of illustrate the process that we go through in our audit division to put together these kinds of cases.

The first page of this handout basically is a summary for 1 year

of what was discovered.

Mr. FORD. Which handout are you using? OK, I have it. The for-

eign purchases by----

Mr. Weise. Foreign purchases, fiscal year 1989 is the first page, Mr. Chairman, and this basically is an elaboration on example one which I have already alluded to, but I wanted to show you an illustrative of some of the documents we worked to get to the point we did.

The first page simply is a summary for one calendar year of the fact that the declared value for Customs' purposes was \$303,996. The declared for IRS purposes was \$1.4 million and undeclared value for Customs' purposes of \$1.1 million, a rate of duty of 27.5 percent.

So for that one calendar year and this particular audit, because of the tax information that was available to us, we collected an additional \$303,000 in duties that were owed to the government. The

next page of the handout shows the process.

What we had done, our internal auditors had put together all the inner values for the entire years looking at all the transactions in one of these comprehensive audits that we do from time to time on importers and it shows when you total all these together, it comes to the \$309,996 which I alluded to earlier.

The next four pages actually shows the actual Customs entry form, and you can see how this is a correlation, the ones that are in bold print on page 2 of your handout are actually the ones that

are taking place on this particular transaction.

It just shows how we actually relate the documents back into the total summary. Then we have here a copy of the income tax form which shows in highlight on line 2 the declared value for cost of goods sold, which was significantly greater than the \$309,000 which had been declared for Customs value.

The next page of that handout shows you the total compilation of the imported value that was declared for Internal Revenue purposes of \$1.4 million, once again, comparing that to the \$380 some thousand, and you will notice that since the Internal Revenue, the actual income tax form shows \$1.8 million, our total, when we did the audit showed only \$1.4 million for import-related products.

The actual difference between the \$1.4 and \$1.8 million which is shown on the very last page, next to the last page of this handout, the rest of it was domestic product, so it wasn't directly related to

the import transaction.

The final page of this particular handout shows—what I showed you is a snapshot for one calendar year. We did this audit over a 4-year period and the total duty collected was significant. It resulted in over \$780,000 of additional duties collected over a 4-year period.

Mr. Chairman, I have gone into some greater detail on the first example in that illustration, that handout. I am going to conclude

my statement at this point.

We would be more than happy, either myself or any of the people with me, to go into greater detail on any of the examples that are set forth or be happy to respond to any questions you may have, either on the examples or my testimony or any other issue.

I thank you very much, Mr. Chairman.

[The prepared statement follows:]

STATEMENT OF GEORGE WEISE COMMISSIONER OF CUSTOMS BEFORE THE COMMITTEE ON WAYS AND MEANS SUBCOMMITTEE ON OVERSIGHT JUNE 17, 1993

 $\,$ Mr. Chairman and members of the Oversight Subcommittee, it is indeed a pleasure to make my first appearance in the House of Representatives before the Subcommittee on Oversight of the Committee on Ways and Means. As you know, Mr. Chairman, I have spent the last nine years serving this great Committee, and I for one greatly appreciate the significant contributions that this Subcommittee has made over the last several years to improve the

overall operations of the U.S. Customs Service.

Although, there has been a tendency in the Customs Service over the years to be overly defensive about constructive suggestions from outside of the Agency, most within Customs would admit that we are a better organization today because of the fine work of the Subcommittee. I want you to know, Mr. Chair, man, that as long as I am Commissioner, the Customs Service will work constructively with you and this Subcommittee to improve our

operations. My goal, as is yours, is to make the Customs Service the best that it can possibly be.

Today, I have come to describe the Customs Regulatory Audit Program and how Customs determines the Customs value of imported I will also provide case studies in using tax information to assist in determining correct values of imports. Valuation of merchandise is complex and is becoming increasingly important for Customs audits of multinational corporate firms as the number of such firms increase and they have become a predominate force in the international marketplace.

Before reviewing the current valuation situation, I believe it would be useful to place the problem within the context of our commercial processing system. When imported goods arrive at our airports, seaports or land border ports, Customs receives descriptive information about the goods from the importer or his agent. This data, usually submitted electronically, is processed through our Automated Commercial System to decide which merchandise must be examined or which documents must be reviewed. Customs inspectors examine about 8% of all shipments entering the U.S. to determine if the goods are admissible.

The next phase begins ten days later when the importer submits a full declaration of the tariff classification, appropriate duty rate, the value of the goods, and the duty amount. The payment is also a part of this formal transaction. Customs import specialists typically review these declarations to The Customs Modernization bill, which I urge ensure accuracy. you to enact, will place greater responsibility on the importer for submitting accurate electronic information, including

classification and value information.

Determining the appropriate value and its related rate of duty is the issue we are discussing today. The methodology for determining imported value, the data to be used, and the procedural rules are spelled out in international agreements, particularly the Customs Valuation Code of the General Agreement on Tariffs and Trade known as GATT. As stipulated by the on Tariffs and Trade Known as GATT. As stipulated by the agreement, the Customs value is usually based on the price actually paid by the importer. This method of appraising the value of imported goods is commonly known as the "transaction value." It is used for most imported merchandise regardless of whether related parties are involved in the transaction; however, the circumstances of related party transactions must be tested to establish the acceptability of "transaction value." If it is determined that the business relationship affected the price then Customs must follow a set progression of rules to establish the correct value.

These are the rules that our 1250 Customs import specialists are responsible for evaluating when reviewing information supplied by importers. In practice, import specialists review

the submitted entry for accuracy, and, if no problems are identified, the transaction is accepted and finalized by Customs,

or "liquidated" in Customs terminology.

Entries are automatically liquidated within one year, except when suspended or extended by Customs when additional information is necessary legally required. If Customs amends the entry and if additional duty is required, the importer has a right to "protest." During the protest period the importer has the opportunity to substantiate the validity of the submitted information. If the protest is ultimately denied by Customs, the importer still has the right to seek judicial review in The Court of International Trade.

The appraised value is the key element in determining the duty for these transactions. This can become complicated when the transactions occur within multinational corporations. These transfer prices are an important concern for both Customs and the IRS in determining duties, user fees, and taxes. Customs has intensified its review of these transactions to determine if accurate values are being reported. Congress has recognized that some companies have devised means of structuring their transactions so as to avoid the payment of duties and taxes. As a result, Congress enacted section 1059(a) of the IRS code to close this loophole. We realize that this Subcommittee and IRS have been examining this issue since your hearing held in July, 1990. It is an area in which, I believe the Customs Service and IRS have common concerns which will be evident in the examples I will present today.

One common thread in these examples is that tax information voluntarily supplied by companies we audited, have proved invaluable in analyzing the accuracy of the value claims for imported goods. This tax information has also been critical in determining the acceptability of related party transaction values under the GATT Valuation Code. It should also be noted that Customs audits have uncovered information which has proven

helpful to the IRS in determining tax liabilities.

In recognition of the problems being uncovered, Customs established a special task force almost two years ago to reinvigorate our valuation program. Upgraded training was implemented for all Customs personnel working with value related issues. The task force itself has evolved into a pilot National Customs Value Center, responsible for setting our policies and procedures for value related issues. The Value Center will operate in conjunction with our import specialists, regulatory auditors, and other Customs functional groups.

A critical component of the Customs Value initiative is the

A critical component of the Customs Value initiative is the Regulatory Audit Program. Established in 1974, it has grown to approximately 360 personnel stationed in 26 regional and branch offices. The auditors conduct approximately 600 audits a year of all types. These include national audits, fraud audits and audits for compliance, user fees, and special trade preference programs such as the Canadian Free Trade Agreement. In 1992, Regulatory Audit identified approximately \$167 million in

recommended duty recoveries and penalties.

The national audits, which review all aspects of an importer's transactions, employ substantial Customs auditor time and have produced multi-million dollar returns to the government. For example, the two largest national audits returned \$16 million and \$21 million. Audits are selected and prioritized by highest potential revenue return. Many of these audits are based on referrals from other Customs functional areas, such as import specialists and inspectors. However, because of its many responsibilities, the Regulatory Audit Program can conduct only a limited number of the resource intensive audits. It has been a Customs long-range goal to audit every major importer every five years, but we are not operating on a 25 year cycle. I believe the audit program is a vital piece of our Trade Enforcement Strategy and I will continue to emphasize its priority.

The problems confronting regulatory auditors are primarily centered around information access. We believe the Customs Modernization Act will alleviate most of the major problems. However, we still face the problem of foreign records access

which is a problem we share with the IRS. W also do not have access under the internal revenue laws to information companies prepare for the IRS even though such data would prove invaluable for Customs audits. Undoubtedly, we could productively use many of the same records and cost information.

While the laws and regulations of the IRS and Customs require different audit approaches and analysis of data, both agencies need similar information. The extent to which Customs has routine and legal access to a company's tax information will facilitate effective Customs audits. This will contribute to the reduction of the Federal deficit and improve U.S. industries competiveness.

In response to the Subcommittee's request, I am presenting examples of audits that, I believe, will be of interest. Because of the business confidentiality and ongoing court cases, company identity is concealed. However, you will note the areas of overlap with IRS. We believe information sharing would be beneficial to both agencies. In these example cases, the tax

information was voluntarily supplied by the company.

The examples of audit cases I will present are as follows: In the first case, Customs reviewed and tabulated the total amount paid for imported goods as declared on the importer's Customs entries. To corroborate this information, Customs requested and received voluntarily supplied tax returns from the importer. Based on the tax return and substantiating records, Customs determined the importer has undervalued its imports by almost \$3 million and underpaid duties and taxes by about \$800,000.

In another case, the importer claimed to have no direct relationship with the foreign exporter, a maquiladora in Mexico. The importer stated that he only facilitated the assembly of goods for U.S. wholesalers and he stated on the Customs entry documents that there was no relationship which affected the declared values. Upon reviewing the importer's personal tax return, it was learned that his only income was from the Mexican maquiladora. This triggered further audit which revealed the importer's direct involvement in undervaluing the shipments by almost \$6 million and preparing invalid claims resulting in over \$1.5 million in duties.

The third case, disclosed what was originally thought to be an undervaluation of Customs declarations but which turned out to be a false deduction on the importer's tax claim. The Customs audit revealed a related-party transaction which prompted a request to the importer's tax return, voluntarily supplied. Customs auditors found \$1.4 million in commissions which proved to be falsely constructed. The Customs auditors discovered that these false business expenses were claimed as tax deductions. This case was referred to the Internal Revenue Service (IRS).

In the fourth instance, the importer provided invoices to Customs tat totalled \$28 million for goods imported over a two year period. During the course of the Customs audit, the importer voluntarily provided the tax returns in an attempt to validate certain claims to Customs. A full review of those tax returns disclosed claims to the iRS for cost of goods sold that totalled \$119 million. The discrepancy exceeded \$90 million. This case was again referred to the IRS.

Mr. FORD. I would like to ask the committee to—and Mr. Weise, the handouts that you have submitted to the committee, that we make it a part of the record, without any objection.
[The handout follows:]

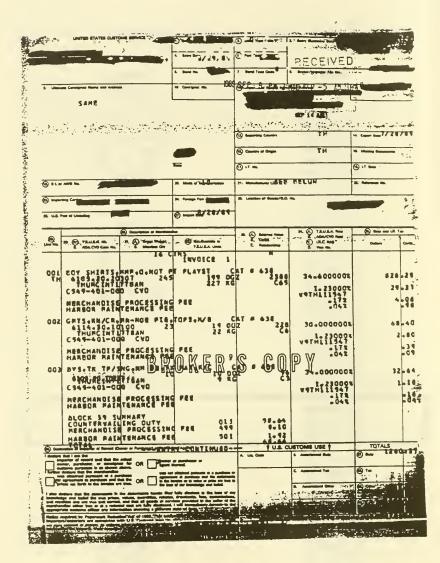
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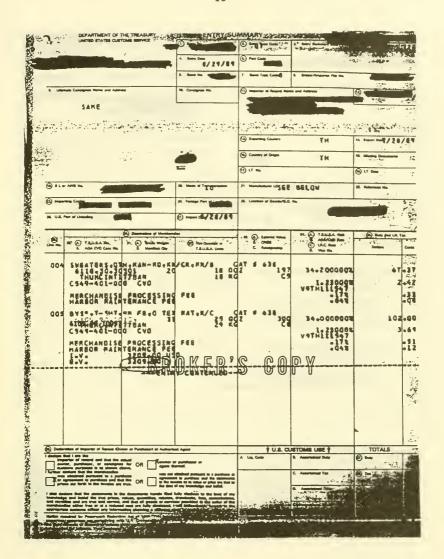
FOREIGN PURCHASES FY 1989

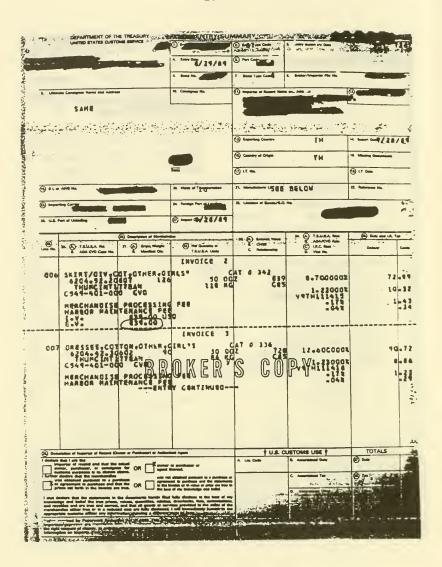
DECLARED TO CUSTOMS	DECLARED TO	UNDECLARED TO CUSTOMS	DUTY PERCENT	UNPAID DUTY
\$309,996	\$1,411,896	\$1,101,902	X 27.5%	\$303,023.05

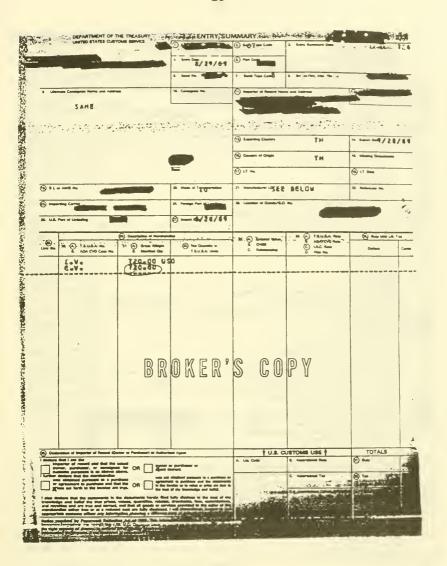
FY 1939 CUSTOMS ENTRIES

ENTRY DATE	ENTERED VALUE	
02/13/89 02/14/89 03/16/89 03/28/89 04/25/89 04/28/89 05/17/89 05/23/89 06/02/89 06/02/89 06/06/89	\$20,783.00 \$13,962.00 \$12,213.00 \$2,127.00 \$6,981.00 \$3,960.00 \$198.00 \$120.00 \$4,200.00 \$1,440.00 \$1,440.00 \$3,373.00	
06/27/89 07/06/89 07/11/89 07/10/89 07/24/89 08/02/89 08/02/89 08/02/89 08/02/89 08/02/89 08/04/89 08/17/89	\$33,632.00 \$225.00 \$4,448.00 \$38,119.00 \$33,429.00 \$3,290.00 \$32,504.00	
09/08/89 09/08/89 09/08/89	\$3,209.00 \$839.00 \$720.00	
09/11/89 10/04/89 10/04/89 10/10/89 11/03/89 11/13/89 11/13/89 12/08/89 12/14/89 01/02/90 01/17/90	\$43,797.00 \$7,829.00 \$871.00 \$5,705.00 \$80.00 \$2,437.00 \$2,437.00 \$527.00 \$700.00 \$7,231.00 \$1,007.00 \$15,926.00	
TOTALS	\$309,996.00	









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2 Cost of goods sold and/or operations (Schedule A, line 7)		. 2	1849024
37 Gross profit (line 1c less line 2) 4 Dividends (Schedule C, line 19)		1 4	262764
# 5 Interest		1 3 1	2622
9 6 Gross rents			
5 7 € Gross royalties	,	. 7	
8 Capital gain net income (attach Schedule D (Form 1120))			
9 Net gain or (loss) from Form 4797, Pert II, line 18 (attach Form 4		10	2
2 11 Total Income Add lines 3 through 10	<u> </u>	> 11	265386
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20 Depreciation (attach Form 4562)		215	4114
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23 Advertising		. 23	520
24 Pension, profit charing etc., ptens		24	
5 26 Other deductions (attach schedule)		26	52/00
至 27 Total deductions—Add lines 12 through 26		▶ 27	220729
28 Taxable income before net operating loss deduction and special d	eductions (line 11 less line 27)	. 28	45057
29 Less: a Net operating ions deduction (see instructions)		296	2
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33. Enter any possity for underpayment of estimated tax—Check > 34. Tax due of the total of fines 31 and 33 is larger than tine 32h, or	m rorm 2220 is attached	34	-
35 · Overpayment—If line 32h is larger than the total of lines 31 and	33, enter amount overpaid.	. 35	5241
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FY 1989 FOREIGN PURCHASES

DATE	AMOUNT
06/16/89	\$10,000.06
03/01/89	\$15,552.50
04/14/89	\$24,345.00
04/25/89	\$50,000.00
05/22/89	\$20,783.15
05/26/89	\$19,065.00
06/13/89	\$13,961.74
07/12/89	\$18,359.19
08/17/89	\$19,842.00
09/25/89	\$19,173.87
10/13/89	\$46,000.00
10/25/89	\$74,000.00
11/02/89	\$30,000.00
11/28/89	\$35,000.00
01/31/90	\$20,000.00
02/22/89	\$12,195.33
03/01/89	\$4,477.50
03/14/89	\$9,782.00
04/04/89	\$12,198.41
05/26/89	\$4,170.00
04/24/89	\$1,396.66
07/18/89	\$2,187.31
10/30/89	\$4,767.60
10/30/89	\$4,874.64
10/30/89	\$5,748.84
10/30/89	\$33,632.06
10/30/89	\$14,405.24
11/07/89	\$38,119.00
11/15/89	\$33,428.00
12/04/89	\$70,030.00
12/14/89	\$32,616.64
12/29/89	\$43,856.87
12/29/89	\$50,030.00
01/22/90	\$66,030.00
01/31/90	\$440,014.94
01/31/90	\$69,853.29

\$1,411,896.78

FOREIGN PURCHASES	~	\$1,411,896
OTHER DOMESTIC	-	\$437,128
COST OF GOODS SOLD ON IRS FORM 1120		\$1,849,024

TIME PERIOD: FEBRUARY 1987 TO JANUARY 1991

\$3,751,369	IRS Foreign Purchases
892,726	Customs Value (Same Purchases)
\$2,858,643	Difference

\$2,858,643 x 27.5% (Duty Rate) = \$786,126 Unpaid Duty

Case #1

The importer in this case has been importing children's clothing and occasionally adult wearing apparel, since 1984. It purchases some of its merchandise domestically but the vast majority come from suppliers located in Taiwan and Thailand. The importer sells primarily to wholesalers at a mark up of 300 to 500 percent depending on the merchandise and the Luyer. The importer's gross receipts were approximately \$2 million per year.

Customs audited the importer's business activity covering a four year period from February 1987 to January 1991. During this period, the importer filed 89 entries with Customs at one district claiming a total value of \$892,726. However, the Customs audit disclosed that the importer had booked \$3,751,369 for costs associated with foreign purchases during the same period, a difference of \$2,858,643. Given that the average duty rate of 27.5 percent based on the type of merchandise imported during this period, the importer underpaid duty during that period by \$786,126. The importer also underpaid merchandise processing fees by \$5,006, and harbor maintenance fees by \$1,096 for a total underpayments of duties and fees of \$792,228.

In its fiscal year February 1, 1989 to January 31, 1990, for example, the importer filed 30 entries with Customs for merchandise purchased from five overseas suppliers. The total value claimed for all 30 entries was \$309,996. Each entry had attached an invoice supporting the value claimed for that entry. However, for that same year, the importer claimed \$1,849,024 for costs of goods sold on its income tax return. In reconstructing the importer's books and records used to support that costs of goods sold figure, Customs auditors established that the costs of foreign purchases totaled \$1,411,896. Essentially, the auditors examined all of the importer's payments against the purchases account for the company's fiscal year and identified those payments made to foreign entities. During this process, the auditors also found accounting charges to the purchases account that the importer could not explain or support as being domestic; therefore, the accounting charges were treated as foreign purchases by the auditors.

The \$1,411,896 is the total of 35 payments (via checks, letters of credit, wire transfers, and one cash disbursement) and two accounting charges posted to the purchases account. Generally, the importer maintained no records that would enable Customs to determine which of those payments covered which purchases or to determine which purchases were later shipped as a part of any one of the 30 entries filed by the importer. It is also not clear how the amounts on the invoices presented with the entry documents,

which only add up to a total of \$309,996, were derived. It would appear that the invoices were intentionally understated due to the high duty rates applicable to the imported merchandise.

An additional beneficial outcome of this audit is that the Customs auditors were able to determine that the costs of goods sold claimed by the importer for two of the years covered by the audit were erroneously overstated as a result of recording \$135,819 of (\$40,025 and \$95,794 for FY 1988 and 1989 respectively) purchases twice. This discovery will result in the importer paying additional federal and state income taxes for those two years.

Customs also intends to levy penalties against this importer in the amount of \$3,163,740 for false statements made on a Customs documents regarding costs associated with imports.

FY 1989 ENTRIES

Cata		Entered			Invoice		
Entry	Number	Value	Duty	Supplier	Number	Amount	
	-			-	881230	\$20,783,15	10000
02/13/89		\$20,783.00	\$6,145.74		890128	\$13,961.00	
02/14/89		\$13,962.00	\$3,660.92	-	890225	\$12,213.00	
03/16/89	The state of the state of	\$12,213.00	\$3,170.36		6-w127	\$2,127.00	
03/28/89		\$2,127.00	\$361.59		890419	\$6,981.42	
04/25/89		\$6,981.00	\$2,238.77	1	01/89	\$3,960.00	10
04/28/89		\$3,960.00	\$673.20	-	005/89	\$198.00	
05/17/89		\$198.00	\$33.66		004/89	\$120.00	
05/23/89	-	\$120.00	\$20.40	- m - T	CDC-003	\$4,200.00	100
06/02/89	Annual Control	\$4,200.00	\$714.00		MBK-CDC89/0		
06/02/89		\$1,440.00	\$125.28	-	CDC 004/89	\$1,440.00	
06/06/89	The same of the same of	\$1,440.00	\$123.84	-	890601	\$3,373,33	
06/09/89		\$3,373.00	\$1,025.39	-	780917	\$33,632,06	I COMM
06/27/89		\$33,632.00	\$10,262.69	1	003/89	\$225.00	
07/06/89	1	\$225.00	\$38.25		780950	\$4,448.00	
07/11/89	the same of	\$4,448.00	\$994.72	- Johnson To The	780993	\$38,119.00	
- 07/10/89	-	\$38,119.00	*12,122.88		781089	\$33,428,92	
07/24/89	-	\$33,429.00	: \$9,292.22	-	- 003/89	\$47.73	
08/02/89	The same				004/89	\$82.09	
08/02/89	1			THE REAL PROPERTY.	. 01/89	\$61.17	
08/02/89		\$237.00	\$31.16	7711.	002/89	\$45.72	-
08/02/89	The same of		0007.00		890731	\$3,289.75	
08/04/89		\$3,290.00	\$987.00	-	781180 T	\$32,503.78	LC-
08/17/89		\$32,504.00			IG 247/89	\$3,208,80	
09/06/89		\$3,209.00			IG 249/89 ···	\$838.80	LC
09/06/89	3	\$839.00			IG 250/89	\$720.00	LC
09/06/69	AND SHAPE TO	\$720.00 \$43.797.00		-	780817	- \$43,796.87	LC .
09/11/89	-	\$43,787.00			IG 372/89(A)	\$7,829.40	
10/04/89	-	\$871,00			IG 372/89(B)	\$870.84	
10/04/89		\$5,705.00		A Section	· · · TC 8907 -	\$5,705.00	· LC
10/10/89	-	\$80.00			8910 (A)	. \$80.00	
11/03/89	-	\$2,437.00		ALC: U	IG 248/89	\$2,437.33	LC
11/13/89	-				IG 248/89	\$2,437.5	
11/13/89	A seed of the	\$2,437.00			GC 1204	\$526.80	
12/06/89		\$527.00		and the second	TC8909	\$700.00	
12/14/89	-	\$700.00			TC8908	87,231.0	
12/14/89		\$7,231.00 \$1,007.00		100	GC1222	\$1,007.0	
01/02/90	- 2	\$1,007.00	***************************************	- I	781948	\$15,925.5	
01/17/90		\$15,926.00	٠٠.١٥٥				-
	T	\$309,996.00	\$83,411.29		(\$309,994.7	7)
	Totals	\$303,330.00	900,411.23	=	(

FY 1989 FOREIGN PURCHASES

CHECK NO.	DATE	DESCRIPTION	THUOMA	NOTE
NO #	06/16/89	CASH	\$10,000.00	
1165	03/01/89	Name of the last o	\$15,552.50	
1169	04/14/89	The state of the s	\$24,345.00	
1171	04/25/89	The same of the same of	\$50,000.00	
1173	05/22/89		\$20,783.15	
1174	05/26/89	The second second	\$19,065.00	
1177	06/13/89	The same of the sa	\$13,961.74	
1178	06/14/89		\$42,000.00	
1181	07/12/89		\$18,359.19	
1187	08/17/89	A. Carrier	\$19,842.00	
1197	09/25/89	The second second	\$19,173.87	
1201	10/13/89		\$46,000.00	
1202	10/25/89	The same of the sa	\$74,000.00	
1204	11/02/89	The same of the sa	\$30,000.00	2 · · · · · · · · · · · · · · · · · · ·
1210	11/28/89	The state of the s	\$35,000.00	
1223	01/31/90		\$20,000.00	
3587	02/22/89	The same of the sa	- \$12,195.33	L/C tage
3595	03/01/89	Control of the last of the las	\$4,477.50	· 1/1
3619	03/14/89	1100	\$9,782.00	TLIC CONTRACTOR OF THE STATE OF
3660	04/04/89		\$12,198.41	L/C MINE
3669	05/26/89	一	. \$4,170.00	· L/C cons
3686 -	04/24/89	1 6.1.	*1,396.66	PURCHASE TO AND A TO
3775	07/18/89	The state of the s	\$2,187,31	
- 3933	10/30/89	The same of the sa	\$4,767.60	PURCHASE L/O
3934	10/30/89		\$4,574.64	. PURCHASELIC TON
3935	10/30/89		\$5,748.84	. PURCHASE LIC THE
3936	10/30/89	The state of the s	\$33,632.06	- PURCHASE L/C
3937	10/30/89	The state of the s	** \$14,405.24	* PURCHASE L/O
3949	11/07/89		\$36,119.00.	L/Common series of the series
3957	11/15/89		\$33,428.00	LIC
3993	12/04/89		~ · \$70,030.00 ·	The same of the sa
4003	12/14/89	The state of the s	\$32,616.64	-LICE A DESCRIPTION OF THE PARTY OF
4022	12/29/89		\$43,856.87	UC
4023	12/29/89	100	\$50,030.00	11.51
4066	01/22/90		: \$66,030.00	
	01/31/90	TADL ACBAL TO TAX RETURN	\$440,014.94	
•	01/31/90	TO REC'D DEBIT MEMO-CKG	\$69,853.29	
		TOTAL	\$1,411,896.78	

Total posted \$165,647.83 (\$69,853.29 • \$95,794.54) duplicate posting for \$95,794.54 check #3933 (\$4,767.60), #3934 (\$4874.64), #3936 (\$33,632.06), #3937 (\$14,405.24), and #3949 (\$38,119) posted as \$38,115.

Account

Balance



--Date-- Src Reference / Deportation Curr. Amt. 03/20/89 CD4 3635 1,500.00 / 04/04/89 CD4 3659 858.00 / 04/04/39 CD4_3660 12,198.41 3,267.50 04/07/89 004 3662 04/14/89 CD4 04/17/89 CD4 1169 24,345.00/ 3682 5,000.00/ 1,396.56/ 04/24/89 CD4 3686 1171 50,000.00/ 04/25/89 CD4 1172 36,600.00 / 05/08/89 CD4 1,600.00 / 05/09/89 CD4 3703 05/09/89 CD4 3704 1,341.50 / 05/22/89 CD4 1173 20,783.15/ 4,170.00/ CD4 3669 05/26/89 05/28/89 CD4 1174 19,065.00/ 112.00/ 05/31/89 CD4 3670 05/31/89 CD4 3712 6,000.00/ 06/13/99 CD4 13,961.74/ 1177 42,000.00/ 06/14/89 CD4 1178 10.000.00/ 06/22/39 CD4 1179 07/12/89 CD4 18,359.19 / 1181 2,187.31 1 07/18/89 CD4 3775 612.00 / 07/20/89 CD4 3794 08/03/89 CD4 1185 17,000.00 / 3,300.001 08/10/89 CD4 3811 08/14/89 CD4 3,558.00/ 3813 08/17/89 CD4 19,842.00 612.00/ 08/20/89 CD4 3795 8,000.00/ 08/22/89 CD4 1188 330.00/ 08/25/89 004 3825 08/28/89 CD4 1189 15,000.00/ 09/07/89 CD4 20,000.00/ 1192 166.00/ 09/07/89 CD4 3846 19,000.00/ 09/11/89 CD4 1194 70,000.00/ 09/18/89 CD4 1195 35,000.00/ 09/22/89 CD4 1196 19,173.87✓ 09/25/89 CD4 1197 09/27/89 CD4 3878 275.52√ 229.44/ 09/27/89 CD4 3879 170.004 09/29/89 CD4 3898 850.00/ 10/02/89 CD4 3899 46,000.00/ 10/13/89 CD4 1201 4,551.00 / 10/16/89 CD4 3909 2,316.00 4 10/16/89 CD4 3911 74,000.00 10/25/89 CD4 1202 49.50 10/28/89 CD4 3932 (4,767.60 10/30/89 CD4 3933 10/30/89 CD4 3934 10/30/89 CD4 3935 5,748.84

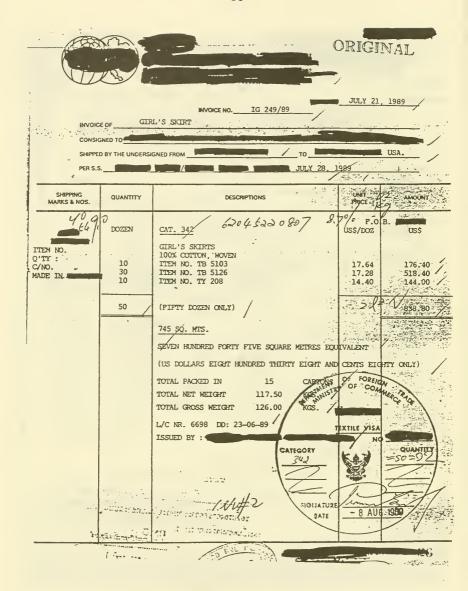
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į.	I declare t	hat I am the order of record and that the	actual	purchaser or	.,000	A La	g. Code		8. Ascertained Duty		@ am	1540	37
2	further d	her, purchaser, or consigne toms purposes is as shown a lectare that the merchandise obtained pursuant to a pur	bove. ORbgent th		a purchase or	-			C. Ascertained Tax		€ Tga	*2	-176
	Digino	obtained pursuant to a pur- igneement to purchase and the es set forth in the invoice are	of the OR not the best of	obtained pureuant to it to purchase and i once as to vesue or p of my knowledge an	the statements inco are true to d baset.				D. Ascertained Othe	4	(S) -Other	C/5.8%	
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1	appropria	te customs officer any inform	id cost are fully disclosed. It istion showing a slifferent st	ate of facts, -1 '49'	umah to the	200			Day		9:5		
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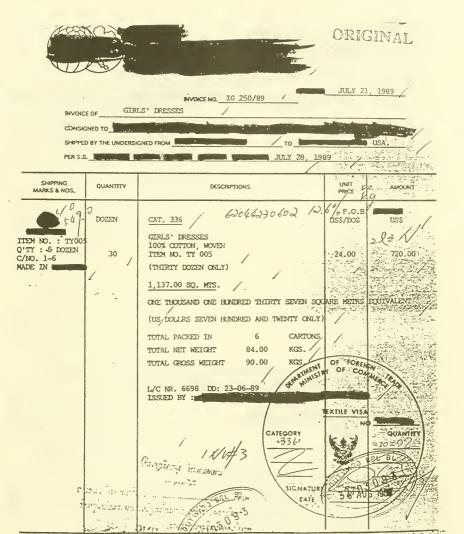
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			6. Bond No.	7. Band Type Code	B. Broker/Importer File No.		
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		20 mm - 1 T	**	(5) Country of Origin	***	16. Minering Documents	
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				(7) LT. No.		(18) LT. Done	
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26. U.S. P	Port of Unleding		@ Import 08/28/89	-		; ;	7
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	£549-401-0	do CAR			1.230003 V9TH11547	2	•
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Declara	ation of Importer of Record (Or	wner or Purchaser) or Autho	nzed Agent		ISTOMS USE V	TOTALS	
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Further de	sciene that the merchandies obtained pursuant to a pur greement to purchase and the as set forth in the invoice an	rethese ves to agree of the time of the	t obtained pursuent to a purchase or sent to purchase and the statements revoks at to value or price are true to		C. Ascertained Tax	(a) I as a second	200
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			6. Bond No	7 Band Type Code()	8. Breser/Importer File No.	
6. Ultim	use Consignee Home and Addre	-	10 Consegnae No.	1) Importer of Record Har	he and Address	(8)
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				(3) Exporting Country	ТН	14. Sepon Danif / 26/5
				(S) Country of Origin	TH	16. Minning Documenta
			State	① LT Ma.		(8) LT Date
(3) 8 r o	AWE No		20 Mode of Topoportation	21 Manufacture LISEE	BELOM	22. Reference No
@ Impor	ang Carrier		24 Foreign Port of Loading	25. Lecetion of Goods/G.O.	No.	
24. U.S. P	Port of Unlading		@ moon @/28/89			
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I declare t	that I am the porter of record and that the ner, purchaser, or consigne torns purposes of as shown is	actual	or purchaser or	A. Luc, Code	B. Ascertismed Duty	@ Our
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And the second	UNITED STATES CUST	UMS SERVICE	O V	2 Entry 7 nos Code	2. Enery Summery Date	
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e, de la	elike teng ikit T	100 1 1000		① Exporting Country	TH	14 Export Darl / 28/
				(S) Country of Origin	TH	18. Missing Documents
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19 0 6 0	r AWB No		20 Mode of Trensportation	21. Manufacturer LOS & E	DELOW	22. Reference No
a Impo	rong Corner		24 Foreign Port of Loading	25. Location of Goods/G.		
	Port of Unlading		@ Import 00/28/89	-		
		② Description of Merchan		:	T M (A) TSUSA Some	. (6) Busy shid LR Ta
Line No.	30 A. T.S U.S.A. No. B. ADA CVD Case No.	31. A Gross Weight & Manifest City	Mer Quantity in T.S.U.S.A. Units	B. CHGS C. Retrionarhip	34. A 75.U.S.A Rate B ADATCVO Rate C LA.C. Rate D. Vissa No.	Dollars
	[.V. E.V.	720.00 US				
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(%) Decia	retion of Importer of Record (Ov	mer or Purchaser) or Authors	sad Agent	V U.S. C	USTOMS USE V	TOTALS
declare imp	that I am the porter of record end that the i ner, purchaser, or consigne toms purposes is as shown a sectare that the merchandise s obtained pursuant to a pur- presement to purchase and the pursues and the invoice are	ectuel over over the form of the provening of the proveni	or purchaser or hereof.	A. Lie, Code	8. Ascertained Duty	@ Outy
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	clare that the statements in the and belief the true prices, these and are true and correct, ties and are true and correct, ties eather free or at a reduce the customs officer any inform				D. Q. Ascertaned Down - FF All	
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54]	DOZEN	CA1. 030	SUS\$/DOZ	US\$
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TEM NO		65% POLYESTER 35% COTTON, MATTER ITEM NO. TK 1011/15/14 Statutes.	0,	1.5
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61103030501	34.2%	TX 1025	9,60	96_00 57.60
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	10	TK 10345147172E	12.00	120.00
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6114390100 3	6'/ 10	TK 103/0	9.60	38.40 · 120.00 ·
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71-13	7 25	- Care		
/1-13	/ 23	15/ 109 /5		25
		71.7/		





Acct No.	Account Descrip	Amount
651	Inv Change	(\$368,586.00)
653	Purchases	\$2,049,110.70
670	Duties	\$150,099.78
695	Freight	\$18,373.68
	Total	\$1,848,998.16

^{*} Difference of \$25.84 between cost of goods sold figure on 1989 tax return and above G/L accounts.

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. 4".1	44	20		11.5	. Corpora	tion in	ome	Tay Po	turn	1	OMB No. 1545-0	177
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/ c	epartment of				r tax year beginni is are separate.	~	1 19	89, ending	on Act Notice.	19 78-	1 119185	}
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	corp.(as defu	ned in p	lease						S-	Total er	sets (she Specific Instruc	of state (
-	Temp Regs.: 1,441-47—6 instructions)	ac P	rint 4								THE SPECIAL PERCHA	I
			r type.								911601	
		ble boxes: (1)								3		
20.		ess' receipts or sal		1+			nces		c Bal ►	1c	2///788	- 4
173	2 % Co	st of goods so	ld and/e	r operations	(Schedule A,	line 7) .				2	1849024	
	- 3 Gr	oss profit (line	1c less	line 2)						3	262764	-
		ndends (Sche	dule C, li	ne 19)						4		-
8	5 - Inte	erest								5	26.22	-
beome	6 Gro	oss rents								6		-
è	7 º Gro	oss royalties	1000	1						7		
	. 8 Car	pital gain net i	income (attach Sche	dule D (Form	1120)) .				8		
	9 Ne	t gain or (loss)) from Fo	rm 4797, F	art II, line 18	attach Form	4797) .			9		
90		ner income (se								10		
1.5	11 Tot	tal income—/	Add lines	3 through	10					11	265386	
7.7		mpensation of								12	64800	
		aries and was		24185		s Jobs credit	l	1	c Balance ▶	13c	24185	
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Deductions	26 Oth	er deductions								27	220329	
Ç	27 Tot	al deductions							less (inc 27)	28	145057	
Ď	28 Tax							29a i	less line 27).	William Co.	4000	i
ã	29 Les	s: a Net operat						29b		29c		
	-				e C, line 20)			2301		30	115057	_
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	32 - Payr	ments: a 1988 ov				2000				1		
Pavments	: b 198	39 estimated				2000) 6 Bai >	224		2/1/1/1/2		
5	c Less	1989 refund ap	oplied for a	on Form 4466	[32c](_					
a a	e Tax	deposited wit						32e		25 3		
and		dit from regul					2/	32t	_	224	12000	
		dit for Federa	I tax on f	luels (attacl	Form 4136)			32g		32h	12000	_
. @									is attached .	33		_
	34 Tax	due-If the	total of l	ines 31 and	33 is larger th	an line 32h,	enter am	ount owed		34	5241	-
	35 Ove	erpayment—	If line 32	2h is larger	than the total	of lines 31 ar	nd 33, em	er amount	overpaid	35	241	-
1		r amount of line	35 you wa	int Credited	to 1990 estimate	d tax ▶	521	panuon ected	Refunded ►	36	the hest of my knowled	ice and
. P	lease 4	"belief, it is true	e, correct, r	y, i dectare the and complete.	t i nave examined Declaration of pre-	oner (other than	taxpayer) is	based on all if	nformation of which	prepare	the best of my knowled r has any knowledge	
	ign ·· -	44.0						B.6.191	18	1100	. 1	
	ere ·						Date		Trie	NAGE	7(
_		Signature of					Date		- Tibe	Pre	eparer's social security is	number
p	aid	Preparer's					Date		Check if	_ 1	; ;	
	eparer's	agrature y							self-employed			
	e Only	Firm's name (i yours if self-en	noloved)	1							29	
_	41.0	pro accres				-						

			- A48-21		-51	No . 001= P'. 03
	,			· · · · · · · · · · · · · · · · · · ·		
				()		
Fc 120 (1989)	(ON (C	(==4===4	11 0			Page 2
Statedule A Cost of Goods Sold and		instructions to	or line 2, pa		,	
1 Inventory at beginning of year				1	1	40,000
2 Purchases				2	در	17.610
3 Cost of labor	and the second of the second			3		
4a Additional section 263A costs (see ins		dule)		4a		
• • • • • • • • • • • • • • • • • • • •				5	175	F7 (12)
- Italian International International				6	73.	285 40
6 inventory at end of year				7	181	19 001/
8a Check altmethods used for valuing clo		i nere and on m	re Z, page 1	۰ ۰ ۰ لیک	///-	1,027
(i) Cost (ii) Lower of cost or		To avelable and a see	ton 1 471 4	for a limited month		
(iii) Writedown of "subnormal" god						
(iv) Other (Specify method used e	nd attach evolunation)	> 10 (1011) SECCION	a, a-e(c) (:	PCE III III II II II II	15)	
b Check If the LIFO Inventory method wa	is adopted this tay year	for any goods (i	I checked at	tach Form 97	(0)	····
c if the LIFO inventory method was u					Ϊ΄	
closing Inventory computed under LIFE	3	enter percentag	e (or amour	is) of Se		
d Do the rules of section 263A (with respe					n?	Yes No
e Was there any change in determining qu						
attach explanation						Yes No
Schedule C Dividends and Special I				a) Dividends	1	(c) Special deductions
Selicotile C Dividends and Special	reductions (ace man	octions.)		received	(b) %	(a) × (b)
1 Dividends from less-than-20%-owned d	omestic corporations th	at are subject t	n the			
70% deduction (other than debt-finence	nd stock)	inc are applicated			70	
2 Dividends from 20%-or-more-owned do						
80% deduction (other than debt-finance					80	
3 Dividends on debt-financed stock of dom					see instructions	
4 Dividends on certain preferred stock					41.176	
5 Dividends on certain preferred stoo					47.059	
6 Dividends from less-than-20%-owned					1	
are subject to the 70% deduction	iorega corporaziona ai			٠	70	
7 Dividends from 20%-or-more-owned for				. 1		N./ N
subject to the 80% deduction				' :	80	. / //
8 Dividends from wholly owned foreign subsidiar					100	1
9 Total-Add lines 1 through 8. See instr	uctions for limitation					
10 Dividends from domestic corporations	received by a small	business Invest	ment		1	
company operating under the Small Bus					100	
11 Dividends from certain FSCs that ere subj	ect to the 100% deducti	on (section 245(c)(1))		100	
12 Dividends from effiliated group members se	bject to the 100% deduct	ion (section 243)	(a)(3))		100	
13 Other dividends from foreign corporati						
14 Income from controlled foreign corpora						
15 Foreign dividend gross-up (section 78)						
16 IC-DISC and former DISC dividends not			5(d))			
17 Other dividends			· · ·	ansimmoninsimmin		W. HILLS COMMISSION STATES
18 Deduction for dividends paid on certain pro				INTERNATION DE LA COMPANION DE		THE STATE OF THE S
19 Total dividends—Add lines 1 through	17. Enter here and o	in line 4, page	1. ► L		MARKET ALL DITTO HA	
20 Total deductions—Add lines 9, 10, 11,	12 and 18 Enterhore	and on line 201	nage 1			
Schedule E Compensation of Office						
Complete Schedule E only if				1. Form 11201	are \$500.0	00 or more.
			Percent of	corporation owned		
(a) Name of officer	(b) Social security number	(c) Percent of time devoted to business	(d) Common	(e) Preferred	(f) Amou	nt of compensation
1		100 %	// %	%		54800
(A.2' 01M		%	%	%		
211.20		%	%	96		
		%	96	%		
		%	%	%		
2 Total compensation of officers						, -
a cess: Compensation of officers claimed		where on return	Λ		1	,)
4 Compensation of officers deducted on I	ine 12, page 1					

	form 1120 (1989)	. 5			Page 3
i	Schedule J Tax Computation				
	1 Check If you are a momber of a controlled group (see a 1 if the box on line 1 is checked. 2 If the box on line 1 is checked. 3 Enter your share of the \$50,000 and \$25,000 taxable or 1 if the share of the second share of the additional 5% tax (not to exceed a linear tax). Check is service corporation (see instructions). If the service corporation (see instructions) are credit (attach Form 5735). 3 Corphan drug credit (attach Form 6765). 4 Credit for fuel produced from a nonconventional instructions). 5 General business credit. Enter here and check which for promise of the service of the	Income bij d \$11,75(this box if	the c	et amounts (in that order): [S	
	f Credit for prior year minimum tax (attach Form 8801) 5 Total—Add lines 4a through 4f			5 6759	
	6 Line 3 less line 5 7 Personal holding company Lax (attach Schedule PH (Fr. 8 Recapture taxes. Check If from: Form 4255 9e Alternative minimum tax (attach Form 4626) b Environmental tax (attach Form 4626)	Form 86) . 311.	6 7 7 8 8 9e	
1	O_Total tax-Add lines 6 through 9b. Enter here and on II	ne 31, pa	ge 1	6759	
	dditional Information (See Instruction F.)	Yes No			Yes No
	Refer to the list in the instructions and sales the orincings: (1) Business activity code so. > (2) Business activity > APPOINTE SALE (3) Product or savice > APPOINTE SALE (4) Did the corporation at the end of the tax year form directly for indirectly. 50% or more of the voting stock of a domestic corporation (for rules of attribution, see section 267(c)). If "tex," stacks a schooler showing: (a) name, address, and identifying number; (b) percentage owned; and (c) Lazable income or (loss) before NOL and special deductions of such corporation for the tax year ending with or within your tax year. (2) Did say individual, partnership, corporation, estate, or trust at the end of the tax year own, directly or indirectly, 50% or more of the corporation's voting float? (for rules of attribution, see section 267(c).) If "tex," complete (a) Intropy (c). (a) Attach a schedule showing name, address, and identifying number. (b) Edler percantage owned >		L M	All any time during the lax year, did the corporation have an interest to or a signature or other instruction year a lianarial account in a foreign country (such as a back account, securities account, or other flaneacial account). (See Instruction F and füllag requirements for form TD F 90-22.1.) If "Yes," enter name of foreign country by the security of the wear and of five and the grantor of, or transferor to, a foreign trust that azasked during the current tax year, whether or not the corporation has any beneficial interest in it? H'Yes, The corporation may have to life forms 3520, 3520-A, or 92.6. During this tax year, did the corporation pay dividends (other than stock dividends and distributions in exchange for stock) in access of the corporation current and accesswhated earnings and profits? Gee acclions 301 and 316.) If "Yes," The form 5452. It this is a consolidated return, answer hear for perent corporation and on Ferm 851, Afficiations Schedule, for each subsidiary. During this tax year, did the corporation manutain any part of its accounting flar records on a computerized system?	
J	(c) Was the owner of such voting stock a person other than a U.S. person? (See instructions.) Note: If "Yes," the corporation may have to life form \$472 it as the corporation may have to life form \$672 it "Yes," enter owner's country but the corporation a U.S. shareholder of any controlled toreign corporation? (See sections \$51 and \$57.) it "Yes," attach Form \$471 for each such corporation.		P Q	Check method of accounting: (1)	
		_		-	w

Case #2

This importer is a sole proprietor located in Southern California and he imports women's apparel, such as blouses, pants and playsuits, from one "assembly" operation in Mexico (commonly referred to as a maquiladora) for resale to wholesalers here in the United States.

At the time of entry, the importer represented to Customs that his business entailed facilitating the assembly of wearing apparel in Mexico for a number of wholesalers here in the United States. Further, he represented that the amounts stated on the invoices from the maquiladora attached to the entry documents were an accurate reflection of the prices paid by him to the purportedly unrelated maquiladora. The importer filed approximately 350 entries during the period from 1986 to 1989 claiming a total value of \$5,980,508 and special duty free status for a substantial portion of that value. The duty free claims were based on certification that the fabric contained in the imported garments was of U.S. origin and was cut here in the U.S. for assembly in Mexico.

At the same time, the importer represented to the IRS that he was an employee of the maquiladora and earned no other income outside of that employment. When the Customs auditors reviewed his tax returns showing the relationship with the maquiladora, they began to question the value claimed by the importer on his entries. Based on analysis of the importer's tax returns and bank accounts, and Mexican tax data, the auditors were able to establish that the importer and the maquiladora were related as evidenced by salary payments to him by the Mexican plant.

As the Customs auditors attempted to reconstruct the actual business practices of the maquiladora and the importer, they discovered that the importer's many bank accounts had been used for both business and personal receipts and expenses, that he kept no other books and records other than incomplete documents relating to these bank accounts, and that some portion of both the personal and the business affairs of the importer were conducted on a cash basis. Customs was also able to establish that a substantial amount of the fabric contained in the imported merchandise was of foreign origin and had been cut in Mexico. Foreign fabric and U.S. fabric cut in Mexico are not eligible for duty free status.

Further, the audit revealed that the importer prepared the import invoices himself and undervalued the merchandise by fabricating the prices. Through review and analysis of third party invoices and other accounting records, the Customs auditors were able to establish that the actual value of the entries filed during the period from 1986 to 1989 was \$8,086,551 and that the importer's duty free claims totaling \$3.9 million for U.S. made components were invalid. As a consequence of these audit findings, the importer's dutiable value was increased by \$5,971,952 resulting in additional duties due Customs of \$1,502,799.

Customs has also referred this case to IRS for their determination whether any of the actual gross receipts received by the importer from its U.S. purchasers was, in fact, income taxable in the United States.

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			مدر حقر الم	2) Entry Type Come 02	- Entry Summary Orto		_
	L.	Paulitus	Eriely Date	3) Port Code			002
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,1:			` `	9			
			10. Consignee Ne.	(1) Importer of Record	Name and Address	(2) Imprejes Ng.	
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S	AME						
				(13) Exporting Country MX		14. Expert Date 032787_	
				(5) Country of Origin		16. Masing Document	10
			CA State	MULTI (7) LT. No.		(18) LT. Dobo	
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9 810	r AMB No.		29. Mode of Transportation 30	21. Horwfacturer LD.		22. Reference He.	
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and roys	clere that the statements in li ge and belief the true prices, litles and are true and correct.	the documents herein filed values, quantities, rebates, and that ell goods or servi	fully disclose to the best of my drawbacks, fees, commissions, loss provided to the serier of the well immediately furnish to the stone of facts.			THE THE	+
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DEULARE TO THE BEST OF MY ISSUILEDCE AND BELIEF THAT THE WEAKING APPAREL WERE ASSEMBLED IN WHOLE OR IN PART FROM COMPONENTS AS ISTED AND DESCRIBED BELOW WHICH ARE THE PRODUCTS OF THE UNITED STATES.

IN ACCORDANCE WITH HEADNOTE NO. 3 PART 18 SCHEDULE 8 TARIFF SCHEDULES OF THE UNITED STATES.

DESCRIPTION OF OPERATIONS PERFORMED ABROAD ON THE UNITED STATES COMPONENTS INCLUDING THE ASSEMBLE AND ALL OTHER COMPONENTS:

REFER TO THE BREAKDOWN SHEET ON FILE WITH UNITED STATES CUSTOMS HOUSE

LIST AND DESCRIPTION OF COMPONENTS:

STYLE QUANTITY ARTICLE CATEGORY T.S.U.S.A INV.# PORT OF EXPORT

-	760	BLOUSES	CAT	641	384.9115	CAL.	
	1145	BLOUSES	CAT	341	384.4608	CAL.	
	5550	BLOUSES	CAT	641	384.9115	CAL.	
-	1900	PLOUSES	CAT	641	384.9115	CAL.	
	1400	SUN-SUIT	CAT	659	384.9310	CAL.	arr.

DATE: 03/27/87 ADDRESS: SIGNATURE: CAPACITY: GENERAL MANAGER

LIST AND DESCRIPTION OF COMPONENTS:

STYLE QUANTITY ARTICLE CATEGORY T.S.U.S.A INV.# PORT OF EXPORT

760	BLOUSES	CAT	641	384.9115	CAL.
1145	BLOUSES	CAT	341	384.4608	CAL.
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1900	PLOUSES	CAT	641	384.9115	CAL.
1400	SUN-SUIT	CAT	659	384.9310	CAL.
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I DECLARE TO THE BEST OF MY KNOWLEDGE AND BELIEF THE ABOVE DECLARATION AND ANY OTHER INFORMATION SUBMITTED HEREWITH OR OTHERWISE SUPPLIED OR REFERRE TO IS CORRECT AND THERE HAS BEEN COMPLIANCE WITH ALL PERTINENT HEADNOTES OF THE TARIFF SCHEDULES OF THE UNITED STATES OF AMERICA (19 U.S.C. 120)

SIGNATURE:

DATE: 03/27/87

ADDRESS:

DECLARE TO THE BEST OF MY KNOWLEDGE AND RELIEF THAT THE SING APPAREL WERE ASSEMBLED IN WHOLE OR IN PART FROM COMPONENTS AS LISTED AND DESCRIBED BELOW WHICH ARE THE PRODUCTS OF THE UNITED STATES.

IN ACCORDANCE WITH HEADNOTE NO. 3 PART 1B SCHEDULE B TARIFF SCHEDULES OF THE UNITED STATES.

DESCRIPTION OF OPERATIONS PERFORMED ABROAD ON THE UNITED STATES COMPONENTS INCLUDING THE ASSEMBLE AND ALL OTHER COMPONENTS:

REFER TO THE BREAKDOWN SHEET ON FILE WITH UNITED STATES CUSTOMS HOUSE

LIST AND DESCRIPTION OF COMPONENTS:

STYLE QUANTITY ARTICLE CATEGORY T.S.U.S.A INV.# PORT OF EXPORT

300 BLOUSES CAT 641 384.9115

CAL.

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CAL.

CAL.

DATE: 03/27/87 ADDRESS: SIGNATURE:

CAPACITY: GENERAL MANAGER

LIST AND DESCRIPTION OF COMPONENTS:

STYLE QUANTITY ARTICLE CATEGORY T.S.U.S.A INV.# PORT UF EXPORT

300 BLOUSES CAT 641 384.9115

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I DECLARE TO THE BEST OF MY KNOWLEDGE AND BELIEF THE ABOVE DECLARATION AND ANY OTHER INFORMATION SUBMITTED HEREWITH OR OTHERWISE SURPLIED ORGETERED TO IS CORRECT AND THERE HAS BEEN COMPLIANCE WITH ALL PERTINENT LABORES THE TARIFF SCHEDULES OF THE UNITED STATES OF AMERICA (19 U. 1202)

STOWATURE

DATE: 03/27/87 ADDRESS: I, THE IMPORTER OF THE GOODS COVERED BY THE FOLLOWING INVOICES:

STATE THAT I DO NOT HAVE ANY KNOWLEDGE REGARDING THE PRESENCE OR THE AMOUNT OF ANY EXPORT QUOTA CHARGE IN THE INVOICE PRICE. I DID NOT AND WILL NOT PAY ANY ADDITIONAL AMOUNT OTHER THAN THE INVOICE PRICE FOR THE MERCHANDISE WHICH I HAVE BEEN INVOICED.

SIGNATURE: '

TITLE:

DATE: 03/27/87

ADDRESSS:



THE IMPORTER OF THE GOODS COVERED BY THE FOLLOWING

STATE THAT I DO NOT HAVE ANY KNOWLEDGE REGARDING THE PRESENCE OR THE MOUNT OF ANY EXPORT QUOTA CHARGE IN THE INVOICE PRICE. I DID NOT NOW WILL NOT PAY ANY ADDITIONAL AMOUNT OTHER THAN THE INVOICE PRICE FOR THE MERCHANDISE WHICH I HAVE BEEN INVOICED.

SIGNATURE:

DATE: 03/27/87

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NOMBRE :

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CAMPIDAD	ESTILO	DESCRIPCION	PRECIO	TOTAL	
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HACEMOS CONSTAR QUE ESTA CARTA-FACTURA SE EXPIDE UNICAMENTE PARA EFECTO DE SOLICITAR EL SELLO DE-VISAS TEXTILES. SUB-TOTAL 900.00

IVA TOTAL

900.00

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CANTIDAD	ESTILO	DESCRIPCION	PRECIO	TOTAL
9000	CAT 641	BLUSAS	.60	5400.00



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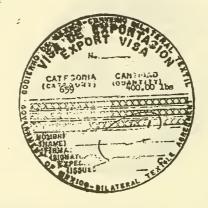


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1400	CAT 659	CAT 659	.60	360.00



HACEMOS CONSTAR QUE ESTA CARTA-FACTURA SE EXPIDE UNICAMENTE PARA EFECTO DE SOLICITAR EL SELLO DE-VISAS TEXTILES. SUB-TOTAL IVA 360.00

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Compu-		Coulout If you have unamed income and can be claims return, see page 13 of instructions and check here in [1].	ed as a dependent	on your percents.	4		
tation		return, see page 13 of Instructions and check here IP [_]	Also see page 13	E you are married			
		* Wing a expense return and your speuce itemine deductions If you do not itemize but you made charitable contributions, o	, or you are a com-				
(See Instructions	_	your cash contributions here. (If you gave \$3,000 or more to			7.7		
on page 13.)		one organization, see page 14.)					
	- 6	Enter your reaccest contributions (no most attent from 620) if over	234g 34c		7		
	- 4	Add Sees 346 and 34c, Enterthe total			344		
	33	Subject the 34e or the 34d, whichever applies, from the \$1			33	78,368	7
	36	Multiply \$1,000 by the Intel number of assemptions claimed or	a line (If (see page)	149	36	5400	
	37	Tomobile become, Subtract See 36 from See 35, Enter the resu	A (Deat mot less than			12,768	
	36	Enter time have, Check If from The Totals, A The Rote Sch	odds X, Y, or Z, or		19	19.821	-
	23	Additional terms (see page 14 of featractions). Exter here t	and check If from	☐ Penn-4670,	l I		1
		T Perm 4972, or Prem 6544			39		- 11
	40	Add Sons 38 and 35. Enter the total			40	19.821	-
A . 177 .	41	Credit for child and dependent care expenses (albich Pinns &	MI) 41				1.3
Credits	42	Credit for the oblinty or for the personnelly and totally dis	abbed		V	• . •	
(300		(attack Schoolele II)	42				1 :
	43	Purtial credit for political contributions for which you have not					
on page 14.)	44	Add Boss 41 through 43. Enter the total			44	0	•
	45	Subspace fine 44 from time 40, Enter the round (out not time th	maire)		45	19.821	<u> </u>
	- 46	Foreign terrored Lipitisch Forer 1136)	40	17.8241	just		1,
	47	Consultations could Contain the D. Pres 2004					· .
		Transett, Trimettet, Trensett, at Tren	DE 47		2.4		
	48	Add those 46 and 47. Enter the total			46	19.821	
	49	Subtract line-40 from line-45. Enter the result (but not line th	10A 20FG)		49	0	T .
Other	00	Bell-angingment berüntlich Schreide SD.			90		
Taxes	82	Attenuative entrinsum tex (attach Plant 4251).			81	. 0	
HARRES	82				61		1
	63	Social security ten on the become not reported by employer (at			1 83		_
Advence EIC		Tomos en PA-(misch Fenn \$329)			- 84		 -
Payments)	98	Add Seco 49 through \$4. This is your total tex			- 88	1. 0	
	94	Federal Incometes withheld	96		11		-
Payments	- 17	1906 cellimited for payments and amount applied from 1905			100		1
	93		96			1	1
Attack Ferms	69	Earned Income credit (non page 1.5)	10	-		J	1
W-2, W-2/2, and W-2P	-	Excess social security tax and RRTA tax withink flow or					1
to freed.	-		- a	1 - 1		•	
		analogued		-	- 0		1
	62	Credit for Federal ten en greedine and special fuels (ethal) for fregulated investment comment credit (extent Free \$435).					1
	63	Regulated Investment company credit (attach Farm \$135) . Add three 96 through 62, These are your total payments .			10		
	64				1 44	6	
Refund or	86		• • • • • •		급		
Amount	-	Assumed of the 64 to be REPONDED TO TOO	1.001	1			4
You Owe		Assumed line 64 to be applied to your 2007 estimated ton					
	57	"If fine \$5 is larger than fine (3, enter AMOUNT YOU OWE.					1
		full amount payable to "Internal Revenue Service." We		muly number,	0		
		dayline phone sember, and "2306 Form 1040" on it					-
	Plant		Penaltys \$			the last fact for	NAME OF TAXABLE
	built	r provides of projury, I ductors that I have consisted this return and I. Stary are trees, correct, and community, Contraction of processor and the	ecomposity school or imperse) is been	and appropriate the state of th		test of my based	odge and
Please			Date				•
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Here		Complete of the same ACDs and same	No.				
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				ZF cade			

F1 5		The state of the s	٠.	and a state of the	,		
SCHEDULES.	ALB	Schedule A—Itemized Deduc	Ha		1		
(Form 1040)			-	OMB No. 1545-0184			
Department of the Tr	-	(Schodule II is on back)		1986			
	Internal Revenue Service (2) Attach to Form 1040. In See Instructions for Schoolse A and S (Form 1040).						
Homocol os aboun o	Ferm	1040			Your	Seminary No. 07	
	_				-		
Medical and	- 2	Prescription medicines and drugs; and insulin	1			AND DIVERSITY	
Pental Expenses	.2	a Doctors, dontists, surses, heardain, lossyspace promisess					
(De not include		you paid for medical and dental care, etc.	22				
expenses rembersed or		b Transportation and lodging	25	i i			
poid by others.)		e Other (fet-include beauting side, dentures, synglesses, sic.)				THE STATE OF THE PARTY.	
					-	A 100 A 100 A	
(See Instruc-	_	******************************	2e		-	THE RESERVE OF THE PERSON NAMED IN	
Sout on	3	Add lines 1 through 2c, and order the total here	3			200	
page 193	. 2	Multiply the assount on Ferm 1040, line 33, by 5% (.05)	4			SCHOOL STATE	
	÷	Subtract line 4 from line 8, If zero or less, outer -O., Total med-		of chimital . >	1	. drawnings to	
Tanes Yee	7	State and local income terms	6	277		Number of the last	
Paid -	-		7	544	_		
Clea	•	a General seles last (see seles last tables in instruction bookiet)	fa.	1011	-	The Paris of the P	
instruc-		b General selector en motor vehicles	B			5 32	
ments on name 20.3		Other tames (NetInclude personal property tames)	1.0		1	1, 2, 200	
	10	Add the seconds on free 6 through 0 fints the hand have	-		-		
	11	Add the amounts on fines 6 through 9, Enter the total here T	otal.	CHICAGO	10	1555	
Interest You	44			dosc	110	36 30	
Pald			Ha	7,788	100		
- Chara		b. Home mortgage Selevant you puid to inchiduols Other that			1,01		
Total Control		person's name and address).			1.		
Store or		***************************************	111			- 24	
Sudia SST3	12		32		-		
	13	Caper justiced Ade hery (get belon, a nome and amount) >					
		- Little of the state of the st				30	
		to annual restaurant from		1		2	
		STP3				- 35 TABLE	
	14	Add the	12	7878		7	
	-27	Add the emounts on lines 11s through 13, Enter the total here.	Total	Interest .	14	7.67	
Contributions You Made	13	a Cash contributions. (If you gave \$3,000 or more in any one					
100 9200		organization, report these contributions on line 15b.)	15e				
Clee		b Costs contributions totaling \$3,000 or more to any one			1		
institut-		organization. (Show to whom you gave and how seach you		-		少 在 1、 心 经	
man ZL)		(me.) >	150			S. 4 " TA - 3" 1	
	10	Other Barrier & Marie and State of the State	-			1 101	
	12	Other than cook. (You must attack Form 8283 If over \$500.).	18			1 2 300	
	18	Converse on principles	17	A.B. Ware	10		
Casselly and	10	Add the amounts on lines 15e through 17. Enter the sotal lease. Tet	- 100	NAME OF TAXABLE PARTY.	10	ALCOHOLD SHOW I	
Theft Leases		Total casualty or theil hosters.) (You must attack Form 4634 or sle (See page 21 of Instructions.)			19		
Mandanan	20	Union and ambustions Asso	20		2.0	STREET, SQUARE, SQUARE,	
Budgetings.	91	Union and professional dues	n				
	22	The return proporation too	-	-			
Chan	**	Other (list type and amount)				A STATE OF LAND	
tions on		*************************					
progr 22.)		*****************	-			10000	
	23	Add the amounts on lines 20 through 22. Enter the total hors. Tetal	44	- Manager A	-		
Commenced	- Brid	The state of the s	(Hee	THE PERSON P	24		
Sommery of Resident	24	Add the amounts on lines 5, 10, 14, 18, 19, and 23. Enteryour are			24	19231	
Deductions					74	1,700	
Cloo	23	If you chacked Form 1040 Filling Status box 2 or 5, enter \$3,67	9		23	3670	
Services		Filing Status box 1 or 4, enter \$2,48 Filing Status box 1, enter \$1,835	1		1		
page 22.)	26	Subtract line 25 from line 24, Enter your answer here and on Form	104	2 Kan 24a 04			
		IRR ZD & More than I no 24 you the instructions for fine 26 or near	22	J, m10 348. (II	26	15,567	
For Paperwork Re	ducti	on Act Notice, see Form 1040 Instructions.				dule A (Form 1040) 1986	

SCHEDULE E. (Form 1040)

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Supplemental Income Schedule

(From reads and reputition, portnorships, estates, treets, etc.)

b. Adach to Form 1040, Form 1041, or Form 19418.
b. See Instructions for Schoolds E. (Form 1040).

1986

in E (Form 1040) 1996

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med Revenue Service POTE Rental and Royalty Income or (Loss) 2 For each property fisted, did you or a member of your family use for per of the properties for more than the greater of 14 days or 10% of the fair rental value during the tax year? In the space provided below, show the kind and location of each restal property. Property 8 Del Estable -Property C Properties Rental and Royalty Income 8400 3 Rental and Royalty Expenses 4 6 6 ng and m 7 9 10 11.414 11 Other b Rapeles
Supplies
Times (Do not Include whethall per
for love. See Peet III, like \$4.3,
USBUSee.
Weges and selectes 32 13 15 3 14 To 15 16 15 Umb 17 Other (list) ▶ 15 Total on 14,414 15 olen. Add Sees 4 through 17 Sees expense (nee Port V 14.81× me or (last) from really properties. Subtract 1 in line 3e (realst) or 3b (rey 22 23 23 Add pro s on less 21, as 24 Combine emounts on lines 22 and 23 24 25 Het farm rental profit or (loss) from Fe 25 26 Total rental or reyulty income or (four), Combine sensures on lines 24 and 25, and onter the total hore. If Priss E and III on page 2 do not apply to you, order the amount from line 26 on Feath 1040, line 18. Otherwise, Include the amount from line 25 in line 35 on page 2 of Scheckde E. For Paperwork Reduction Act Motios, one Ferm 1040 Instructions. 26 (4,414)

Number of should on Form 1949, (Do and order rem	on and social security reve	age of proper on other	e min.)		Y	Toomby souther	
Income or (Loss) from Pa it you report a loss below, and have amount	ts invested in that ac	tivity for which	rou are not at risk, you	sway have to file	Form 61	98. See Instruc	Sors.
		thips and S C	orporations				
(s) Plane	Code a	nte l'Investigat	(A) Employee Manufactures reserves	(ar) Het le (bee bredsprift at-risk firmts		(C) Hed bearing	
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1 Codes: Pfur partnership; S for S-corporation			1.		1.		
27 Add amounts to columns (v) and (I)	and unter the total(X) here		7.8			_
					-1 1		
28 Combine amounts in columns (e) as	ed (T). See 27, and a	eter the set in	some or (food) here		. 28		
29 Deduction for section 179 property	due for 100	Cobadda K.	1 and Form 11205	Schoolski K-1	1		
						(1
(See instructions for limitations.)						-	
30 Total portnership and S corporation	Income or (foot). C	ambine emeur	ds on lines 28 and 2	9. Enter the tet	al .		
here and include in line 35 below					30		
	, ,	Estates and	rests				
7			AND Description	(u) Plat	lean for		
(n) Home "	.00	1 00	Married Control	Day last part of the la		(I) McChann	0
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					<i>i</i> ,		F
21 Add amounts to columns (a) and (f)	and enter the total	(x) here	نا	12 K			
21 Add amounts to columns (a) and (f) 22 Total autolo and front income or (i	and order the total	(x) here	نا	12 K	-	:	
33 Add amounts to columns (a) and (1) 32 Tetal estaté and treat lacone or (i here and include in line 36 below	and enter the total	(x) here	نا	12 K		· ·	
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33 Add ensembs to columns (a) and (2) 32 Total estate and freat because or (inverse and include in line 36 below [COLUMN Windfall Profit Tax Sum	and order the total one). Combine con-	co have . ,	to (vc) and (7), then 3:	12 K	al 22		
31 Add amounts to columns (a) and (f) 32 Total outsite and frest fectors or (b nove and frested in fine 35 below [COXIII] Windfall Profft Tax Sum 33 Windfall profft tax refund (and order the total cord. Combine con- mary received in 1985 (or	(c) have . , make to cohere	(t) and (t), the 31	12 K	al 32		
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23 Add emounts in columns (sq and (2) 24 Total estate and treat factorie or of here and include in time 36 balow 25 ILLIII Windfall Profit Tax Sum 24 Windfall profit tax custom set of 25 Concline excounts on lines 33 and 25 Concline excounts on lines 33 and 25 ILLII Summery 25 TOTAL income or (less), Combbys 13 27 Fermens and fishermore. Eater y INCOME applicable to Purts I and 15 ILLI Optional Depreciation W 1561. If you placed ony prepar to the Permission of Prepari A Total (Property A)	and onter the total one, Combine one one, Combine one one, Combine one one, Combine one one, Combine one, Combine one, Combine on Co	(c) here , , , , , , , , , , , , , , , , , ,	to (e) and (f), line 3: to the line 35 below, to have and on Fermi a AND FISHING wheat in figure dispres Form 5522 for all p 40 Constitution whent in the relevance for principles	1040, line 18 27 Indian and on property.	23	3700	2
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23. Add emounts in columns (a) and (2) 22. Total estate and treat income or 0 have and include in time 36 balow [201311]. Windfall Profit? In at Sum 23. Windfall profit the cuelt or releval 24. Windfall profit the withhold in 1996 25. Combine encounts on lines 33 and [201312]. Stammary 26. TOTAL Income or (fees), Combine in NCOME applicable to Purts I and [201312]. Optional Depreciation W 1592. Byour placed only proper (90 Perelation of prepart A [20132-1415]. Total (Property A) 8	and onter the total one, Combine one one, Combine one one, Combine one one, Combine one one, Combine one, Combine one, Combine on Co	(c) here , , , , , , , , , , , , , , , , , ,	to (e) and (f), line 3: to the line 35 below, to have and on Fermi a AND FISHING wheat in figure dispres Form 5522 for all p 40 Constitution whent in the relevance for principles	1040, line 18 27 Indian and on property.	23	3700	
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23 Add emounts in columns (sq) and (2) 22 Total estate and treat factories or 6 force and factories in fine 36 below [CILIII] Windfall Profit T as Sum 33 Windfall profit tax credit or release (34 34 Windfall profit tax withhold in 1396 25 Combine excounts on fines 33 and [CILIII] Summarry 36 TOTAL income or (loss), Combine (37) 7 Fames and fishermose: Enter (NCOME applicable to Parts I and (1201) [CILIII] Optional Depreciation W. 1361. Hyer placed may proper (60 Demission of proper) (60 Demission of proper) Total (Property A) 8 Total (Property B)	and onter the total one, Combine one one, Combine one one, Combine one one, Combine one one, Combine one, Combine one, Combine on Co	(c) here , , , , , , , , , , , , , , , , , ,	to (e) and (f), line 3: to the line 35 below, to have and on Fermi a AND FISHING wheat in figure dispres Form 5522 for all p 40 Constitution whent in the relevance for principles	1040, line 18 27 Indian and on property.	23	3700	

Schedule W (Form 1040) ertenent of the 1 read Revenue Se

Deduction for a Married Couple When Both Work

► For Po

1986 POR No. 20

er en Ferm 1040

0. 4 5

➤ Attach to Form 1040.	Seque
	Your see

Steb T Lighte Aont eather income				
·		(a) Yeu		b) Your spaces
Wages, salaries, tips, etc., from Form 1040, line 7. (Do not include pensions or annutties reported on Form 1040, line 16 or lines 17a and 17b.)	1	Doco	1	15,000
 Net profit or (loss) from self-employment (from Schedules C and F (Form 1040), Schedule K-1 (Form 1055), and any other earned income) 	z	0	2	
3 Add lines 1 and 2. This is your total earned income	3	60,000	3	A,000
Step 2 Figure your qualified earned income				
4 Add amounts enlared on Form 1040, lines 25, 25, 27, and any repayment of supplemental unemployment benefits (sub-pay) included on line 31, Enter the total (see instructions below)	4.	0	4	0
Subtract line 4 from line 3. This is your qualified earned income. If the amount in column (a) or (b) is zero (-0-) or less, stop here. You may not take this deduction.	5	6,000	5.	15,000
Step 3 Figure your deduction •	•	-		

6	Compare the amounts in columns (a) and (b) of line 5 above. Enter the smaller amount here. (Enter either amount if S(a) and S(b) are the same.) Do not onter more than \$30,000	6	30,000	
7	Percentage used to figure the deduction (10%)	7		10
8	Multiply the amount on line 6 by the percentage on line 7. This is the amount of your deduction. Enter the answer here and on Form 1040, line 30		3000	_

Instructions

Team Paid and Dates Have

Complete this schedule and attach it to your Form 1040 if you take the deduction for a married couple when both work. You may take the deduction if both you and your speake; work and have quelfied serned income, and

- · file a joint return, and
- de not file Form 2535 to exclude income er to exclude er deduct certain housing costs, and.
 do not file Form 4563 to exclude

There are three steps to follow in figuring the deduction on Schedule W. Step 1 (fines 1, 2, and 3).—Figure earned income separately for yourself and your spouse.

seria judicione...—This is generally income you receive for services you provide. It includes wages, salaries, the commissions, sub-pey, etc. (from Form 1040, line 7). It also includes income extract from self-amployment (from Schedules C and F of Form 1040 and Schedule V. I of Form 1053), and net

earnings and gains (other than capital gains) from the disposition, transfer, or licensing of properly that you created. Earned income does not include interest, dividends, social security benefits, IPA distributions, unemployment companieston, benefits, FIA distributions, unemployment compensation, deferred compensation, or montanal income. It also dose not furched any emount your aposes paid yes. Cauties; De not consider commun properly less is figuring your earner.

come, iep 2 (lines 4 and 5),—Figure -ietilled earned income separately for caself and your spouse by subtracting, irtain adjustments from earned

income.

Qualified earned income.—This is the amount on which the deduction is based. Figure it by subtracting the total of cartain adjustments from earned income. These adjustments (and the related lines on Form 1040) are:

- Employee business expenses (from line 25).
- IRA deduction (from line 25).
 Keogh retirement plan and settlemployed SEP deduction (from line 27).

e. Repayment of true-pay included in the total on line 31. See the instruction or repayment of sub-pay on page 12 of the Form 1040 instructions. Enter the total of any adjustments that apply to year or your aposes a semi

- comms of line 4.

 Step 3 (lines 6, 7, and 6).—Figure th
 deduction based on the smaller of:

 the qualified cerned income enterer
 in column (a) or (b) of line 5, whichers
 le less, OR

 =\$30,000.
- e-\$30,000.

 Example.—You carried a salary of \$20,000 and hed \$3,000 of employee business expenses (Form 1040, line 25), Your spouse earned \$17,000 and hed sa RFA deduction of \$1,000 (Form 1040, line 25), Your cyalified earned income is \$17,000 (\$20,000 micros \$3,000) and your spouse's is \$1,000 (\$717,000 micros \$1,000). Because your spouse's qualified earned income is \$10,000 (\$17,000 micros \$1,000). Because your spouse's qualified earned income is less than yours, the deduction is figured on your spouse's income. Therefore, the deduction is \$1,500 (\$16,000 x .10).

Schedule W (Form 1040) 1986

1116

Computation of Foreign Tax Credit Individual, Fiduciary, or Nonrosident Alies Individual

Attach to Fermi 1904, 1949NR, 1941, or 999-T.

See preparate instructions.

OMB No. 1545-0121 1986

Use a separate Form 1116 for each type of Income, Chec	it entry one box. I	Pried at minot sich	completed for	credit for toms a	e .
☐ Honbusiness (section 904(d)) Interest Income	. 🗆 🗅	stributions from	a Fereign Salet	Corporation (FS	C) or former FSC
Dividends from an IC-DISC or former DISC	TEL M	ether income f	ces within U.S.	side the United	Retes Oncluding
	0.4	COPING INCIME POOR			
Resident of (name of country) >					
Note: If you paid taxon to one foreign country, use celu	uma A in Ports I a	end IL II you pai	d lance to more	thes one foreign	r country, use a
separate column for each country.					
Part I Taxable Income From Sources Outside to	he United Stat	85			
		elga Country or			Total Data_A, B, and C)
	Α	-			
Write the Hame of the Foreign Country or U.S.	America .	1	1 2		
Personalist	ATEXICO	0 f* 1 m f 4			
I Great Income from pources within country shows				1917-193	
above (nee instructions):	7				
a Dividends		-	-		
b Gross remis and reysities					
e Fereign seurce capital gain net income					
d Wages, selectes, and other employee compensation	105,000	1 2-1		13.	
+ Business or profession (Schedules C or F (Form		1.	- 1	^	
1040), K-1 (Form 1065), and K-1 (Form 112053) .	-	-		- 7	
f Greet Income from trusts and estates	-				1. 1
g Other (including Interest—ethoch schedule) b Add lines 1a through 1 g	105,000			D	105 000
2 Applicable deductions and leases (see justine; final):	100 000	2 75 4275 -			. 773 773
a Expenses directly aflecable to the income on line Le					
b Depreciation, depletion, require, and other or- reason directly allocable to the luceum on line 1b.,					
4 Other expenses effective effective to execute become				100	
Rems (attach schoolsts)				2 - 1-	
4 Pre rate share of all other deductions not directly	**	18 a 186			
afformation	100	-30,000	11/2/17/62		
(1) Remized deductions (attach schedule)	19.237				
(F) Other deductions (attach schedule)					
(III) Add times 2d(I) and 2d(II)	19.23	/			
(N) Total terrige source income (see instructions)	105,000				
(V) Green income from all sources (see instruc-					
tions)	113 400				
(vQ) Divide line 2d(iv) by line 2d(v)	, 92.59	7			
(vil) Multiply line 2d(III) by line 2d(vil).	OM	-			
4 Leases from foreign sources					
1 Add lines Za through 2c, 2d(vil), and 2e ; , , ,	17,812			21	17.872-
3 Subtract line 2f from tine 1h. Enter the result here a	ed in Part III, See	6			87.185
Port II Foreign Taxes Paid of Accrused (Attach					
		ereign Tomo Paid &			
G 100 man dead comp to Femilia Comme				S. Dollous	
tyre sound about sough to Feeting Comment Polity or Tenny William of Sound or	(c) Other Females	Team William	f at Source-one	900	Og State Paretyn Same Palder
. Onde Fried (all Daddunds (44) Runts	Tuesday Tuesday	(4) Children	(e) Florein	Summa Palet or Assertant	Asserted Publication
A					
B VACIOUS				31,500	31,500
C	-			27,400	27,470
3 Add lines A through C. column (r). Enter the total here and	f on Part III Son 1				31,500
For Paperwork Reduction Act Notice, see page 1 of separat					Fem 1116 (1900)
· · · · · · · · · · · · · · · · · · ·					

t	Bounds - 1 and street		* * * * * * * * * * * * * * * * * * *	1 à 1 a	to the same of
Par	Computation of Foreign Tax Credit			-	
1	Enter amount from Part II, live 3. (This is the total foreign taxes paid				
	or accroed.)	1	31,500		
2	Carrybeck or carryover (attach detailed computation) . , . :	2			
_	1.115-	,	31.500		
3	Add loss 1 and 2.	Ť	37.400		
4	Reduction in foreign taxes (see instructions)	با	0	-	
- 6	Subtract Sie 4 from Sine 3, (This is the total amount of Seraign tunes and	lable (ercredit).	5	21,500
6	Enter amount from Part I, Sine 3. (This is your taxable become (or loss)-			$Z_{i,j}$	
	from sources outside the United States.) If this is a less, you have no fereign tex credit for the type of income you checked on page 1. Ship	1			
	Street 7 through 15	6.	87,188	3	,
7	Recepture of prior year everall fereign lesses (affaith computation)	ب			
8	Subtract line 7 from line 6. This is your not foreign source taustle incom				87.188
9	Individuals: Enter amount from Form 1040, line 35, or from Form	1.	1 : 110		
	104CHR, line 36. Estatos and truste: Make no beiny; skip to line 11 .	1.0	78.768		
10	Enter \$3,570 (joint return or widow(er)), \$2,480 (single or head of household), or \$2,635 (married filing separate return)	10	3,690	. Z	
11	Individuals: Subtract line 10 from line 9. Estates and trusts: Enter on				· · · · · · · · · · · · · · · · · · ·
	without the deduction for your comption	ه . ص	In a sea parter.	111	7-11/1/40
12	Chida los & by the 11. Of the & is more than fee 11, order the figure "	15.		12	
	Individuals: Enter amount from Form 1040, See 45, or Form 1040NR,	Bue 4	5. Extates and treatm	-	10.000
	Enter amount from Form 1011, fire 25c, or Form 950-T, line 8		and make the state	13	77,821
14	Multiply fine 13 by fine 12. Oderstown amount of crudit.)		The state of the case	14	19,824
15	Enter the amount from See See See, whichever is smaller, (if this is		usly Form 1116 year are:	1	7
	completing, skip lines 1 through 4 in Part IV and enter tide amount o complete the appropriate lines in Part IV.)			15	19,821-
Pa	Summery of Credits From Separate Paris III (See Instru	-			1
_		1	1447724		a Viete
1	Credit for times on nontrealness (section 904(df) interest income	12	(
		12	1. 16. 14.2.	60	1.00
2	Credit for tames on dividends from on IC-DISC or featurer DISC	1-			
3	Credit for tame on distributions from a FSC or former FSC	3			
4	Credit for trees on all other become from sources outside the United	Ι.	., *		
	States (including lacome from sources within U.S. possessions),	عاِ	99		
	Add Sim 1 through 4	18	Ber And	1 5	:: :/9,82/
6	Add line 1 through 4 - Reduction of creat for februational beyont eperations (see Phoduct	den e	Credit for International	'	
-	Boycott Operations" in instructions for Port III)			1-	
7	Subtract line 6 from line 5. This is your foreign tax credit. Enter her		on Form 1040, line 46,		
_	Form 1040NP, line 46, Form 1041, line 25e, or Form 990-T, line 9(e)			- 7	/7.82/
				- =	
		2°	() e fateuille die das die een die gewonelige das	:	
	14 to 14		#		

£ 6251 remark of the Press.

· . . . sinking Alternative Minimum Tax Computation

> Attach to Forms 1040, 104010R, 2041 or 990-7 (Treet).

Inquest to 32

1 93 9351 2 Deductions (Individuals, attack Schedule A (Form 1040))(see instructions): (2) Subtract line 2x(2) from line 2x(1), (if zero or less, enter zero.) b Contributions from Schodule A, line 18, Off Form 1040, line 344 0 20 0 2€ c Converty and theit lesses from Schodule A, line 19 a Cannetty and threlt tosses from Schoolubs A, line 19
d Qualified interest on property used as a renderince (see instructions)
c(1) interest, other than time 3d above, from Schoolub A, line 14
[2KC]
(2) hat investment income Q lines are inten, interest many.
(3) Enter the smaller of line 2x(1) or line 2x(2)

C limiting tosses to the venture of genefiting violatings from Schoolub A, line 22
g Estate for allowable under sociales 6934c) from Schoolub A. line 22 24 0 0 . h Estates and trusts only: Charitable dedection and income distribution de 24 1 Add fines 2x(3), b, c, d, c(3), t, g, and b.

3 Subtract line 21 from line 1. 4 Tax preference items: 4b 44 covery seel property or 15-, 18-, or 19-year real p d Accelerated depreciation on based personal property or lessed recovery p other than 15-, 18-, or 19-year red property.

• Americation of certified polysion control facilities

† Making exploration and development control

• Checkeldon and resourch and experimental expenditures. 44 40 4 4 h Reserves for losses on bad debts of Snancial buildings. 4 4 S Alternative minimum tambile income (add lines 3 and 4(3)) (thest paried returns, see instructions).

Enter: \$40,000, If married filling joint return or Qualifying videw(er).

\$30,000, If interiod filling separate return or estate or treat

Subtract line 6 from line 5. If zero or less, de set commission this mark of links. 6 90,000 Enter 20% of San 7

Assessed form Forus 1040, San 4S, or Forus 1040NR, Sine 4S, (Do set Include Forus 1040, San 3S, or Fo 10

Instructions

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Line-by-Line Instructions and Trusts.—Adjusted gro ad in the same way on for on

Form 6251 (1900)



- 1116

Computation of Foreign Tax Credit

ALT MINE TAX

OM6 No. 1945-0123 1986 52°

indust, Fiduciary, or Neuroscident Alien individual, Fiduciary, or Neuroscident Alien individual Action to Form 1040, 1040101, 1041, or 990-E.

> See separate instructions. Use a separate Form 1116 for each type of income. Check only one box. This form is being completed for credit for times on Nonbusiness (section 904(d)) interest income
Dividends from an IC-DISC or former DISC ☐ Distributions from a Foreign Sales Corporation (FSC) or fore
☐ All other income from sources outside the United States (inclincome from sources within U.S. possessions) Resident of (name of country) >> Nets: If you paid taxes to more than one foreign country, use column A in Parts I and II. If you paid taxes to more than one foreign country, use a erate column for each country. Part 1 Taxable Income From Sources Outside the United States Foreign Country or U.S. Procession MONLA R. ami C) *** Write the Hame of the Foreign Country or U.S.
Possession MEXICO Gross reves and reyestes
 Foreign source capital gain not income
 Wages, solarina, and other employee compensation
 Business or profession (Schedules C or F (Form 1040), N-1 (Form 1065), and N-1 (Form 12053) A PARTIE AND A Orosa income from trusts and estates
 Other (including interest—estach schedule).
 Add lines in through Ig
 Applicable deductions and lesses (see instructions):
 Expenses directly affectable to the incesse on line Ie 116 b Depreciation, -depletion, sepains, and other en-person directly allocable to the income on fine 1b . Citier expenses directly effective to specific income items (ettech schedule).

d Pre rote share of all other deductions not directly 128.35 allocables (f) Itemized deductions (attach schedule) , (II) Other deductions (attack schedule) . . (III) Add lines 2d(I) and 2d(II) (Iv) Total foreign source income (see instructions) . (v) Gross Income from all sources (see Instruc-

O Losses from fareign sources

Add lines 2a through 2n, 2d(vff), and 2e

Subtract line 2f from line 1h. Enter the result here and in Part III, line 6 COTTIL Foreign Taxes Paid or Accreed (Attach receipt or copy of return)

Lowis a Live of tribus from the foreign Corency

In Foreign Corency

Live of the Control of the of 60 Cither Fereign man Paid or Astronal (7) Circum A B Ċ 3 Add lines A through C, column (y), Enter the total here and on Part III, line 3 ,

For Paperwork Reduction Act Notice, see page 1 of a

(vi) Divide line 2d(v) by line 2d(v) . (vil) Multiply line 2d(iii) by line 2d(vi).

Fem 1116 (1904)

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		Recogneded Increase in Value for Duty Purposes	and Increased Duly Asounts Resulting from Higher Wa
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1	384.4508				5 00	20.00	1.8333	0.00				16.70		220.27				
3	384.9312				00	42.00	1.8333	0.00				67.13		120,73				
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Case #3

The importer in this case imports boy's and men's shirts targeted for the 14 to 21 year old range. The importer's records reflect that it buys approximately \$10 Million worth of merchandise annually from sources in India, Nepal, Bangladesh, and Sri Lanka for resale to a number of U.S. retailers ranging from exclusive stores such as Bloomingdales to discount stores such as Ross Stores. The importer has gross annual receipts of approximately \$19 Million and annual profits of \$3 Million.

The importer conducts all of its overseas purchasing through its Bombay, India office, although it claims that it uses a Hong Kong company owned by relatives of the importer. The importer is a Subchapter S corporation owned by two brothers. One brother, the President, runs the Bombay office and arranges for purchases and production, while the other brother, the Executive Vice President, runs the U.S. design and sales operations.

Because the importer has relatives in all the key positions (the controller is a brother-in-law), the Customs auditors needed outside verification of the financial statements. Therefore, the auditors requested a copy of the importer's income tax return for 1985 to assure the veracity of the financial information provided.

When reviewing the importer's tax returns for the tax year 1985 (the importer used the 1984 tax forms for its 1985 return), Customs auditors identified a deduction for a "purchase commission" which was included by the importer as one of its cost of goods sold. The commission was \$1.4 Million for tax year 1985. The auditors found that the commission was not included in the import values reported to Customs and that the commission was paid to the Hong Kong company owned by a relative. The Hong Kong company did not provide any services for the importer, but acted as an investment company for the importer's family.

The auditors determined that expenses of the Bombay, India office were also deducted on the income tax return. The Bombay office performed the functions that the importer attributed to the Hong Kong Company. We found no communications regarding purchases or imports between the importer and its Hong Kong office. In fact, all Telex communications, including purchase requests, were sent directly to the Bombay office, which placed the orders and arranged for production.

The Bombay costs for 1985 totaled \$65,600. Salaries for the six Bombay employees totaled only \$6,400 for 1985, because wages are very low in India. The other Bombay costs were: Purchase of Auto (\$47,300), Auto Expense (\$3,835), Travel Expense (\$4,188), and miscellaneous costs (\$3,877).

Since the payments made to the Hong Kong company had nothing to do with the importer's business, they were properly omitted from the value of the imported goods. On the other hand, there appeared to be no legitimate basis for the importer to have claimed those payments as a tax deduction. Therefore, Customs referred this case to the IRS for its action.

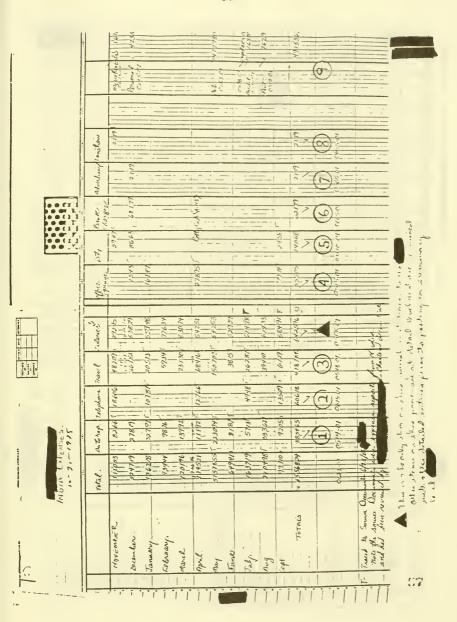
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13	Checkele A Cost of Goods Sold and/or Operations (See instructions for Schedule A)
15	Cost of Goods Sold and/or Operations (See instructions for Schedule X)
1	Inventory at beginning of year
2	Purchases
3	Cost of labor
4	Other costs (attach schedule)
5	Total—Add lines 1 through 4
6	Inventory at end of year
7	Cost of goods sold and/or operations — Subtract line 5 from line 5 Enter here and on line 2, page 1 7 13 634420
8	(a) Check all methods used for valuing closing inventory:
	(i) Cost (ii) Lower of cost or market as described in Regulations section 1.471–4 (see instructions)
	(iii) Writedown of "subnormal" goods as described in Regulations section 1.471–4 (see instructions)
	(iv) Other (Specify method used and attach explanation)
	(b) Check if the LIFO inventory method was adopted this tax year for any goods (if checked, attach Form 970)
	(c) If the LIFO inventory method was used for this tax year, enter percentage (or amounts) of closing inventory
	computed under UFO
	(d) If you are engaged in manufacturing, did you value your inventory using the full absorption method (Regula-
	tions section 1.471–11)?
	(e) Was there any change in determining quantities, cost, or valuations between opening and closing inventory? Yes 😾 No
	If "Yes," attach explanation
-	dditional Information Required
A	ocitional information Required
G	Did you at the end of the tax year own, directly or indirectly, 50% or more of the voting stock of a domestic corporation? Yes No
	(For rules of attribution, see section 267(c))
	If "Yes," attach a schedule showing
	(1) Name, address, and employer identification number;
	(2) Percentage owned,
	(3) Highest amount owed by you to such corporation during the year; and
	(4) Highest amount owed to you by such corporation during the year.
	(Note: For purposes of G(3) and G(4), "highest amount owed" includes loans and accounts receivable/payable)
Н	Refer to the listing of Business Activity Codes and state your principal
	Business activity ► WHOLESALE SALES : Product or service ► APPAREL
- L	Were you a member of a controlled group subject to the provisions of section 1561?
J	Did you claim a deduction for expenses connected with:
	(*) Entertainment lacinities (boot, lesont, lone), etc.).
	(2) Flaing accommodations (except to employees on positiess).
	(a) Employees attending conventions of meetings outside the front American forces
	(4) Employees lamines at conventions of meetings:
	If "Yes," were any of these conventions or meetings outside the North American area? (See section 274(h).) (5) Employee or family vacations not reported on Form W-2?
K	At any time during the tax year, did you have an interest in or a signature or other authority over a bank account, securities account, or other financial account in a foreign country? (See instructions for exceptions and filling requirements for form
	TD F 90-22.1.)
1	Were you she greater of an importance to a foreign trust which existed during the current fax year, whether or not you
-	have any beneficial interest in it? If "Yes," you may have to file Forms 3520, 3520-A, or 926
8.4	Ouring this tax year did you maintain any part of your accounting/tax records on a computerized system?
8.7	Charle mathed of accounting (1) Cash (2) Accrual (3) Other (specify)
0	Check this box if the S corporation has filed or is required to file Form 8264, Application for Registration of a Tax
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SCHEDULE OF COMMISSION STATEMENTS FISCAL YEAR 1985

MONTH	YEAR	DOLLAR AMOUNT
November	1984	\$50,171.90
December	1984	36,488.01
January	1985	127,192.39
February	1985	165,150.29
March	1985	151,678.20
April	1985	84,763.89
May	1985	110,242.36
June	1985	157,451.30
July	1985	203,721.62
August	1985	115,118.04
September	1985	83,870.28
October	1985	121,973.03
TOTAL COMMISSIONS		\$1,407,821.31

NOTE:

Total commissions for November 1984 through July 1985 were \$1,086,859.96.

Total commissions for August 1985 through October 1985 were \$320,961.35.

Both these figures closely approximate general ledger entries.

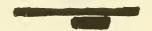
November 7, 1985

COMPLISSION STATES FOR , OCTOBER 1985



NAME	TOTAL
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(Inputer)	82,010.19
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	9,153.88
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	41,994.08
	52,424.75
Manager	41,770.88
(Ministra)	170,855.15
The same of the sa	83,567.88
	16,650.00
	36,584.15
	17,700.00
	12,117.12
	15,450.00
	16,531.20
	6,000.00
	9,450.00
	6,395.40
	15,450.00
	5,070.00
Subtotal	\$813,153.50
Commission rate 3	15%
Commission Total	3121.973.03

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21 If the production of these goods involved furnishing goods or services to the action tools engineering work) and the value is not included in the invoice price, check	1 Soz (21) and explain helow	23. PACKING COSTS	_
27. DECLARATION OF SELLER/SNIPPER (OR ACT Broker		INTERNATIONAL FREIGHT	
(A) Sounties ellowed upon the exportation (B) box (B) and have indicated in a	greed to be sold, I have checked column #4 the price I would be	PREIGHT CHARGES	_
I further declare that there as no other anyone & (C) SIGNATURE OF SELIFE	SHIPPER (OR AGENT)	25. INSURANCE COSTS	-
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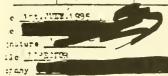
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DECLARATION

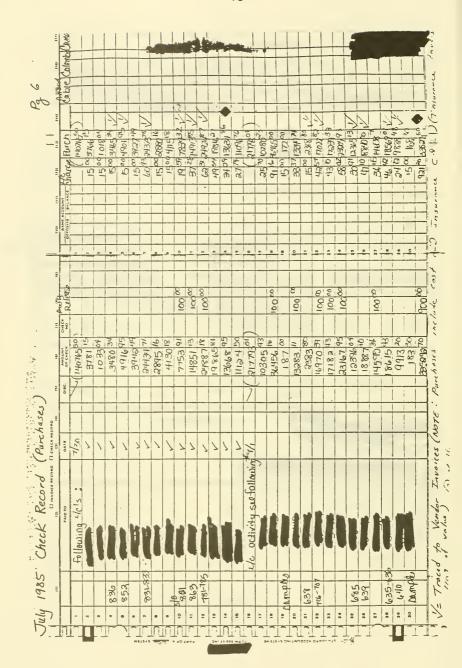
_____(name), doclare that the erticles described below and covered by the entry to which this declaration relutes wear subjected to menufacturing or processing operation in, and /or incorporate materials originating in, the foreign country or counties identified below. I declare that the information set forth in this docluration is correct and true to the bout of my information, knowledge and belof.

A	. (country*)
B	(country*)
C.	(country*)
D	(country*)
otr.			

		Manufacturing as Processing Oper	nd/or ations	Paterials	
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fourtry or countries when used in this declaration includes territories and asular passessions of the United States.



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Case #4

Two domestic businesses were involved in this case, both owned and operated by a husband and wife. One business acted as the importer of record buying health and beauty products from a foreign related party (agent) for resale exclusively to the other business, a wholesaler of these health and beauty products, (i.e. an importer and a wholesaler.) In 1989, the importer reported \$57,726,237 in gross receipts and \$2,663,997 in income.

The importer purportedly sourced most of its overseas purchases through its agent located in Hong Kong. The agent would, in turn, locate manufacturers in a number of countries including Taiwan, Hong Kong, and Japan. Generally, the agent would pay the manufacturers and bill the importer for immediate payment through import invoices that accompanied product shipments. At times, the importer would contact the manufacturers directly and arrange for product shipments. In such instances, the import invoices would be from the manufacturers and the importer would pay them directly. Under both procedures, the price on the import invoice did not account for the alleged full price of the merchandise.

Later, in most cases, the agent would submit a supplemental invoice for the difference between the import invoice amount and the alleged full price for goods previously shipped to the importer. These "supplemental amounts" were booked by the importer to a loan payable account and payments were made periodically against the account balance. As of December 31, 1990, the importer's books showed a balance due to the agent of \$28,280,419. Coincidentally, for the same time period, the wholesaler owed the importer \$27,973,017 for goods received.

The supplemental invoices were not included in the merchandise value declared to Customs at the time of importation. Some time after the fact, the importer voluntarily tendered \$2,229,522 to Customs for back duties and fees owed based on these undeclared supplemental costs.

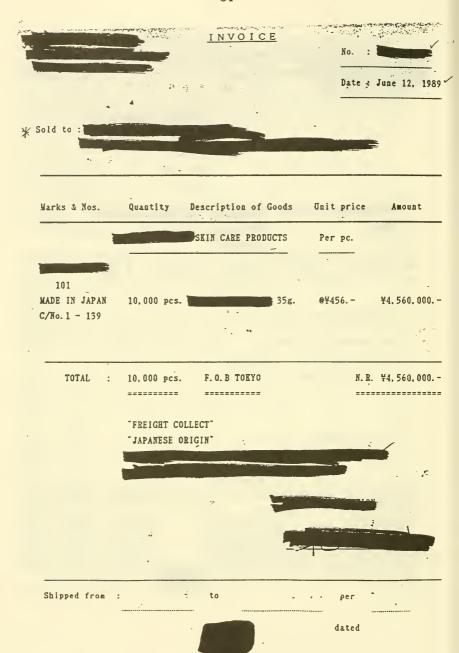
In reviewing the importer's disclosure, the Customs auditors requested the importer's tax returns for the period concerned. The importer's tax return for 1989, one of the years covered by the importer's disclosure, showed an amount of \$55,062,240 for costs of goods sold. This figure includes the amounts shown on the import invoices and the supplemental invoices.

In other words, the importer used one set of invoices to support its claimed value for Customs purposes and both sets of invoices to support its claimed cost of goods sold for IRS income tax purposes. Apparently, from a Customs perspective, the importer believed that a disclosure would correct the problem since the value for Customs purposes would equal costs of goods sold reported to IRS on its income tax return.

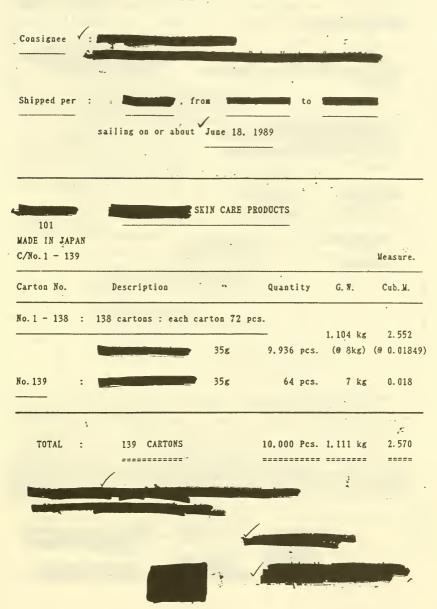
On the other hand, if the import invoices represented actual costs and the supplemental invoices were created for the purpose of increasing cost of goods, then the importer would owe substantially more IRS taxes than Customs duties and fees.

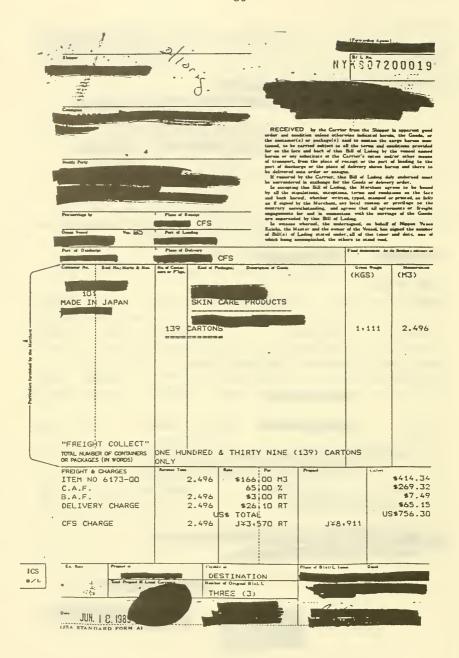
Because of this situation, Customs initiated an investigation of the supplemental invoices. During the course of this investigation, Customs determined these invoices were not factual and has, therefore, referred the case to the IRS. A grand jury investigation is currently being conducted.

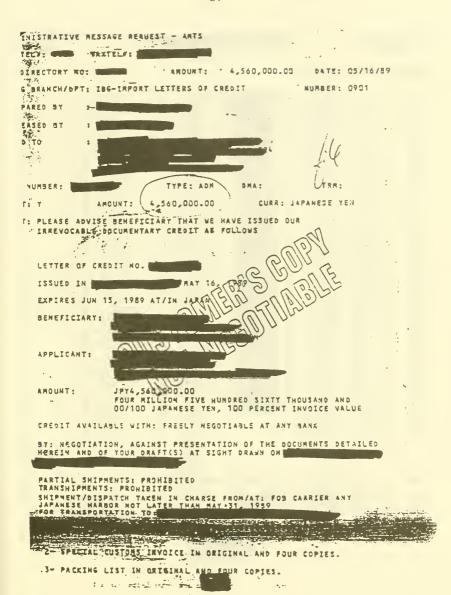
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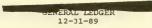






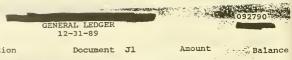
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138	09-30-89	INVOICE TO	01765	D	-90255.40	
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142	10-31-89	INVOICE TO	01767	D	-550837.20	
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146	10-31-89	INVOICE TO	01769	D	-1332392.40	•
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152	10-31-89	INVOICE TO	01773	D D	-897843.22 -603439.20	
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164	10-31-89	INVOICE TO	01779 01780	D	-90255.40	
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188	12-31-89	INVOICE TO	01791	D	-1125600.00	-30 AS
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206	12-31-89	INVOICE TO	01800	D	-838375.00	
342	03-31-89	INVOICE TO	01712	D	-1594700.00	
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215	02-28-89	INVOICE FROM	1414	E	403657.80	
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219	02-28-89	INVOICE FROM	1416	E	97313.87	
221	02-28-89	INVOICE FROM	1417	E	2237792.34	100
223	02-28-89	INVOICE FROM	1418	E	533589.00	
	03-31-89	INVOICE FROM	1419	E	578301.78	
	03-31-89	INVOICE FROM	1420	E	328146.60	
	03-31-89	INVOICE FROM	1421	E	1848444.95	
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313	10-30-89	INVOICE FROM	1463	
315	10-30-89	INVOICE FROM	1464	
317	10-30-89	INVOICE FROM	1465	E 617678.11
319	10-30-89	INVOICE FROM	1466	E 1362786.48
321	11-30-89	INVOICE FROM	1467	E 2167105.19
323	11-30-89	INVOICE FROM	1468	E 1109993.22
325	11-30-89	INVOICE FROM	1469	E 859879.93
327	12-30-89	INVOICE FROM I	1470	E 1081857.06
329	12-30-89	INVOICE FROM	1471	E 1120154.32
331	12-30-89	INVOICE FROM	1472	E 608873.98
333	12-30-89	INVOICE FROM	1473	E 280819.80
335	12-30-89	INVOICE FROM	1474	E 180488.80
337	12-30-89	INVOICE FROM	1475	E 438104.48
339	12-30-89	INVOICE FROM	1476	E 849524.99
347	01-23-89	LC	100	A 24085.74
348	01-25-89	LC	100	A 126195.71
349	02-24-89	LC	100	A 293689.76
358	08-16-89	L C	100	A 240000.00
359	09-28-89	L C	100	A 209703.54
360	12-13-89	L C	100 _	A 313657.80
366	01-23-89	IBG REBIT	103	A 222020.00
367	01-26-89	IBG REBIT	103	A 100412.50
368	01-26-89	TRC DERIM	103	A 222020.00
383	02-09-89	FBG REBIT	103	A 12015.00
384	03-10-89	100 10021	103-1470	A 19784.00
385	03-17-89		103-1471	A 3000.00
388	03-02-89	U.S. CUSTOM SERVICE	103-1607	A 2122.93
417	04-26-89	U.S. COSTON BERVICE	103-1474	A 6760.00
457	05-05-89	INV:86	103-1475	A 6878.05
457	07-17-89	744490	103-1475	A 6000.00
			103-XFER	A 1000.00
478	10-06-89	U.S. CUSTOM SERVICES	103-AFER	A 381252.18
			103-1778	
530	03-29-89	REC'D CUSTOMS REF		
532	05-04-89	REC'D - CUSTOMS REF	103	B -774.74
533	05-22-89	REC'D - CUSTOMS REF	103	B -2000.94
741	01-01-89	GLOVE DEPOSIT	125	C _ 68000.00
749	07-21-89		103-1504	C 102000.00
768	12-31-89	COGS - GLOVE INVENT	120	C 39962.00
775	12-31-89	REVERSE 88 GLOVE PAY	200	C -435245.88
813	12-31-89	89 OID	OID	C -1886552.00
826	07-05-89	L C LI	101	A 33573.44
860	07-25-89		103	C -102000.00
867	01-01-89	(REC	248	C 1280000.00
869	01-01-89	(REC	248	C 2022860.00
872	01-01-89	PROD	248	C 2575334.61
874	12-31-89	PROD	248	C 8365060.17
088	04-11-89	RECEIVED	103	C -608.83
882	10-25-89	RECEIVED	103	C -117.00



		-				092790
			ERAL LEDGER			- Allerton
			12-31-89			
Entry	Date	Description	Document	J1	Amount	Balance
Encey	Date	2000222011	Document	0.1	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Barance
		COST	OF GOODS SOI	D) (C	CONTINUED)	
884	12-05-89	RECEIVED	103	C	-2458.45	
908	01-01-89	1988 PAYMENT	248	C	-3000000.00	
	momarc oc	ST OF GOODS SOLD			455060000 60	455464444
	TOTALS CO	IST OF GOODS SOLD	•		\$55062238.69	\$55,062,238.69
(521)		DUES A	ND PUBLICATI	CONS		
	12-31-88	BALANCE FORWARD				0.00
369	01-27-89		103-1469	A	29.75	
373	01-29-89		103-1566	A	22.95	
375 376	01-29-89 01-29-89		103-1569	A A	1287.63 22.95	
413	04-22-89		103-1373	A	90.00	
414	04-22-89		103-1460	A	180.00	
439	07-29-89		103-1483	A	25.90	
444	08-30-89		103-1488	A	102.96	
445	08-30-89		103-1489	A	25.90	
451	09-25-89		103-1509	A	15.10	
452	10-23-89		103-1510	A	17.35	
475	09-23-89		103-1533	A A	102.96	
492	11-16-89		103-1777	A	19.60 17.35	
737	01-29-89		103-1569	C	-1287.63	
				_		
	TOTALS DU	ES AND PUBLICATIONS			\$672.77	\$672.77
					•	
(500)		Tamer	DDGE EVENTS	,		
(530)	12-31-88	BALANCE FORWARD	REST EXPENSE	5		0.00
399	03-16-89	BALANCE FORWARD	H 103-1619	A	182992.00	0.00
400	03-16-89	(W/		A	298334.00	
727	12-31-89		210	c	94.49	
729	12-31-89		210	C	132.66	
731	12-31-89		<u>Y</u> 210	C	2673.87	
733	12-31-89		210	C	2610.10	
735	12-31-89	ADJ NOTES PAY TO AC		C	-16.35	
777	10-18-89	IRS (INT 6/86)	103-1751	C.	3958.56	
779	12-02-89	IRS (1042)	103-1761	C	23313.58	
781	12-27-89	(1042-88)	103-1791	C	15003.00	
783 788	03-16-89	(W/H) (W/H)	103-1619 103-1620	C	-182992.00 -298334.00	
798	02-01-89	(W/H)	103-1620	c	3204.00	
814	12-31-89	89 OID PD & AMORTIZ		c	464154.00	
820	07-26-89	INTEREST PAID	INT	c	522654.16	
862	05-05-89	IRS (1042)	103-1467	C	2624.00	
864	05-27-89	IRS (1042)	103-1468	C	8696.00	
871	01-01-89		248	C	103013.39	
	TOTALS IN	TEREST EXPENSE			\$1152115.46	\$1152115.4

M	<u> </u>	INVOICE		
		Date:	JULY 30, 19	089
ITEM	OESCRIPTION	QUANTITY	UNIT PRICE	XMONASTX
110	B/L HYUNKGOO	2703 kg	9.87	UNPAID BALAN 26,679.00
	B/L NYKS47203	204 roll	80.30	6,553.86
	B/L NYKS072	10000 pc	8.68	55,472.80
	B/L SEAU9553	20160 pc	2.75	31,651.20
	B/L KELA896	30 roll	80.30	451.13
	B/L NYKS4720	30000 bag		158,790.00
	B/L NYKS4720	9000 bag	51.00	383,825.70

Separate official receipt will be given upon receipt of payment E. & O. E.



ж	11-80								***	2311-61
	(1	20S	ł	U.S. Inc	ome Tax R	eturn fo	r an S Co	rporation		OM8 No 1545-0120
01		I De Tassur	For the co	Hondar year 1886	l, or tan year beginning	M			. 10	1020
T		20 an	Vac	Por raper	ork Reduction Ac	1 Notice, see p	eto I a minist	le instructions.	C Emple	W Monthstation number
	9/15/	288	Jag label other	* Physical and di		i Crifteria				
		DE No. (See Tructions)	010A						© Coto on	5/81
	5129		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	City or square, al	market				E Your m	unts (see Speeche Instructors)
7	Treet Agen	table bases: []	200	100m (8) 1	Marine (2)		HI America	S return	8 57	.570,409
HI	Joseph Street St.	on if they is an if		tubject to the our	To the year	during of positions	434) trough 4341	(bee instructions t	often ched	
_	Cauti	en: include	enty trac	d or business	noome and exper	negs on lines	a through 21.	See the instruc	tions for	more information.
					Schodule A, Ene			a Bat a	18	57.726.237
					1c)					2.663.997
3	4 N	al gain (or le	as) from	Form 4797, Sc	ne 18 (see instruc	tians)			4	
					ch schedule) 3, 4, and 5 and or				1	2,663,997
3	7 Co	mpensation	of effice	n					7	
ŧ	8a Sa	laries and we	plas		b Loss	jobe credit		-1 « 84) »	- BC	
1				ians).,.					10	
3									12	1,900
ī		res erest (see ir	struction	18)					111	1.19.114
- 1					instructions) .			0.526	4	
Ę					and elsewhere on			D , 526 -	14e	
- 5	15 Oc	pletion (De	not dedu	ct oil and gas	depiction. See is	netructions.)			15	
ě									15	
I	1								18	
I									19	1,301,660
å					h 19 and enter hi subiness activities			6	20	1,362,312
	22 Ta						las I	1		
-					schedule)					
Į					s for additional t				224	
2		yments:		2004	,		[230]	- 1		
	b Cro	dit for Federa	i tex on fu	ole (attach Ferr	n 4136)					
Tan	C Add	Ines 23e a	nd 23b .	la man than the	23c, enter amo	interest Se		ne Amilea tha	234	
	Ter								24	
_	28 Ov	Under para	tive of part	er. I declare that I	an line 22c, enter have customed the re- education of preparate	r amount ove	rpaid	Lutes and statement	26 in th	a boot of my tenurous and
Pla	850	belief, it is to	Ne, correct	And surreions De	education of preparer o	Dittor toon taxes	yer) at based on all	otiermation of was	n properer (has any innovateles.
Sig						B 1.	9-17-90	A PARTY OF		
	_	- Squarer	بانا			b	nte .	Title		
Peld		Preparer's signature	Y			٥	912190	Check if	- 1 -	MATER'S BOOKS SECURITY INVIDENT
	Darar's Only	Fem's name	(m				11.4 (30)	El No.	D	
_		yours of soft-						20 000	<u></u>	
		-				-				form 11205 (1986)

2311-62 sw n.as
(mm 11308 (1 ^{pms})
Schoolston Cost of Goods Sold and/or Operations (See instructions for Schoole A.)
1 timentary at baginning of year
8 Purchases
3 Cast of labor
Le Additional section 263A costs (attachrachedule) (see instructions)
5 Total—Add lines 1 through 4b
7 Cast of social social and/or operations — Subtract line 6 from line 5. Enter here and on line 2, page 1
te Check all methods used for valuing closing inventory: (f) ☐ Cost
(II) Lower of cost or merket as described in Regulations section 1.471-4
(III) Writedown of "autonomial" goods as described in Regulations section 1.471-2(c)
(iv) ☐ Other (specify method used and attach explanation) >
b Check this box if the UPO inventory method was adopted this tax year for any goods (if checked, attach Form 970) >
e If the LIFO inventory method was used for this tix year, enter percentage (or amounts) of closing inventory computed under LIFO
« Do the rules of section 263A (with respect to property produced or acquired for retails) apply to the corporation? □ Yes ☑ No
a Was there any change in determining quantities, cost, or valuations between opening and closing invantory? Yes I No If "Yes," etbod explanation.
\ddRional Information Required (continued from page 1)
Yes Ne
Did you at the end of the tax year own, directly or indirectly, 50% or more of the voting stock of a domestic corporation?
For rules of attribution, see section 267(c). If "Yes," attach a schedule showing: (1) name, address, and employer identification number; and (2) percentage owned.
Refer to the listing of business activity codes at the end of the instructions for Form 1120\$ and state your principal:
(i) Supress activity > Vholesale Trade (2) Productor service > Harbs
Were you a member of a centralled group subject to the provisions of section 1961? , , ,
. At any time during the tax year, did you have an interest in or a signature or other authority over a finencial account in a
foreign country (such as a bank account, securities account, or other finencial account)? (See instructions for exceptions and filter requirements for form TD F 00.22.1.)
and integrations to total for advantally 1 1 1 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
ff "Yes," enter the name of the foreign country ▶
4 Were you the grantor of, or transferor to, a fereign trust which existed during the current tax year, whether or not you have any beneficial interest in It? If "Yea," you may have te :ife Form 3520, 3520-A, or 926
During this tax year did you maintain any part of your accounting/tax records on a computerized system?
) Check method of accounting: (1) ☐ Cash (2) ☐ Accruel (3) ☐ Other (specify) >
Check this box if the S corporation has filled or is required to file Ferm 8264, Application for Registration of a Tax Shefter
Check this box if the corporation issued publicly effered debt instruments with original issue discount
If so, the corporation may have to file Perm 8261, information Return for Publicly Offered Original Issue Discount Instruments.
1 If the corporation: (3) filed its election to be an S corporation after December 31, 1986, (2) was a C corporation prior to making the election, and (3) at the beginning of the tax yeer had not unrealized built-in gain as defined in section
1374(dX1), enter the net unrealized built-in gain (see instructions) ▶
Jesignation of Tax Matters Person (See Instructions.)
mer below the shareholder designated as the tax matters person (TMP) for the tax year of the return:
lame of Identifying number of TMP
ddress of earghated YMP
eatheren tutt.

Parri 11308 (1999)	Progr. 3
, School Shareholders' Shares of Income, Credits, Deductions, Etc. (See Instruction	
(a) Pro rate share Itama	(b) Total amount
Income (Lose) and Deductions	
Ordinary income (loss) from trade or business activities (page 1, line 21)	752731/
2a Gross income from rental real estate activities , , 28	1
b Less expenses (attach schedule)	
Net Income (loss) from rental real estate actMtles	. 10
Sa Gross Income from other rental activities	The second second
	36,909
e Net Income (loss) from other rental activities	201903
4 Pertfelio Income (loss): a Interest Income	44 712,701
b Dividend Income	46
8 Revelty Income	49
d Net short-term capital gain (loss) (Schedule D (Form 11205))	44
e Net long-term capital gain (loss) (Schedule D (Form 11206))	44
f Other portfolio incerne (loss) (attach schedule)	4f
8 Net gain (loss) under section 1231 (other than due to casualty or theft) (see instructions)	
8 Other income (loss) (ettrch schedule)	
7 Charitable contributions (attach list)	7 25
8 Section 179 expense deduction (attach Form 4862)	
P Expenses related to portfolio income (loss) (attach schedule) (see instructions)	
10 Other deductions (attach schedule) ,	. 10
Credits	
11a Credit for alcohol used as a fuel (attach Form 6478)	110
b Low-income housing credit: (1) From partnerships to which section 42(3(5) applies	116(1)
(2) Other them on line 11b(1)	3.16(2)
a Qualified rehabilitation expenditures related to rental real estate activities (attach schedule)	
d Credits (other than credits shown on lines 11b and 11c) retated to rental real estate activities	
(ettach achedule) , , , , , , , , , , , , , , , , , , ,	114
Credits related to other rental activities (see instructions) (attach schedule)	110
12 Other credits and expenditures (attach schedule)	. 12
Investment Interest	
13e Interest expense on Investment debts	. 13e
investment income included on lines 4s through 4f above	. 135(1) 712.701
(Z) Investment expenses included on line 9 above	135(8)
	140
14e Accelerated depreciation of real property placed in service before 1967	145
Accelerated depreciation of lessed personal property placed in service before 1987	144
e Depreciation edjustment on property placed in service after 1996	144
d Depletion (other than ell and gas)	146(1)
e (1) Gross income from oil, gas, or geothermal properties	140(2)
(2) Deductions allegable to oil, gas, or geothermal properties	141
Foreign Taxes	
15a Type of income	
c Total gross income from sources outside the U.S. (attach schedule)	18e
d Tatal applicable deductions and loses (attach schedule)	
Total foreign taxes (check one): ➤ ☐ Paid ☐ Accrued	150
f Reduction in taxes available for credit (attach schedule)	15/2
Other foreign tax information (attach schedule)	. 15g
Other Itama	
16 Total property distributions (including cash) other than dividends reported on line 18 below	16
17 Other Rems and amounts not included on lines 1 through 16 above, that are required to b	
reported separately to shareholders (attach schedule).	
18 Total dividend distributions paid from accumulated earnings and profits contained in other	
retained earnings (fine 27, Schedule L)	

311-64 m 11301 (1989) Christoly Balance Sheets	Began	ng of tex year	Engers	n me
Assets	(4)	(0)	(a)	(4)
Cash		2.516.967		4,960,485
Trade nates and accounts receivable	13.347.761		47,229,395	
a Lass allowence for bad dobts		13.347.761		47,229,36
I Inventories	Total Control	812,000	_	772.03
LLS, government obligations				
Tan-enemot securities	11 100			
Other current assets (attach schedule)				
Leans to shareholders		3,793,118		4,129,85
Mortgage and real estate loans		100000		
Other Investments (attach schedule)	hill con			
Buildings and other depreciable essets	644,003	The same of the sa	186,550	768.44
a Less accumulated degreciation	223,497	220, 506	100,550	400, 40
Depletable seets		-		
a Lass eccumulated depletion				
Lend (net of any emortisation)		-		
intengible exects (amortizable only)				
a Lass accumulated amortization	The same of	153,109	100000	90.10
Other assets (attach schedule)		7337763		
		20.843.461		57, 970,40
Total assets		DI 104 11404		5/2.5/2/44
Lieblities and Shareholders' Equity		435,246		11,346,26
Accounts payable		55,283		32,33
Mortgages, notes, bonds payable in less than I year		27,403		276.04
Other current flabilities (attach schedule)		20120		
Leans from shareholders			-	
Other Sebilities (attach schedule)		21.169.767		50-507-14
Capital stock		92,797		52.79
Paid in or capital surplus			The second second	
Accumulated adjustments account	mes en		4,659,4%	
Other adjustments account	- 100.06s		a 2.550	
Shareholders' undistributed texable income				
previously taxed				
Other retained earnings (see instructions).			7,820	
Check this box if the corporation has sub-				
shapter C sarnings and profits at the ciose of				
the tex year > (see instructions)				
Total retained corollegs per books—Combine amounts on				ARTON A
Same 24 through 27, columns (a) and (c) (not instructions) .		- 877.015		4.684.17
Less cost of treasury stock.		()	(
Total liabilities and shereholders' equity		20.843.461		57 : 570 , 40

CENTINION Analysis of Accumulated Adjustments Account, Other Adjustments Account, and Shareholders' Undistributed Taxable Incores Previously Taxed (If Scheduls L, column (c), amounts for lines 24, 25, or 25 are not the same as corresponding amounts on line 9 of Scheduls M, attach a schedule explaining any differences. See instructions.)

	Assumitated adjustments associate	Other educations	Shareholders' undertravted tendile incesse previously taxed
1 Belance et beginning of year	~ 561.630	- 199,065	
2 Ordinary income from page 1, line 21	1.362.317		
3 Other additions	749.606	196, 523	**
4 Total of lines 1, 2, and 3	1,550,293		
Distributions other than dividend distributions	6,238,638		
6 Less from page 1, line 21		2 1 to	
Other reductions	THE STREET		
Add lines 5, 6, and 7	6.239.749		
Balance at and of the year-aubtract line 8			
from line 4	- 4.689.456	1 = 2.542	
	The next page	Jin 2312 j	

SC	HED	ULE K-1 Shareholder's Share of Income, C	redit	s. Deductions, Etc.	OMB No. 1548-0130				
,(Fe									
Per	rinar				1989				
beand floreste Service beginning 1989, and ending									
Share holder's identifying number. It Corporation's identifying number >									
and a	Sharehelder's name, address, and ZIP code Corporation's name, address, and ZIP code								
7	_=								
		noider's persentage of stock ownership for tax year (see instructions	art lahi	dule (C1)	50 %				
		Revenue Service Center where corporation filed its return >							
E (1) 16	a shelter registration number (see instructions for Schedule K-1) , te of bax shelter >							
PH	274	hereholder acquired corporate stack after 10/22/95, check here > k swnerphip for 1989 (see Instructions for Schedule K-1)	end	enter the shereholder's weigh	ted percentage increase				
		activity for which income or less is reported on line 1, 2, or 3, was s		A STATE OF THE STA					
	any i	and enter the date of start up or acquisition in the date space	Carted C	a acquired by the corporation	arter 10/22/86, check				
	-								
Ren	indo	r: If you received a 1967 Schedule K-1 that was for a short year and	אים עסי	ee to report the 1987 amount	ever a 4-year period.				
		include ane-fourth of the short year amounts, in addition to the item	M /Mpor	ted on this Schedule K-1, on ti	he appropriate lines of				
1000	198	Form 1040 and releted achedules.							
Cour	Hans	Refer to Shereholder's instructions for Schedule K-1 before entering	in form	union from Cobadida V. I as u	u ar flow and rarm				
-	T		THI COLD						
	1	(a) Pre reta share iteme		(b) Amount the	Form 1040 filers enter amount in column (b) en:				
	1	A. B							
	13	Ordinary income (loss) from trade or business activities. If applicable, order date solved for in Item E	1 ,	681 1 90					
			-	001,199	•				
	12	Het locere (less) from rectal real extris activities.	1.		a Shareholder's leabractions				
	1 .	If applicable, enter data asked for in East E	-	160	r Schedule N-1 (Form 11302).				
	3	Het lacens (lost) from other restal activities.		18.453					
7	l	Wagpficable, order data asked for in Item E	- 1	10,421	•				
1.	4	Portfolio Income (loss):	100						
23	8	Interest	. 48		L B, Part I, See 2				
38		DMdands	. 45		i. B, Part II, line 4				
23	8	Reyelties	. 49		L. E. Part I, Day 5				
incomes (Less) a Deductions	1	Net short-term capital gain (loss)	. 46	Sci	. D, Kae S, ed. (f) or (g)				
8_		Net leng-term cepital gain (loss)	. 40		L D, line 12, cel. (f) or (g)				
2	1	Other portiolie income (loss) (attach schedule)	. 41	Col	or on opphashis line of your neturn.)				
	8	Net gain (loss) under section 1231 (other than due to casualty or		35	a Sherokolder's (astructions				
		theft)	. 5		School 8-1 (Form 11205).				
	6	Other income (loss) (attach schedule)	. 1		er on application line of your retern.)				
	7	Cheritable contributions	. 7		. A, Son 14 or 15				
•	8	Section 179 expense deduction (ettach schedule)	بالقياء)	Sharahalder's (autractions				
	9	Expenses related to portfelle income (less) (attack schedule) .			Schooleds F-1 (Form 11200).				
	10	Other deductions (attach schedule)	. 10	1) ***					
	118	Credit for elcohol used as fuel	. 112	, For	n 6478. Bru 10				
	b	Low-lacone housing credit: (1) From Partnerships to which section 42()(5) appli	m P(1)	- I fo	rm BSS4. Sins S				
		(2) Other then on line 11b(1)	. (2)	/Jii					
	3	Qualified rehabilitation expenditures related to rental real satata							
S S S S S S S S S S S S S S S S S S S		activities (attach achedule)	, 110	1					
ō	4	Credits (other than credits shown on lines 11) and 11c) related to							
		rental real estate activities (attach achedule)	, 114		· Shareholder's instructions				
		Credits related to other rental activities (see instructions) (attach		la	Schodule K-1 (Form 11205).				
		schedule) Other credits and expenditures (attach schedule)	. 119						
-	12			,					
-	13a	Interest expense on investment debts	130		4952, Ime I				
Interest	b	(1) Investment income included on lines 4s through 41							
1		above	b(1)		e Shareholder's Instructions				
5		(2) Investment expenses included on line 9 above	b(2)		Schwigle K-1 (Form 11205).				
For P	per	verk Reduction Act Natice, see Form 11200 Instructions.		peneguie K-	i (Ferm 11203) 1902				

See separate instructions Security 1989 198		HEDI	JLE K-1	Shareholder's	Share of Inco	me Cre	dite	Deductions F	OM8 No. 1545-0130	
Beginning		State of the state								
Shareholder's name, address, and ZIP cede Carpersten's learning for the state of t	Dopo	-	Jie Treasury	hariantee	1889					
A Stransholder's percentage of stock ownership for tax year (see Instructions for Schedule K-1). A Stransholder's percentage of stock ownership for tax year (see Instructions for Schedule K-1). B This shall be substate to the shall be substantially a strain to the shall be substantially a strain shall be substantially as equilibrial operation stock after 10/22/86, check hare b and enter the shall be substantially strained corporates stock after 10/22/86, check hare b and enter the shall be substantially substantially strained to the shall be substantially substantiall										
Internal Revenue Sentice Canter where corporation field its return										
Internal Revenue Sentice Canter where corporation field its return										
Internal Revenue Sentice Canter where corporation field its return	A	harah	nidac's perce	stage of stock ownersh	io for tax year (see Inst	ructions for	Sche	dula (C1)	50 %	
G. (1) This shirtler registeration number (see Instructions for Schedule K-1). (2) Type of tax shirtlers. D. If the shirtlers adjusted corporate stock efter 10/22/86, chack hare. D. If the shirtlers adjusted corporate stock efter 10/22/86, chack hare. D. If the shirtlers adjusted corporate stock efter 10/22/86, chack hare. D. If the shirtlers adjusted corporate stock efter 10/22/86, chack hare. D. If the shirtlers adjusted corporate stock efter 18/22/86, chack hare. D. If the shirtlers adjusted corporate and shirtlers and shirtlers and shirtlers and shirtlers are shirtlers and							Garre			
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Schedule)		1	Credits relet	ed to other rental acti	villes (see instructions	(attach	i (i			
achedule)		12	Other credit	and expenditures (at	tach schedule)		12		1	
3a Interval expense on investment debts	i en	130					130		Form 4952, line 1	
13e Interest expense on investment debts	Str	b	(1) Invesim	ent Income Included o	n lines 4e through 4f		700		1	
above (2) investment expanses included on line 9 above (5) (b(2)) 5er Shrenbrider's fastructious (7) for Scheddle N-1 (Farm 11205).	E		(2) investm	ent expenses included	on line 9 above			150,350		

356 , 350 Ser Shereholder's fastructions for Schedule K-1 (Form 11205).

Schedule K-1 (Form 11205) 1989

| 138 Interest expense on investment debts | b (1) Investment income included on lines 4e through 4f shows | (2) Investment expenses included on line 9 above | (2) Investment expenses included on line 9 above | (6) | (6) | (6) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) | (7) |

4562

Depreciation and Amortization -

See separate instructions.

Attack this form to your return.

1989

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Shailrood & Statisty to which this form related	4									
Putt Depreciation (Use Part recreation, or amusemen		biles, certain o	ther vehicles, c	oripute	rs, and	prope	rty u	sed for entertainment,		
		tion To Expense	Depresiable A	sets (Se	etion 17	19)				
1 Maximum defiar firmfation										
2 Tetal cost of section 179 property placed in service during the tax year (see instructions)										
	3 Threshold cost of section 179 property before reduction in limitation									
4 Reduction in limitation (Subtract line 3 from line 2, but do not enter less than -0)										
(a) Description of		MITH 1, DUT OR NO	(b) Date pleased in		· · ·	Coot	-0_	(d) Decinal cost		
6										
7 Listed property—Enter amount for	om Kne 28 .					,	7			
6 Tentative deduction (Enter the les										
9 Taxable Income Smitation (Enter t					ctions) .		2			
10 Carryover of disallowed deduction							10			
 Section 179 expense deduction (E LE Carryover of disallowed deduction 							11			
a Carryover or Casalowed decocoon		ection B.—MA								
(a) Chard/betten of property	(III) Date strend by warrios	(1)		1		(1) No	dred	(g) Depresiation deduction		
13 General Depreciation System (QD:	8) (see Instructi		placed in service	ONLY	furfrer tex	year	begin	ning in 1989		
a - 3-year property	- 1							•		
b 6-year property										
s 7-year property										
d 10-year property										
e 15-year property				T						
f 20-year property										
g Residential rental property			27.8 yrs		D4	8/				
			87.8 771		194	8/				
h Nonvesidential real property	•		31.6 771		IK .	1/				
4 Alternative Depreciation System (4	DS)/rea inetri	otions): Faceres	31.0 yrs					dening in 1989		
a Class life	CO/(See HISOO		3,200,000	1	. 2017/4	8/				
b 12-year			18 770			3/				
e 40-year			60 yrs		DE	8/	'L			
S Listed property—Enter amount fro 8 GDS and ADS deductions for asset	m line 27 . s pieced in serv	ice before 1989	(see Instruction	ı)			18 16	50,526		
	Section	CACRS and	or Other Dapr	eciation						
7 Property subject to section 168(f)(5 ACRS and/or other depreciation (s						:_	17 18			
		Section D				_				
9 Total (Add deductions on line 11 s your return (Partnerships and S co	porations—sec	Instructions.)		- ,	rlate line	of	19	50,526		
7 For assets shown above and placed in service during the current year, enter the portion of the basis attributable to sertion 2818 costs (see instructions).										

For Paperwork Reduction Act Notice, see page 6 of the separate instructions.

Perm 4562 (1965)														Page 2
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OTHER DEDUCTIONS: .

DUES AND PUBLICATIONS	- 8	673
BANK CHARGES		353
AUTO AND TRUCK		9,236
PROFESSIONAL EXPENSES		3,455
UTILITIES		5,214
HISCELLANEOUS		4,591
MEALS		7,665
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RENTAL EXPENSES:

DEPRECIATION:		\$ 50,520
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OTHER ASSETS:		
DEPOSITS LOANS .	\$ 68,000 85,109 \$ 153,109	\$ 90.109 \$ 90,109
OTHER CURRENT LIABILITIES:		
INCOME TAX PAYABLE W/H FED INCOME TAX	\$ 27,403	\$ -45,685 321.733 \$ 276,048

Mr. FORD. Mr. Weise, the scope of the taxpayer's information that would be useful to Customs, we have seen how information on the face of a tax return can be used very effectively by Customs.

Is there any other taxpayer information, such as the IRS audit reports and examination results that would be of use to Customs?

Mr. Weise. Mr. Chairman, obviously if we want to do the best job possible, we would want to get as much information as we possibly can. I think in many instances the audits that the Internal Revenue Service does would be tremendously useful to the Customs Service in carrying out our mission.

Mr. FORD. How do you envision Customs using each of those

types of taxpayer's information?

Mr. WEISE. Basically, Mr. Chairman, as I indicated in the examples that I have described, what we attempt to do when we get the Internal Revenue information is use it as the corroboration for the information that was put forth by the importer on his Customs dec-

laration.

We go through the kind of exercise that I have just described in the handout to try to ensure that both the Internal Revenue Service and the Customs Service are getting the same raw data. We obviously have different laws that we are applying and different calculations that are made from that raw data, but the basic usefulness of this information would be for us to insure that there is a corroboration and that we are not seeing different numbers being provided as raw data to the Internal Revenue Service than is provided to the Customs Service to do the calculation that we each need to do.

Mr. FORD. Thank you.

How many requests for tax returns in the course of a year do you think Customs would request as it relates to taxpayers' information? Do you have any idea what type of requests would be made annually?

Mr. Weise. Mr. Chairman, I am glad you asked that question. I think it relates to the concern that Mr. Hancock expressed in his opening statement, whether we would use this as a fishing expedi-

tion just to try to get information on an ongoing basis.

Our intention, if we were to have access to this information, would be to only request this information as part of the comprehensive national audits that we do, and basically we do roughly at a

maximum, we do 200 of those a year under current resources.

At times, depending upon the magnitude of those, there have been as few as 20. So it would be, at least in the near term, assuming we are not going to get significant additional resources thrust upon us, and it doesn't look like in this economic environment that is going to happen, I would say at the outside it would be roughly around 200 a year. It could be as little as 20 or 30 a year.

But it wouldn't be a wholesale fishing expedition for every im-

porter that the Customs Service deals with.

Mr. FORD. What do we need to do? I know 6103 stops IRS from sharing information, whatever, with Customs. What would we need to do to repeal 6103 or what kind of relationship does the full committee on Ways and Means need to do?

Mr. WEISE. One thing I must point out, Mr. Chairman, and I want to make sure this is clear in the record, we have been work-

ing very well with the Internal Revenue Service in a cooperative way to try to have a good exchange of information.

As you point out, section-

Mr. FORD. They can't do that really.

Mr. Weise [continuing]. 6103 prohibits the Internal Revenue Service from giving us the direct access to income tax forms. This

is something that, as I said, they are not permitted to do.

Within the confines of that, we have tried to share, you know, additional information that is not the tax forms themselves, and I think we have been successful in providing some good data to the

Internal Revenue Service.

To the extent they can, they have been cooperating with us, but their hands have been tied and clearly it would seem that if they are going to be able to take it the next step forward so that we could, as a matter of law, not just on a voluntary basis, have access to this kind of information, it would require that change in statute such as 6103.

Mr. FORD. You know, three of the four cases, examples contained in your testimony that you talked about are subchapter S corpora-

tions and I think one is a sole proprietorship.

Are these typical companies we are talking about, the subchapter

S and sole proprietorship?

Mr. WEISE. We actually conduct these national audits on a wide spectrum of companies, small companies, medium-sized companies, and large companies. So I think—

Mr. FORD. But all four of the ones we went over today are exam-

ples contained in your handout?

Mr. WEISE. We actually have cases, unfortunately, in terms of trying to give you illustrations of some larger cases, we had some internal impediments, such as ongoing grand jury investigations and things of that nature. These are illustrative of a larger category of companies that are actually under these types of audits where this information would be useful. I wouldn't say that they would be limited to some of these smaller companies that are illustrated here.

Mr. FORD. Has Customs been successful in obtaining and using tax return information and auditing any larger multinational busi-

nesses?

Mr. WEISE. Yes, Mr. Chairman, we have had some success.

Mr. FORD. I know you mentioned some might have been under investigation, grand jury investigations, but what about some of the larger multinational companies?

Mr. WEISE. There is at least one instance that I am aware of and I will ask my colleagues to chime in if they want to provide any additional information, where we have had some success in that.

That is one of the ones I alluded to that is I believe under the grand jury now that precludes us from putting a lot of information, specific information before this subcommittee at this point.

Mr. FORD. Outside of the one that might be the one under

investigation—

Mr. INCH. I am aware of a couple of others over the years that we have seen where voluntarily, again, the taxpayer provided the information and we were able to confirm representations made to Customs based on that.

Mr. FORD. I am sure that is going to get tougher and tougher. Coming here today and exposing these four companies and all of this information, I am sure you are going to have some type of a working relationship and access to the Internal Revenue. I am not sure they are just going to voluntarily pass that information over to you.

Mr. Weise. Mr. Chairman, I think that is the irony of this appearance today. I know that it is obviously a very constructive discussion that we are having here. Our concern is, since it is voluntary, I think the point that you are alluding to too is perhaps the larger companies are more sophisticated, have a whole bank of auditors and attorneys who know full well that this is not manda-

tory to be provided to us.

So we do perhaps in the overall scheme of things have a more difficult time getting it from some of those large organizations, but we have had examples where they have provided it voluntarily. But because it is voluntary and because of the fact that this is going to get a little more public notoriety now, it is possible that the short-term effect of these hearings may well be that we will see fewer income tax forms shared with us from even medium and smaller sized companies because it is clear that this is not required. It is not mandated by law.

It is a voluntary submission that occurs now, and that is a con-

cern that we have.

Mr. FORD. Do you anticipate the tax information being as relevant to the multinationals as we have talked about today in these cases, like the subchapter S and the sole proprietor?

Mr. WEISE. Absolutely. Mr. FORD. You do?

Mr. WEISE. As a matter of fact, if I could just followup, it is the multinational companies that have, in many cases, the interrelationship, where they have the transfer pricing that is occurring that on its face is just a bookkeeping transfer. It is actually not a purchase at arm's length, so I think there it is all the more important to be able to have access to information so we can insure that the same data is being provided for tax purposes as well as Customs' purposes.

Mr. FORD. Do you have any concerns with respect to advanced pricing agreements negotiated by the Internal Revenue Service?

Mr. Weise. Yes, Mr. Chairman, we do have some concern because we are running into some situations recently with companies where we, as I said earlier, we have a different mandate in terms of the calculation of the appraised value for purposes of Customs' collection of duties than the Internal Revenue Service does for collection of tax, and we are running into specific examples of cases where we feel that this agreement that has been entered into with the Internal Revenue Service is being held up to us as saying, this is binding, even though it is not the kind of information that we need for Customs' purposes, and that has been a bit of a problem for us that is developing.

Mr. FORD. So it has been a bit of problem.

Mr. WEISE. Yes, it has.

Mr. FORD. Do you think Customs should be a party to these negotiations along with the Internal Revenue?

Mr. WEISE. From an a Customs' perspective, it would improve our operations if we had that opportunity.
Mr. FORD. What about IRS? What would they welcome—

Mr. WEISE. I would presume they would prefer us not to be in the room.

Mr. FORD. Have you talked with them in reference—

Mr. WEISE. We have had some discussion. The only thing I should point out, even though I have only been on the job for 5 weeks, that the Commissioner of Internal Revenue Service and I have discussed this issue on a couple of occasions, not specifically with regard to these type of agreements, but the entire issue, and she feels as I do that we can work together to try to do more to carry out our respective responsibilities, and I think she is receptive to working with us and working with this committee to see if we can't make the necessary changes in law to change this information.

But I have not had a discussion on this particular issue with her

as of yet.

Mr. FORD. But you are seeking some relief from Congress in this

area, is that-

Mr. Weise. Well, the Customs Service obviously is a team player, part of the administration. There is not an official administration

position to seek that change from Congress.

We have been asked to come here to describe our ongoing audit procedures and how tax information has been helpful to us. We are being very candid in describing that. And clearly if we were in charge of the Government, perhaps we would seek such a legislative change, but I am not the spokesperson for the administration on this issue.

I am here speaking very candidly as the Commissioner of Customs. I have been candid in saying this information that we have gotten voluntarily has been tremendously helpful to us. If we could get it in more instances, it would be even more helpful to us. The law precludes that from happening so I will leave it at that.

Mr. FORD. What sort of procedure would you envision establishing that Customs to maximize the timely use of taxpayer's information by Customs? Have you sought out what type of timely fashion?

Mr. WEISE. Well, I may ask Bill to comment further on this, but let me say as a preliminary response to your question, the issue that you raised, and it is a good one, is that we basically, as I described in my testimony, operate on a transaction-by-transaction basis and within 10 days after importation have to proceed on valuing merchandise, whereas the Internal Revenue Service operates on a periodic basis and often the two time periods don't mesh very well.

So that is an issue that we need to address. We do however, even though we are by law supposed to liquidate entries within a 1-year period, we do have the opportunity to suspend the liquidation for a period of up to 4 years when we have an ongoing investigation or audit.

We also have the opportunity to go back and reopen investigations if we discover from an audit that there is an allegation of fraud that is involved in the transaction which in some of the illustrations we have here today as well.

So we have given a good deal of thought to this and we feel there are ways we can try to mesh the two systems to go together so it would be very useful to us even though we operate on different time frames.

Mr. FORD. Would you need to routinely suspend liquidation of

the entries pending success of the importer's next tax return?

Mr. WEISE. I don't think we would have to routinely do it. I think in some cases it would be in our interest to do it. If we find from preliminary investigation in the audit that there looks like there is

a problem here, we may in those cases want to suspend.

But I think you will find if we were able to have access to this information, you are going to find in most instances we are probably going to find a clear corroboration of the data that was provided to Customs from the Internal Revenue Service which would lead us to conclude that there is not a need to suspend liquidation of entries.

Mr. FORD. Just so I am clear, how would you have access tohow do you get access to this information? They are not going to

voluntarily give you this.

At some given point, it is going to be cut off. So tell me. I don't know whether this is an administration's position yet, but I mean,

you want access to it. How do you get access to it?

Mr. WEISE. Right now, believe it or not, Mr. Chairman, when we begin an audit process, there is a standard list of questions when we ask-when we are doing this comprehensive, what we call a national audit. We have a standard list of questions seeking information.

One of our questions is seeking some copies of the income tax forms for the particular time frame we are looking at. In roughly, would you say, half the cases, importers respond to the question by submitting a copy of their tax form. In at least half the cases, they ignore that question or they tell us, hell no.

Mr. FORD. How would Customs be able to use the taxpayer information developed by IRS during an IRS audit if Customs had ac-

cess to it? I mean-

Mr. WEISE. Once again, I think we could use it in a similar fashion to the return information itself to corroborate the data and the information that has been provided to the Customs Service, and perhaps through the course of looking at an audit, we would see some trends, you know, Internal Revenue audit, some trends that . would alert us to some differences between what was provided to the Internal Revenue Service and what was actually provided to Customs.

I don't know, Bill, if you want to expand upon that one.

Mr. INCH. Just to add to it, in some of our past experience, we have seen the way companies handle IRS audits in terms of their books and records from 1 year to the next year sort of remains

somewhat consistent.

Mr. BANKS. I would also mention that there was legislation that has been passed previously that provided that there would be the same data, same value information provided to both IRS and Customs, had to be on the same basis, in order to be able to validate that it was indeed the same value level, we would need to be able

to do this comparison between the Customs' data and the tax return data.

Mr. FORD. Does Customs have access to the books and records of overseas suppliers of goods that are imported into the United States? Do you have any access at all to that?

Mr. WEISE. Mr. Chairman, we do not have direct access. What we have under our laws is access to importers' books and records and—and any books and records related to the import transaction.

So what we often need to do is seek, through the importer, to get the information from the foreign manufacturer or supplier. There are times when the importer is able to provide that to us. There are other times when he is not able to provide that to us and we have no direct legal recourse against foreign entities.

Mr. FORD. That information is difficult to obtain?

Mr. WEISE. Yes, it is.

Mr. FORD. Why is it so difficult to obtain?

Mr. WEISE. Mainly, as I said before, we have no legal jurisdiction over foreign entities. We can only proceed against importers, and what we need to do is ask----

Mr. FORD. Which makes it difficult for you to know the owner-

ship and all, right?

Mr. WEISE. It does, yes, Mr. Chairman. Mr. FORD. Under what circumstances with regards to books and Customs, how often has Customs audited the books and records of these overseas suppliers? I mean, do you have any records to show

how often you do it?

Mr. WEISE. We have conducted—this is an estimate obviously. Foreign site visits and about 70 audits since regulatory audit began in 1974. It is typical these are related. We are going into foreign companies as a result of an investigation of an importer. Whenever we do this, we are doing it with the permission of the foreign company.

We do not have legal recourse to force ourselves into that but in many instances, the foreign entities have cooperated with us on au-

dits relating to a particular importer.

Mr. FORD. What have the experiences been like when you audit these-

Mr. WEISE. Bill, you want to-

Mr. INCH. Sort of a full range of full cooperation in terms of access both to books and records and to individuals to explain those books and records to, as you can probably imagine, a more difficult scenario when you are in countries with language difficulties where the books and records need to be interpreted, where conversations need to be interpreted, where-particularly down with the working level people that are an auditor deals with, that can be very difficult, time consuming.

It is monetarily constrained by the amount of time you can spend in an overseas situation. We don't have an unlimited budget and

those are some of the difficulties.

Mr. BANKS. Mr. Chairman, if I could add something on that as well. Those 70 visits were outside North America. We have done a lot more visits within Canada and Mexico as part of the Free Trade Agreement, checks and that sort of thing, and those are probably our most successful overseas audits with Canada and

The results from audits outside North America have been very

mixed in terms of our success.

Mr. FORD. What legal protections are provided by Customs' law for the protection of sensitive information contained by Customs for

Mr. WEISE. We are covered by the Bank Secrecy Act and we do provide confidential status to business, confidential information, as indicated in our sharing of data with this subcommittee, we

Mr. FORD. Does it apply to the tax returns as well obtained by

Customs?

Mr. Weise. I am sorry, Trade Secrets Act.

Mr. FORD. Does it apply to the tax returns as well?

Mr. WEISE. Well, the tax returns, we also feel in addition to the Trade Secrets Act, that section 6103, which applies to the Internal Revenue Service handling of tax returns, would apply to the Customs Service as well if indeed they were provided to us voluntarily.

So even though we do not have under 6103 a right to get them, if we do receive them, we are governed by the same constraints that the Internal Revenue Service is in terms of maintaining the

secrecy of those.

Mr. FORD. What policies and procedures does Customs have in place to protect sensitive information? I know you have said about what is protected under the law. But what do you have set in place at Customs to guarantee that that protection of privacy on sensitive documents-

Mr. WEISE. We have implemented several procedural safeguards to protect information. We have—office access is restricted, confidential business information is locked up for the evening, computer security is observed and the use of locking file cabinets is

also required.

And files are conspicuously marked. Confidential business information and we are continually reminded, our staffs, to be cognizant of all of these security procedures. We have had not had any instances in my recollection that has been brought to my attention of any instances where we have allowed for such information, sensitive information, to be disclosed.

So I think we have an excellent track record there, Mr. Chair-

man.

Mr. FORD. How many of the 10 million formal entries filed with the Customs annually are reviewed by import specialists?

Mr. WEISE. Approximately one-half. Mr. FORD. Half? How much time can an import specialist spend

on each one of these entries, Commissioner?
Mr. WEISE. This is, Mr. Chairman, one of the difficulties we face. We have, over the course of the last decade, seen the magnitude of increase in trade that is just tremendous, whereas we have been having, if anything, a-maintaining an existing level of resources, so there is not a lot of time that is available on an entry-by-entry basis.

It has required us to do some selective targeting. It is one of the reasons we have tried to get the Customs Modernization Act enacted into law to allow us to operate more efficiently, effectively using computer techniques, but on the basis of our average, very little time is spent with each individual entry.

Some—some entries that we have targeted as high risk, we would spend perhaps a long period but others, very little time or

no time at all. So it ranges.

Mr. FORD. What can an import specialist do to confirm the value claimed by importers on this entry document which is probably one of the major problems that you are faced with? What can that specialist do to improve that?

Mr. WEISE. Mr. Chairman, I started my career as an import specialist in the Port of Baltimore, so I am coming back home to Customs, but things have changed a lot in the past 20 years in the way

an import specialist would proceed with that.

The basic thing you want to do, you have presented to you as an import specialist an entry summary which summarizes the information and within that, you have an invoice, and what you need to do is to try to reach out to the importer and to—through that importer, the manufacturer to try to follow up with as much corroborating information and data as you can to make sure that that invoice is based on the actual transaction and the facts of the case. That is the basic process.

You know, in the initial wave, it is the specialist doing it. Once the import specialist has passed on it, ultimately it is the kind of thing that the regulatory auditors on a post facto basis would look

at it in far more detail.

That is when they would begin to look at IRS forms. The specialist would not never seek that information. We would just get corroborating, substantiating. Documentation. We look at the bill of lading on the shipment and other information such as that to see if we can give a preliminary assessment that this seems to be a good value.

We would also compare it with other transactions of comparable companies on similar products to see if it looks like it fits within the expected range of what the transaction price should be for that

type of product from that country.

Mr. FORD. How many audits does Customs perform annually?
Mr. WEISE. The total audits, as I indicated, is more than 600, 600 to 800, but the actual national audits where it is a comprehensive audit of one company for the entire length of a year or

Mr. FORD. What about viable audit targets by Customs? Is that

in the 600----

more-

Mr. Weise. That would be the total. There are all kinds of different audits. Some are targeted on specific narrow issues, but a total of 600 to 800 and 200 or less of which would be the comprehensive importer national audit that I alluded to earlier.

Mr. FORD. And how many—was it, did I see in your testimony,

somewhere of about 1,200 of these auditors in Customs?

Mr. WEISE. No, significantly less than that, 360.

Mr. FORD. Where did I read the 1,200?
Mr. INCH. That was the import specialists.
Mr. WEISE. I would like to have 1,200 auditors.

Mr. FORD. Well, you need to talk to Mr. Gibbons about that.

All right, at this time the Chair is going to recognize Mr. Houghton.

Mr. HOUGHTON. Thank you, Mr. Chairman.

Let me just go quickly to several points. First of all, you want information sharing and the bottom line is you want exclusion from 6103 so you can get that; is that right?

Mr. Weise. I think that would be very useful to the mission of

the Customs Service.

Mr. HOUGHTON. But if you left here today, walk out of this room

and said mission accomplished, what would it be?

Mr. WEISE. It would be that the Customs Service would have access to all necessary tax information to corroborate data provided to it on imports on our national audits.

Mr. HOUGHTON. That is a much fuller sentence that I would have said, but anyway, you want to be able to be excluded from the 6103

code.

Mr. WEISE. That would certainly accomplish——

Mr. HOUGHTON. OK. Now, I have got several questions here and you can answer them I think quickly.

First of all, does the Treasury Department support this thing?

Mr. Weise. That is why I think I am being somewhat cautious because at this point I do not—I am not saying I believe. I know that there is not an official Treasury Department position on this issue.

So I am a little uncomfortable when you ask me what I want to accomplish and walk out the store with because I am a member of the Treasury team. It is an issue that the new Internal Revenue

Service Commissioner and I have discussed briefly.

I think we want to work together as two bureaus of the Treasury Department with the department and this committee to come up with a recommendation that would accomplish what we need to accomplish. But at this point, we do not have an official Treasury position.

Mr. HOUGHTON. They don't support that.

Mr. WEISE. At this point, there is no official position that I am aware of.

Mr. HOUGHTON. I see, OK. Now, what will be required in their

mind to support your position?

Mr. Weise. Again, because we have not—I have been on the job 5 weeks, as I indicated. I have had preliminary discussions with the Internal Revenue Service Commissioner. I have not had a discussion with the Treasury Department on this issue. I would hope in the aftermath of this hearing, that I would have that opportunity, so I cannot answer directly.

Perhaps some of the others who had prior discussions with the Treasury Department could respond, but we do have a new admin-

istration so I am not sure how relevant that will be.

Mr. BANKS. I think that the Treasury Department and the Internal Revenue Service would like to explore other options available too. There are things that you can do other than amending 6103.

Another possibility is to just provide Customs access that companies would have to provide tax return information during a Customs audit. So it would be actually supplied by the companies

themselves as opposed to sharing—you know, going into IRS-type

There are some alternative ways that this issue could perhaps

Mr. HOUGHTON. There are alternative technical ways, but the end result would be what you want in terms of this information

Mr. BANKS. Yes, sir. Yes, sir.

Mr. HOUGHTON. Are they worried at all about safeguards.

Mr. Banks. Sure, yes.

Mr. HOUGHTON. Have you got a good story to tell them about not

to worry about safeguards?

Mr. BANKS. We have had a couple of problems in the past. We think that we have corrected those issues, that we think we have got a good story to tell, yes, sir.

Mr. HOUGHTON. Let's talk about the money. Big set of adjustments you are talking about. How much money do you envisage would come into the Federal Treasury because of opening up the information?

Mr. WEISE. That is obviously a difficult one. Ask Bill. You want

to try Bill.

Mr. HOUGHTON. A dollar, \$100 billion.

Mr. BANKS. You know, we collect over \$550,000 per auditor per year is what we collected in 1992. You know, with half of the cases, we did receive tax return information. It has got no where to go but up.

We certainly don't pay them that much money. It is a revenue-

producing issue.

Mr. HOUGHTON. Is this the budget session to try to get more auditors?

Mr. BANKS. No, sir. No, sir. I am just trying to describe how effective they are—

Mr. HOUGHTON. I didn't know there was a different agenda going

on here.

Mr. Banks. No, sir. No, sir.

Mr. Houghton. Seriously, what are you talking about in terms

of money?

Mr. INCH. To add to Sam's comment, I think it is difficult, but as the Commissioner indicated in his testimony, with the level of resources that we have, we haven't audited on a cyclical basis the large importers and it is a difficult number to fully estimate—

Mr. HOUGHTON. I mean, are you talking about twice as much, half again as much? You mean, you obviously do some quality probes out there and see some problems.

Did you think very significant amounts of money would be in-

volved here?

Mr. WEISE. Mr. Houghton, in the examples we gave you here today, and I know you would prefer a larger quantification of this, we have cases here where \$1 million, simply because we had the income tax form, but we do now roughly get it half the time.

I don't know in the aftermath of this hearing whether we are still going to get it half the time when we voluntarily ask for it. But it seems to me you can have individual situations where \$1 million or more is identified in terms of additional Customs' duties

owed as a result of having the income tax form.

The other thing that I think you need to keep in mind is illustrated in these examples we have given you here today. There are instances when we find, when we look at the income tax forms, compare it to what the Customs Service did, we are able to provide information back to the Internal Revenue Service that may well result in significant additional increases in income taxes collected for which we really can't give you a quantification.

So I think it would be in the magnitude of millions of dollars that

would be able to be collected, but I can't give you a solid-

Mr. HOUGHTON. So what you are saying is you don't know. You think there is big money, but the important thing is tightening up the whole process.

Mr. WEISE. Exactly.

Mr. HOUGHTON. Do other foreign governments allow free exchange of information between their customs services and their in-

ternal revenue services?
Mr. BANKS. Yes, sir. As a matter of fact, you know, like in Mexico and Canada, they report under the same departments. So to the best of my knowledge, they share that information, the revenue issue, government revenue issue.

Mr. WEISE. One of the ironies is is that our Internal Revenue Service is permitted to share this information with foreign govern-

ments, but they are not permitted to share it with us.

Mr. HOUGHTON. Thank you very much.

Mr. FORD. Mr. Herger. Mr. HERGER. I will pass.

Mr. FORD. No further questions.

What is clear in your last response to the question from the committee is that things will probably get a lot more difficult for you to obtain voluntarily the information that you will need. I mean, that is somewhat clear in what I am hearing from you, and naturally after coming before this committee and identifying these com-

panies, I am sure that it is going to get tougher.

Would it be useful for Customs to be able to request the importers' tax returns from the IRS rather than relying on the importers? I know you have answered that particular question. You are not willing to go on record because I am sure the administration hasn't taken a position as to the relationship and what needed to be repealed in 6103 or just what needed to take place, but it is clear from your testimony today that Customs will need some type of relief in this particular area.

I am not saying that you are an advocate today. I am sure that you are working with the Treasury Department, IRS, and I am sure that the administration will be looking closer and closer at these recommendations that are being—I won't say—not only recommendations but from this testimony here today.

I mean, it is clear that the oversight on the Ways and Means Committee would not want to get into this area until there is such time that a decision is made, but it is interesting to know, you can't tell us directly or indirectly how much revenue is out there, but it is clear from these four on this handout sheet that you brought before this committee today, that there is, in fact, additional revenue. If all of that would take place and the administration would say yes and the Ways and Means Committee would move in that direction, I know this is not the subject matter today, but how many more employees would you need in order to do the job?

Mr. WEISE. Well-

Mr. FORD. Or could you maintain the same work force and re-

spond to the job and generate more revenue under this?

Mr. Weise. Mr. Chairman, I would believe if all of that were to take place, that we would have the existing 360 some auditors be more effective in doing the job that they are doing now, and you would see a direct increase of revenue—additional revenue collected.

Clearly we feel if we had additional auditors, we could collect more, but we are not here to try to advocate that. We understand and we are working with the administration to try to reduce the total number of resources we have within the Customs Service to

meet his targets.

We know we have got a very difficult fiscal deficit that this President is trying to get a handle on and we are a supporter of that. So we are not coming here even deluding ourselves that there is anything in the cards that is going to result in additional auditors for us.

I think we are trying to make sure that the auditors that we have have all the necessary resources available to them to make them as efficient and effective as they possibly can be and we feel this kind of change would make them more effective.

Mr. FORD. Mr. Herger.

Mr. HERGER. Thank you, Mr. Chairman.

Just in general I certainly want to support, and I believe all of us do, ensuring that we collect those taxes that are due the Federal Government because when we don't, all those who are paying their honest share, end up paying more than their honest share.

I also share the concern, though, of my colleague, Mr. Hancock, in that we not go on fishing expeditions and that is a fine line we

walk, and I just want to express that to begin with.

But my understanding is that the Tax Code already prohibits related parties from claiming a higher value under income tax than they claim for Customs' purposes. I guess my question is, why is this taking place? Is there a discrepancy and if there is, why?

Mr. Weise. Mr. Herger, you are correct. That is in the law now. The difficulty is that without the exchange of information—first of all, that is something that is in the Internal Revenue Code so that is an issue for the IRS when they are looking at assessing taxes, they need to have the Customs' value to compare it in order to carry out the intent of that statute.

It is not something, however, because we don't have the information provided to us, where it really becomes a Customs' issue. So that is an important statute. It does seem to me that what we are talking about this morning would be helpful in making sure that

that statute, which is in law now, is effectively carried out.

Mr. HERGER. Would you feel that using the computer—where we are able to compare this—would be helpful to you? Is there a system for doing that now?

Mr. INCH. I will tell you, I think that would be a difficult process, a difficult matching process. There isn't a one-for-one so to speak correlation between the numbers we are looking at here. When doing an audit and coming off the IRS cost of goods sold, there are a lot of adjustments that need to be made to that figure to come to Customs' value.

I mean, a simple example just would be the cost of goods sold figure would include both foreign and domestic purchases. So that is a—we have thought about it, but it seems, at least on the surface, that that would be a difficult matching process in that there is rec-

onciliation work that needs to go on there.

Mr. HERGER. Is your feeling then that this would not be a feasible pursuit?

Mr. INCH. Right now, yes.

Mr. HERGER. I don't have any further questions, Mr. Chairman. Mr. FORD. Well, I think this is going to sort of wrap it up, Comnissioner.

Just one final note. The Internal Revenue, it provides information, tax return information to Mexico for taxing purposes; is that

correct:

Mr. WEISE. My understanding is that under 6103 they are permitted to share tax information with foreign governments, but not with the Customs Service.

Mr. FORD. And they do that, right?

Mr. WEISE. To my knowledge, they do that.

Mr. FORD. And you are down the hall and can't get it provided to you?

Mr. WEISE. That is my understanding.

Mr. FORD. I am not trying to create a problem. That is not a major issue here. We just want to look at it and try to respond to the problems on the 6103 and hopefully you will continue your dialog and a good working relationship with the Commissioner of IRS

and those at Treasury.

Mr. Weise. If you would allow me, Mr. Chairman, to say that I do understand the concerns of the Internal Revenue Service and their whole viability depends on compliance and they need to be assured that this information that is given to them is kept in close confidence, and I can understand their worry about once you expand the universe of individuals or agencies that have this available to them, that there is a potential threat that may undermine their fundamental mission.

So I want to work very closely with the Internal Revenue Service, with the Treasury Department in trying to assure that we are able to come up with a solution that addresses their concerns as well as ours so that the U.S. Government in general is working as effectively as we possibly can to carry out our diverse missions.

Mr. FORD. Thank you very much, and I am sure that the Chairman of the subcommittee will have additional questions that he

will probably reduce to writing and send over to you.

As I said in the opening session, Mr. Pickle is attending a funeral in Texas of one of his prominent and very close friends.

I think that you have done a good job today in demonstrating that Customs can effectively and efficiently use tax return informa-

tion in the course of auditing the value of goods imported into the United States.

It is clear that Customs could better enforce our trade laws and better collect the appropriate level of duties, taxes and fees if it had

access to tax return information.

We should explore how Customs might be given access to tax return information and what limits, if any, should be imposed on that access. To that end, we should discuss this matter with the IRS Commissioner and the appropriate Treasury Department officials and hopefully we can come to some resolution in giving Customs an opportunity to generate more revenue in this particular

You certainly have expressed that clearly to this subcommittee today. We do appreciate it. We appreciate you and appreciate your expertise in this area and want you to know that we stand ready to assist and to work with you because it is an area that we all are concerned, both Republicans and Democrats, in seeing how we can generate more revenue dollars to the Treasury at a time that it is so badly needed.

Again, this subcommittee would like to thank you and those who have accompanied you to the subcommittee today and we look for-

ward to a continuing relationship with you.

Mr. WEISE. Thank you very much, Mr. Chairman.

Mr. FORD. Again, thank you very much.

There are no further questions from the other Members of the committee. That will conclude the business of the subcommittee today and I will adjourn the committee at this time.

[Whereupon, at 10:45 a.m., the hearing was adjourned.] [Submissions for the record follow:]

STATEMENT OF THE AMERICAN ASSOCIATION OF EXPORTERS AND IMPORTERS

The American Association of Exporters and Importers (AAEI) is a national organization comprised of approximately 1,200 U.S. company-members who export, import, distribute and manufacture a wide range of products, including chemicals, electronics, machinery, footwear, food, toys, specialty items, textiles and apparel. Members also include firms and companies which serve the international trade community, such as customs brokers, freight forwarders, banks, attorneys, insurance firms and carriers.

The issue before the Subcommittee on Oversight is whether Internal Revenue Service (IRS) records, in particular tax returns of importers, should be made available to U.S. Customs for the purpose of aiding in the detection of underpayment of duties (and/or taxes) by importers and U.S. importers related to foreign corporations.

AAEI strongly opposes the wholesale opening of IRS files to Customs. Customs already has more than adequate powers of investigation and enforcement and the contemplated broadening of those powers would do more harm than good.

It should be made clear at the outset that AAEI does not condone the falsification by importers of any reports, returns or records, or failure by importers to pay proper duties and taxes. Those who attempt to defraud the government are rightly liable for civil and criminal penalties. It is also important to recognize the harm they cause to the rest of the importing community, for as a result, industry must bear more than its fair share of the tariff/tax burden. The Association's opposition to the release of IRS records to Customs in no way pardons importer misconduct, nor does AAEI seek to complicate Customs' enforcement task.

Under existing law, Customs has very broad and sufficient access to all relevant information in every importer's files. Section 509 of the Tariff Act of 1930, as amended (19 U.S.C. 1509), already provides that Customs may examine "any record, statement, declaration or other document . . which may be relevant" to its investigation or inquiry "conducted for the purpose of ascertaining the correctness of any entry, for determining the liability of any person for duty and taxes due, . . . for determining liability for fines and penalties, or for insuring compliance with the laws of the United States." Thus, to the extent any record is at all relevant to Customs issues, the agency currently has clear statutory authority to have access to it. Indeed, we know of no complaint by Customs that its investigatory powers are inadequate.

The fact is the figures in a tax return will usually not be directly relevant to a Customs audit. For example, the importer generally deals partly in domestic goods, partly in duty-free imports, or in partly duty-free goods (e.g., because of U.S.-origin components or engineering design). While the tax return will show figures for the whole business, or a whole line of business, Customs must focus primarily on the dutiable portion of the imports. Customs is interested in other information, as well, but the utilization of tax returns to obtain this information is entirely unnecessary as illustrated by Customs' testimony at the June 17 hearing.

At the hearing, Customs Commissioner, George Weise, testified that access to tax returns would assist the Customs Service in verifying entered values. His testimony included examples of audit cases in which Customs believes access to IRS information was valuable. In the first case, Customs found substantial undervaluation based upon the importer's tax return and substantiating records. While the Commissioner's testimony provides only the bare outlines of this incident, it is clear that the records relied upon by Customs were not tax returns per se, but the substantiating records. In all likelihood, these substantiating records were precisely the records to which Customs normally has access in audits, and otherwise, under Section 509 of the Tariff Act of 1930 (19 U.S.C. Section 1509).

In the second example, an importer claimed no relation to his foreign supplier. Access to the importer's personal tax returns showed that,

in fact, the importer's only source of income was from the foreign supplier. This revelation led to further inquiries, and Customs ultimately determined that the importer had undervalued the imported merchandise. However, examination of an importer's personal tax returns which leads to the discovery of undervaluation hardly exemplifies the usual case.

The third example does not appear to pertain to Customs issues at all. An examination of tax returns by Customs' auditors revealed the possibility that the tax returns were inaccurate. Presumably, the IRS would have found the same error in an audit.

In the final instance, Customs examined the records of an importer who had claimed a Customs value of \$28,000,000 for goods imported over a two-year period. In examining the importer's tax returns, Customs uncovered the amount claimed as cost of goods sold was \$119,000,000. The discrepancy was referred to the IRS. Presumably, the referral to the IRS meant that the Customs entries were correct.

These examples do not justify the examination of tax returns by the Customs Service. As noted earlier, there are numerous circumstances which would justify an apparent discrepancy between the cost of goods reported for Customs purposes and IRS purposes (even one of the magnitude cited in the fourth example above). The imported goods could be components used in manufacturing operations by the importer which would explain a seeming disparity between entered value and cost of goods reported for IRS purposes.

The examples provided in Commissioner Weise's testimony do not substantiate the need for Customs' access to tax returns or the argument that such access will assist the Customs Service in its efforts to ensure the accuracy of entered values. Actually, in two of the four instances cited by Customs, access to the tax returns did not reveal any problems for Customs. Therefore, providing routine access to tax returns by the Customs Service would lead to a massive government fishing expedition.

Furthermore, it is most certainly incorrect that an importer must pay either duty or tax on every item of value which is imported and resold. A very large portion of U.S. imports enter entirely duty-free, and even those who pay duty often include elements of cost which are not dutiable—for example, American components assembled abroad, or the U.S. design and engineering cost on products manufactured abroad to the importers' specifications. Thus, there are some cases in which tax returns contain information useful to a Customs auditor, but not often enough to justify providing Customs with complete access to IRS files without a showing of need and an apportunity for the importer to explain why the two sets of figures may not be designed to measure the same thing.

The present subject appears to have grown out of or become intertwined with the subject of Section 1059A of the Internal Revenue Code. However, as confirmed by the General Accounting Office and the General Counsel of the Treasury Department, this law says only that IF the same element of cost is included in both the dutiable value and the cost of goods sold, that element may not be taken at a higher value for tax deduction purposes than for duty payment. This unexceptionable provision in no way purports to equate dutiable value with the cost of goods sold — as noted above, they do not measure the same thing, and often differ. In any event, the existing U.S. Customs valuation law is based on a multinational agreement (the GATT Customs Valuation "Code", largely drafted by the U.S. for the protection of its exporters) which was implemented by Congress in the 1979 Trade Agreements Act. Any departure from the Code would not only violate a solemn international undertaking, but would be an invitation to our trading partners to retaliate against American exports by reinterpreting their domestic laws implementing the Code.

AAEI thanks the Subcommittee on Oversight for the opportunity to present the views of its members on this important issue.

BEFORE THE SUBCOMMITTEE ON OVERSIGHT, COMMITTEE ON WAYS AND MEANS U.S. HOUSE OF REPRESENTATIVES

HEARING TO REVIEW THE U.S. CUSTOMS SERVICE'S ABILITY TO DETERMINE ACCURATELY THE VALUE OF IMPORTED GOODS ENTERING THE UNITED STATES

WRITTEN STATEMENT OF THE FLORAL TRADE COUNCIL

July 8, 1993

1 INTRODUCTION

These comments are submitted on behalf of the Floral Trade Council, pursuant to the Honorable J.J. Pickle's June 11, 1993, announcement of a hearing on the ability of the U.S. Customs Service ("Customs") to determine accurately the value of imported goods entering the United States. The Floral Trade Council is a U.S. trade association the majority of whose members are domestic producers or wholesalers of fresh cut flowers in the United States and is located at 1152 Haslett Road, Haslett, Michigan 48840 (telephone (517) 339-9765).

The United States is a major market for imported fresh cut flowers. Both regular and special duties are deposited on imported fresh cut flowers.* As the petitioner and an interested party in several of the U.S. Department of Commerce, International Trade Administration's ("ITA") antidumping and countervailing duty proceedings, the Floral Trade Council has a special interest in Customs' liquidation of entries pursuant to those orders as well as its collection of regular customs duties.

Special duties include antidumping and countervailing duties. Antidumping duty orders are in effect for certain types of fresh cut flowers imported from Colombia. Mexico. Chile. Ecuador, and Kenya. Countervailing duty orders on certain fresh cut flowers are in effect for Ecuador. Chile, the Netherlands. Israel, and Peru. Countervailing duty suspension agreements are in place between the United States and Colombia and the United States and Costa Rica. Certain Fresh Cut Flowers from Colombia, 52 Fed. Reg. 6842 (Dep't Comm. 1987) (Final LTFV Deter.); Miniature Camations from Colombia, 52 Fed. Reg. 1353 (Dep't Comm. 1987) (Suspension of Invest.); Roses and Other Fresh Cut Flowers, 51 Fed. Reg. 44,930 (Dep't Comm. 1986) (Suspension of Invest.); Certain Fresh Cut Flowers from Costa Rica, 52 Fed. Reg. 1356 (Dep't Comm. 1987) (Suspension of Invest.); Certain Fresh Cut Flowers from Mexico, 52 Fed. Reg. 6361 (Dep't Comm. 1987) (Final LTFV Deter.); Certain Fresh Cut Flowers from Ecuador, 52 Fed. Reg. 2128 (Dep't Comm. 1987) (Final LTFV Deter.); Certain Fresh Cut Flowers from Ecuador, 52 Fed. Reg. 3313 (Dep't Comm. 1987) (Final CVD Deter.); Certain Fresh Cut Flowers from Chile, 52 Fed. Reg. 3313 (Dep't Comm. 1987) (Final CVD Deter.); Standard Camations from Chile, 52 Fed. Reg. 8939 (Dep't Comm. 1987) (Order); Certain Fresh Cut Flowers from Peru, 52 Fed. Reg. 13.491 (Dep't Comm. 1987) (Final CVD Deter.); Fresh Cut Roses from Israel, 45 Fed. Reg. 58.516 (Dep't Comm. 1980) (Final CVD Deter.); Fresh Cut Roses from Israel, 45 Fed. Reg. 58.516 (Dep't Comm. 1980) (Final CVD Deter.); Gertain Fresh Cut Flowers from Kenya, 52 Fed. Reg. 13.490 (Dep't Comm. 1987) (Order).

Imported fresh cut flowers are sold on both a direct and a consignment basis in the United States. See, e.g., Competitive Conditions in the U.S. and World Markets for Fresh Cut Roses, Inv. No. 332-263, USITC 2178, at 3-13 (April 1989); Certain Fresh Cut Flowers From Canada, Chile, Colombia, Costa Rica, Ecuador, Israel, and the Netherlands, Inv. Nos. 701-TA-275-78 (Final), USITC 1956, at A-32 (March 1987). When flowers are to be sold on consignment, however, flower importers are unable to report actual transaction values to Customs at the time of entry. Because Customs collects duties on the basis of the importers' claimed transaction value, the issue of whether or not Customs can determine accurately the imported value of merchandise is particularly complex for consignment sales. As a result, Customs has chosen to assign the major flower types monthly "transaction values" for flower imports entered on consignment.

For the reasons expressed below, the Floral Trade Council urges this Subcommittee to adopt legislation addressing Customs' valuation of consigned merchandise. Section 402 of the Tariff Act of 1930, as amended (19 U.S.C. § 1401a), should be further amended to require importers to declare as the "transaction value" upon entry the highest, arm's-length price at which like merchandise was sold, by contract, in the United States or a third country within the last sixty days as the "transaction value" for customs purposes.

II. THE SUBCOMMITTEE SHOULD CONSIDER REVISING 19 U.S.C. § 1401a TO PROVIDE ALTERNATIVE REPORTING REQUIREMENTS FOR IMPORTERS WITH CONSIGNMENT SALES

A. Customs' Assigned Transaction Values Can Result In Inaccurate Duty Collection

Pursuant to Section 402(a)(1) of the Tariff Act of 1930, as amended, (19 U.S.C. § 1401a(a)(1)), Customs has six possible bases on which to appraise imports, in the following order of preference: (1) transaction value of imported merchandise; (2) transaction value of identical merchandise; (3) transaction value of similar merchandise; (4) deductive value; (5) computed value; (6) derivative value (derived from choices established in § 1401(f)). See also 19 C.F.R. 152. Although transaction value is the preferred basis for appraisement, flower importers cannot report actual transaction values for entries to be sold on consignment. According to 19 U.S.C. § 1401a(b), transaction value is the "price actually paid or payable for the merchandise" when sold for exportation to the United States.

Customs has developed a methodology to address the reporting needs of importers of fresh cut flowers entered on consignment. Customs assigns these entries a proxy transaction value pursuant to 19 U.S.C. § 1401a(c). Every month, Customs issues "transaction values" for each major type of flower on country-specific information bulletins. According to the information bulletins, the prices of fresh cut flower imports are "derived from direct sales of fresh-cut flowers exported" from the foreign country. See, e.g., Information Bulletin No. 91-110 (12/30/91). The values listed on the information bulletins also appear to be based on sales prices of flowers sold during the preceding month(s).

Unlike the scenario where the importer reports values for imported merchandise that do not comport with its tax returns, it is Customs that is forced to assign the values to imported merchandise in the case of consignment sales of fresh cut flowers. As a result, the

assigned values can undercollect estimated duties. For example, Customs' information bulletins on certain fresh cut flowers from Colombia during January through July 1992 appear to understate as well as overstate import prices compared to prices during the same period from (1) the U.S. Department of Agriculture's Omainental Crop Reports, and (2) the calculated FAS Colombia price (the Omainental Crop Reports price minus commissions (the highest publicly available rate), insurance, freight, and U.S. duty as reported in the U.S. Department of Commerce import statistics).

The inaccuracy of Customs' assigned values is due, in part, to the source of Customs' data. Customs appears to rely on sales prices from the preceding month(s). Reliance on prices in different months may be reasonable for less price-sensitive merchandise. Prices for fresh cut flowers, however, can vary significantly from month to month. With respect to roses, the U.S. International Trade Commission has noted.

The market price for fresh cut roses is especially sensitive to changes in quantities demanded. The demand for roses is high at Easter, Mother's Day, Memorial Day, Thanksgiving, Hanukkah, and Christmas, reaching the peak on Valentine's Day. Prices are low and stable during the summer as a result of low demand. The price of roses is also affected by unexpected changes in the supply of roses.

See USITC 2178, at 3-13. As a result, consignees have a competitive advantage over direct shippers when Customs' assigned values are low.

In this regard, Customs' assigned values are unable to capture the interrelationship of import volumes and value. For example, in months with holidays, such as February (Valentine's Day) and May (Mother's Day), prices will be higher than average. But, because Customs uses the value from a previous month to estimate the entered value, the entered value during February and May will undervalue the flowers in those months. Conversely, in March and June, when imports fall off substantially, even though the estimated entered value is relatively high, it will not generate the same revenue lost during high volume (high value) months.

Moreover, under the present system. Customs is not likely to be apprised of the actual "price paid or payable" in the United States within the meaning of 19 U.S.C. § 1401a(b). Due to the nature of consignment sales, the importer, whether or not related to the foreign producer/exporter, will "reduce" the amount remitted to a toreign producer/exporter by subtracting from the gross price box charges, air freight, import duties, and commissions. If the importer is related, the importer can provide "assists" to the foreign producer by paying the producer/exporters' royalties or providing mother plants or cuttings, or otherwise. This, too, could lead to undervaluation of the flowers on entry and is the value reported to Customs. For these reasons, the amount remitted to the foreign producer/exporter is unlikely to resemble an actual transaction value paid or payable by the ultimate customer. An importer can also defraud Customs by reporting an unnecessarily reduced gross price to reduce its customs duty liability. And, given the sheer volume of transactions, Customs is too overburdened to monitor the actual transaction values of these imports.

B. <u>Customs' Assigned Transaction Values On Fresh Cut Flowers Imported On Consignment Render Inoperative 19 U.S.C. § 1673a(a)</u>

Prior to the Trade Agreements Act of 1979, the antidumping duty statute provided Customs with the power to self-initiate an antidumping duty proceeding. Pursuant to 19 U.S.C. § 1673a(a), ITA now has the power to self-initiate antidumping duty proceedings when an investigation is warranted based on "information available to it." Similarly, an interested party may file a petition on behalf of the domestic industry requesting the initiation of an antidumping duty proceeding. 19 U.S.C. § 1673a(b). ITA's statutory role in administering the antidumping duty law, however, is severely hampered by the inadequate reporting of import values of fresh cut flowers.

Customs' use of assigned values limits the usefulness of U.S. import statistics. Import statistics are an invaluable tool in determining the reasonableness of prices on imported merchandise. Through a comparison of quantity and value data derived from import statistics to information it has on the product's "fair value," ITA can determine the extent of any dumping margin caused by sales of imported merchandise. Likewise, a domestic industry can compare quantity and value data in import statistics to its own prices. Section 1673a(a), however, is rendered inoperative in the case of fresh cut flowers.

The U.S. Department of Commerce, Bureau of the Census compiles its import statistics based on the information importers report on consumption entry forms, including assigned transaction values. Monthly import statistics do not differentiate between imports entered pursuant to a consignment sale or imports entered pursuant to a final invoice. As a result, neither ITA nor the potential petitioner in an antidumping duty proceeding is able to rely, to the same extent as they would for other products, on the import statistics. Although there may be little pressure for Customs to assign accurate values to flowers that are imported duty-free under the various bilateral agreements and preferential programs, Customs' administration of 19 U.S.C. § 1401a should not interfere with the proper functioning of 19 U.S.C. § 1673a(a).

C. ITA Should Instruct Customs To Calculate The Estimated Duty Deposit Rate and The Assessment Rate For Antidumping Duties With A More Realistic Entered Value Figure

Customs' assignment of transaction values (or entered values) to consignment sales of fresh cut flowers also affects ITA's calculation and Customs' collection of antidumping duties on flowers covered by an order. At the present time, Customs assesses antidumping duties on post-shipment sales (or "exporters sales price sales") by multiplying the entered value (or assigned transaction value) by the assessment rate. The assessment rate is (1) the difference between foreign market value and the U.S. price (potential uncollected dumping duty or "PUDD") calculated by ITA during a proceeding, and (2) divided by the entered value (such as the assigned transaction value in the case of flowers on consignment). In contrast, Customs collects estimated deposits of antidumping duties on exporters sales price sales by multiplying the entered value (or assigned transaction value) of the merchandise by the estimated duty deposit rate. The estimated duty deposit rate is (1) the difference between foreign market value and the U.S. price

(potential uncollected dumping duty or "PUDD") calculated by ITA during a proceeding, and (2) <u>divided by</u> the net U.S. price. If the U.S. price does not equal the entered value of the flowers, then the amount of duty collected when the estimated rate is applied to an entered value will under- or over-collect antidumping duties.

Furthermore, it is clear that the discrepancy between the actual sales price reported to ITA during the course of the antidumping duty proceedings and the entered value, or assigned transaction value in the case of flowers imported on consignment, can have a huge impact on Customs' duty collection. See 19 U.S.C. § 1675(a)(1)(B) & (2). For example, assume that 10,000 standard camations entered the United States during January 1992 and were resold by consignment agents at \$.10 each (i.e., \$1,000 total). Assume further that the foreign market value for these carnations was \$.15 each. The PUDD would then equal \$.05 per stem (\$500). The estimated duty deposit rate on this basis would be \$.05/.10 = 50 percent. Yet, if the 50 percent duty deposit rate is then applied to an entered value (or assigned transaction value) of \$.06, the actual duty assessed will equal \$.03 per stem (\$300 total). In contrast, the assessment rate for the same entry would be \$.05/.06 = 83 percent applied to an entered value of \$.06 would result in the collection of \$.05 per stem (\$500 total). Both calculation methodologies can undercollect antidumping duties when Customs' assigned transaction value (\$.06) is used instead of the entered value (\$.10) for purposes of duty collection. Consequently, the Floral Trade Council would support ITA's use of a revised entered value that reflects commercial reality as well as the use of entered value as the denominator in calculating the estimated duty deposit rate and the assessment rate.

III. CONCLUSION

The Floral Trade Council urges the Subcommittee to consider adopting legislation that would resolve Customs' valuation problems presented by consignment sales. The sales and marketing practices in this industry (1) preclude Customs from monitoring the accuracy of final valuation. (2) limit the usefulness of government import statistics rendering 19 U.S.C. § 1673a(a) inoperative, and (3) further undermine ITA's calculation of the estimated duty deposit rate and the assessment rate used to collect antidumping duties. Therefore, the Subcommittee should amend 19 U.S.C § 1401a to allow Customs to obtain sales "invoices" from importers/consignment to provide Customs agents with a more realistic "transaction value" for customs duty purposes. In the case of consignment sales, the sales "invoice" should declare the highest, arm's-length price at which like merchandise was sold, by contract, in the United States or a third country within the last sixty days. In this manner, the danger of under-collecting customs duties and importer fraud is minimized. Because the importer will receive interest on over-deposits of estimated antidumping duties, any additional burden on imports is offset. 19 U.S.C. § 1677g. It is the importer, not Customs, that is most able to assign a realistic value to merchandise entered on consignment.

Respectfully submitted,

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Date: July 8, 1993 Washington, DC

BEFORE THE SUBCOMMITTEE ON OVERSIGHT, COMMITTEE ON WAYS AND MEANS U.S. HOUSE OF REPRESENTATIVES

HEARING TO REVIEW THE U.S. CUSTOMS SERVICE'S ABILITY TO DETERMINE ACCURATELY THE VALUE OF IMPORTED GOODS ENTERING THE UNITED STATES

WRITTEN STATEMENT OF THE TIMKEN COMPANY

July 8, 1993

I. INTRODUCTION

These comments are submitted on behalf of The Timken Company, pursuant to the Honorable J.J. Pickle's June 11, 1993, announcement of a hearing on the ability of the U.S. Customs Service to determine accurately the value of imported goods entering the United States. The Timken Company, a domestic producer of tapered roller bearings, provides its written comments for the printed record in the captioned hearing as follows. The Timken Company believes that its views are representative of the domestic bearing industry and will provide the Committee with an understanding of an important aspect of the Custom's valuation issue.

In a domestic industry plagued by unfairly-traded imports from abroad, in particular from Japan, The Timken Company has three times sought relief from the harm caused by such imports under the United States antidumping law. As a result of Timken's efforts, antidumping duty orders have been placed on imports of tapered roller bearings from Japan, Italy, Romania, Hungary, the People's Republic of China, and Yugoslavia. The relative amounts of these duties, as a percentage of import price, have been, for the most part, quite high. Nonetheless, it has been The Timken Company's experience that the amount of dumping calculated by the Commerce Department is not translated into a duty that fully corrects for dumping in terms of resale prices.

In part, this observed fact results from the situation that the major and primary importers of dumped bearings are subsidiaries of the Japanese and other foreign bearing producers. Given that their subsidiaries pay any duties and given that the entered value of the imports - which determine the amount paid - is most often set on the basis of a transfer price, these multinational companies can blunt the impact of an antidumping duty order through intra-company transfer price. This poses an obvious problem for customs valuation.

II. MULTINATIONAL COMPANIES TRANSFER FUNDS BY MANIPULATING TRANSFER PRICES.

It is well-recognized that multinational corporations ("MNCs") transfer funds internationally through administering prices between member entities. As explained in Emst & Young, International Transfer Pricing, Research Report No. F-202 (1991):

If an MNC wishes to move funds out of one country, it may consider charging higher prices on goods sold to its local affiliate. Similarly, an MNC may indirectly finance an affiliate by lowering the prices on goods sold to it. [Emphasis added.]

<u>Id.</u> at 2. Ernst & Young specifically note that tariffs and taxes can be minimized through manipulation of related-party prices. <u>International Transfer Pricing</u> at 4.

These realities are addressed in law. In the context of antidumping law, transactions between related parties may be disregarded in calculating "constructed value" if a particular price "does not fairly reflect the amount usually reflected in sales in the market ***." 19 U.S.C. § 1677b(e)(2). Similarly, in customs appraisement law, transfer prices are acceptable for valuation only when they approximate amm's-length prices, i.e., approximate prices charged to unrelated buyers. As provided in 19 U.S.C. § 1401a(b), "transaction value" (the preferred basis for customs appraisement) applies in related-party importations only if the relationship of the parties did not influence the prices between them, or if the prices closely approximate another basis of appraisement, see 19 U.S.C. § 1401a(b)(2)(B)(ii), such as the "computed value" of the imported goods. "Computed value" is, of course, cost of production plus reasonable profit, 19 U.S.C. § 1401a(e), meaning that a transfer price below production costs will not be regarded as arm's-length.

Finally, section 482 of the Internal Revenue Code, 26 U.S.C. § 482, authorizes the Internal Revenue Service to reallocate income between related entities when necessary to prevent tax evasion or otherwise to reflect true income earned. Numerous cases demonstrate the rule. See, e.g., E.I. DuPont de Nemours and Co. v. United States, 608 F.2d 445, 450 (Ct. Cl. 1979), cen. denied, 445 U.S. 962 (1980); Baldwin-Lima-Hamilton Corp. v. United States, 435 F.2d 182, 185-87 (7th Cir. 1970); Eli Lilly and Company v. United States, 372 F.2d 990, 1,000 (Ct. Cl. 1967). In each, income reallocation was necessary because transfer prices could not be used. See also Federal Tax Regulations:

Since unrelated parties normally sell products at a profit, an arm's length price normally involves a profit to the seller.

26 C.F.R. § 1.482-2(e)(1)(i) (1992).

These laws are all consistent with commercial reality as described by Ernst & Young, <u>supra</u>. The laws recognize that artificially low transfer prices can be tantamount to transfers of funds and that such prices must be judged by objective criteria.

III. THE COVERAGE OF IMPORTED GOODS BY AN ANTIDUMPING OR COUNTERVAILING DUTY ORDER PROVIDES FOREIGN PRODUCERS WITH SIGNIFICANT INCENTIVES TO MANIPULATE TRANSFER PRICES.

In the case of imported goods covered by an antidumping duty order, the imposition of dumping duties provides a number of incentives to foreign producers to manipulate transfer prices so as to assist a U.S. domestic subsidiary. For example, by lowering their transfer prices, foreign producers and their U.S. subsidiaries, first, decrease the amount of regular duty paid (which is a percentage of the entered value), and,

second, finance the payment of any antidumping duties owed.

Also, it is the current practice of the Commerce Department to instruct the Customs Service to collect cash deposits of antidumping duties based on an ad valorem rate that has been calculated based on sales prices; that is, the duty deposit rate is a ratio of the amount of this dumping margin divided by the U.S. price. This ratio, expressed as a percentage, is then applied to the entered value of imported goods when customs collects cash deposits. So, if the entered value is lower than the U.S. price of the merchandise, the duty deposited will be less than the full dumping margin. Where a U.S. subsidiary of a foreign producer is the importer, that ad valorem rate is applied to transfer price rather than sales price because sales prices are not known at the time of importation. Hence there is a strong incentive for related parties to adjust transfer prices downwards in order to reduce the dumping duty deposited. This permits the U.S. subsidiary to continue selling without raising its U.S. prices. The dumping duties are thus effectively financed by the off-shore parent.

In addition, in a situation involving a U.S. subsidiary, there is a strong incentive to move costs from the subsidiary to the parent so that U.S. resale prices will not be reduced by those costs; the higher the U.S. price, the lower the amount of dumping found.

In fact, the Department of Commerce has recognized one form of funds transfer that may be accomplished in contravention of the intent of the statute with its reimbursement regulation.

Section 353.26 of the Antidumping Regulations provides as follows:

Reimbursement of antidumping duties.

- (a) In general. (1) In calculating the United States price [one variation of which is "exporter's sales price," see 19 U.S.C. § 1677a(c)], the Secretary will deduct the amount of any antidumping duty which the producer or reseller:
 - (i) Paid directly on behalf of the importer; or
 - (ii) Reimbursed to the importer. ***

In 1966, then Deputy Assistant Secretary of the Treasury James Pomeroy Hendrick spoke on the administration of the antidumping law to explain the specific purpose of the predecessor to this regulation. In written background materials for his speech, he provided this explanation:

Reimbursement of Dumping Duties

Assuming one has a case involving true predatory dumping, the foreign producer will not mind how much he spends over a reasonably short space of time in order to put the United States competition out of business. With this in mind, a foreign producer could be successful if he promised his United States importer that whatever dumping duties might be assessed would be reimbursed. Should such a guaranty be unconditionally allowed, a dumpingfinding would be ineffective. The purpose of a dumping finding is to raise the importer's purchase price to an amount equal to the foreign producer's home price, with the usual result that the importer's resale price to the United States market will at least be correspondingly increased, and with the further result that the foreign producer will either (1) increase the price to the

importer by an equivalent amount (because he would rather have this in his own pocket than in Uncle Sam's pocket) or (2) discontinue selling (because the addition added on to the importer's resale price will make the product too expensive to meet United States domestic production competition). But if the dumping duty is paid for by the foreign producer, the economic pressure on the importer is relieved, and the importer can continue to market the import in the United States at a price uninfluenced by this duty.

Bearing this in mind, an amendment to the Customs regulations was published in 1960 the effect of which was to increase the amount of any dumping duties by the amount of reimbursement thereof. *** [Footnote omitted.]

James Pomeroy Hendrick, <u>Background Material for Remarks to be made at Customs</u> Seminar, <u>Synthetic Organic Chemical Manufacturers Association</u>, New York, New York, <u>November 10, 1966, on Administration of the United States Antidumping Act 25-26.</u> I

IV. THERE ARE A NUMBER OF INDICATIONS THAT TRANSFER PRICES FOR COVERED GOODS ARE BEING MANIPULATED.

For the reasons discussed above, there is an incentive to use transfer prices that are lower than those that would be paid in an arm's length transaction to a U.S. subsidiary whenever imported merchandise is covered by an antidumping duty order. (This is opposite to the incentive created by tax avoidance strategies relying on transfer prices that are artificially high.) There are a number of different indicators that suggest the frequent occurrence of abusive transfer pricing practices in connection with goods covered by antidumping duty orders. The Timken Company reviews three of them:

(1) A Recent Department of Commerce Finding

In a 1992 final determination following administrative reviews of antidumping duty orders covering antifriction bearings, the petitioner in the original investigation computed values for imported merchandise by adding the cost of production reported by the importer and a profit amount. These values were compared to transfer prices and the transfer prices were found to be lower for a number of firms. Antifriction Bearings (Other Than Tapered Roller Bearings) and Parts Thereof From France; et al, 57 Fed. Reg. 28,360, 28,370 (Dep't Commerce, 1992) (final results A/D admin. rev.). When transfer prices are below cost, they are not likely at arm's length value within the meaning of § 1401a(b)2(B).

(2) A Foreign Producer's Admission

One of the major Japanese bearing companies, Koyo Seiko Co., Ltd., in a recent antidumping proceeding filed a brief with the Department of Commerce which stated that "[m]oneys are transferred among related parties on a regular basis, and through a number of means, of which transfer pricing is only one." While acknowledging that the

¹ At the time, Mr. Hendrick was the Treasury Department official who administered the antidumping law.

Inv. No. A-100-001, Antifriction Bearings (Other Than Tapered Roller Bearings) and Parts Thereof (Section 751 Review for the Period May 1, 1991 through April 30, 1992), Koyo Rebuttal Brief of May 19, 1993, at 23.

U.S. Customs service monitors transfer prices, Koyo also said, "affiliated companies often transfer merchandise at prices that are at or slightly above cost, thus transferring some portion of their profits to other affiliates." Thus, a major Japanese company that is a significant exporter to the United States has acknowledged the use of transfer pricing to transfer funds among related parties. A transfer price at cost does not conform to the requirement of 19 U.S.C. § 1401a(b), that it be equal to a "transaction value" that is not influenced by the relationship between parties or that it be equal to the "computed value," defined as cost of production plus reasonable profit in 19 U.S.C. § 1401a(e).

(3) Import Statistics

Two major U.S. subsidiaries of Japanese producers who have been found in the past to be dumping are those of the NTN Corporation and Koyo Seiko Co., Ltd. NTN Bearing Corporation of America is headquartered in Illinois; and the American Koyo Corporation in Ohio. As shown in the attached charts, tapered roller bearing sets under four inches in outer diameter imported into Chicago, Illinois, and into Cleveland, Ohio, are significantly lower in average price on a dollar-per-kilo basis, than the average for all such tapered roller bearings sets imported into other ports. This strongly suggests that transfer prices are being manipulated.

V. CONCLUSION

Importers of foreign goods have the financial incentives to report low transfer prices for import purposes and high transfer prices for tax purposes that are described in this Subcommittee's press release. In addition to those powerful incentives, the importer of dumped goods has additional incentives to report artificially low transfer prices. Thus the problem identified by the Subcommittee is particularly acute for such goods. Transfer price misreporting of dumped goods not only reduces U.S. revenues, but also particularly harms the U.S. industry that has sought a remedy under the U.S. trade laws. Despite the existence of an antidumping duty order, the foreign producer is able to employ its significant capital resources to keep its U.S.-based subsidiary in competition with domestic industry at prices that do not reflect the costs properly attributable to the imported merchandise.

For these reasons, The Timken Company urges the Subcommittee to investigate thoroughly these issues and to determine what assistance may be given to the U.S. Customs Service to enable it to determine whether inaccurate transfer values are being reported.

The Timken Company suggests that the Congress may enhance the ability of the Commerce Department to communicate with the Customs Service by removing existing barriers to the sharing of proprietary information obtained by the Commerce Department during the course of an antidumping or countervailing duty proceeding. At present, 19 U.S.C. § 1677f(b)(1) prohibits Commerce from sharing proprietary information with any

³ Id. at 24.



representative of the U.S.Customs Service unless that individual is engaged directly in a fraud investigation. If Commerce were allowed more flexibility in its communications with Customs, it could advise Customs of circumstances which suggest the manipulation of transfer prices between foreign producers and their U.S. subsidiaries. For example:

- (1) there were radical changes in transfer prices just before or after preliminary determinations in original investigations, or
- (2) there are significant quantities of U.S. sales of products below the cost of their production, or
- (3) in the instance of a foreign producer of multiple products, significant changes in the prices of products not covered by an antidumping duty order are made when an order goes into effect (such an occurrence would suggest that the U.S. subsidiary of the foreign producer is offering a combination of products where the goods not covered are sold at very low prices and the covered goods at high prices).

The Timken Company urges the Congress to take whatever steps are necessary to allow the U.S. Customs Service and the U.S. Commerce Department to work independently and in cooperation to identify from available information those cases in which undervaluation of imported merchandise is indicated. This will help to ensure that accurate amounts of regular and special duties are collected and that the remedies the Congress intended to provide domestic industries with the antidumping and countervailing duty laws are achieved.

Respectfully submitted.

THE TIMKEN COMPANY

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Special Counsel to The Timken Company

Date:

July 8, 1993 Washington, DC

U.S. GENERAL IMPORTS FROM JAPAN OF TAPERED ROLLER BEARING SETS NOT EXCEEDING 102 M, HTS 8482.20.0040

in U.S. \$/Kilogram

YEAR	MONTH	CHICAGO, IL	CLEVELAND, OH	ALL OTHER
1991	JAN	\$8.98	\$10.06	\$10.11
1991	FEB	\$9.14	\$10.04	\$8.91
1991	MAR	\$8.66	\$8.43	\$9.65
1991	APR	\$8.82	\$7.20	\$8.80
1991	MAY	\$8.38	\$6.74	\$13.06
1991	JUN	\$8.86	\$7.49	\$10.02
	JUL	\$9.69	\$7.74	\$11.53
1991		\$8.72	\$7.75	\$11.84
1991	AUG	\$9.33	\$5.61	\$10.69
1991	SEP	\$9.95	\$5.61	\$13.41
1991	OCT	\$8.81	\$6.06	\$15.24
1991	NOV	\$10.35	\$6.23	\$15.05
1991	DEC		\$8.17	\$11.73
1992	JAN	\$9.94		\$10.93
1992	FEB	\$9.23	\$7.80	
1992	MAR	\$9.73	\$8.66	\$10.86
1992	APR	\$9.82	\$9.82	\$12.35
1992	MAY	\$8.23	\$12.77	\$14.46
1992	JUN	\$9.07	\$13.23	\$11.52
1992	JUL	\$10.12	\$9.78	\$14.45
1992	AUG	\$9.38	\$19.39	\$10.58
1992		\$8.81	\$11.80	\$11.21
1992		\$9.1	1 \$11.29	\$12.74
		\$8.8	3 \$13.13	\$11.10
199		\$9.8	07.64	\$15.07
199	2 DEC	40.0		

Data from the U.S. Department of Commerce, Bureau of the Census, general import statistics

